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PARIS, WEDNESDAY, FEBRUARY 3, 1988

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ESTABLISHED 1887

New Ban On Press In Russia **Decision Outlaws** Co-ops to Protect

No. 32,639

By Bill Keller New York Times Service MOSCOW --- Soviet authorities, in an effort to protect the state monopoly on books, magazines and newspapers, have ordered a halt to the creation of independent

State Monopoly

The decision has cut short move in several Soviet cities to establish legal but independent publishing houses that would bring out limited editions of works not accepted by the state publishing committee.

publishing and printing coopera-

The instructions were issued Oct. 23 by the Council of Ministers, the main government administrative body, but have not been published in the official press: A copy of the order was obtained by an isofficial magazine called Glassiost.

"It is completely unacceptable that in a number of cities and other population centers cooperatives are being created for the showing of video films, "says the order, signed by Prime Minister Nikolai I. Ryzhkov, "and efforts are being made to organize publishing, printing and other cooperatives in the ideological sphere."

"Creation of such cooperatives contradicts decisions of the party and the government on this mat-ter," it said.

The Foreign Ministry spokes-man, Gennadi I. Gerasimov, after checking with the state committee for publishing houses and printing plants. known as Goskomizdat, confirmed Tuesday that the govpublishing cooperatives.

"One reason is a lack of newsprint," he said: "Another is a lack of machinery. And the third reason is that they don't want commercial

dat had decided instead to establish gents throughout the West Bank Mr. Gerasimov said Goskomiza vanity press, allowing anthors of fiction to have their works pub-

The ban on cooperative publishing came as a starprise since the official Soviet press reported last year that a number of groups, tak-ing advantage of new laws autho-rizing establishment of cooperative businesses, had already applied to

See BAN, Page 6

Kiosk

Waldheim Data

ZAGREB, Yugoslavia

(Reiners) — A member of a commission investigating the wartime activities of President Kurt Waldheim of Austria

failed on Tuesday to find the

original of a document alleg-

edly linking him to deporta-

Manfred Messerschmidt, a

West German historian, said that he had failed to find the

original of a telegram, made public by the West German

mogazine Der Spiegel, in the

Croatian Archives in Zagreb.

His research assistant.

Zoran Jovanovic, said that he

also had failed to find it in the

Yugoslav Archives and the Military History Institute in

The digital audio tape cas-

sette is part of music lovers'

Portugal is seeking increased U.S. aid for the use of air bases

A Varican report on homelessness condemned inequities in

the worldwide distribution of

Corporations rather than raid-

ers are leading the new U.S.

Page 7.

Business/Finance

General News

in the Azores.

Belgrade.

Not Confirmed

School boys in Gaza City passing Israeli soldiers Tuesday in the occupied Gaza Strip. On the West Bank, schools were ordered closed. Israel Orders West Bank Schools Closed

By Francis X. Clines

New York Times Service JERUSALEM — The Israeli authorities ordered the closure Tuesday of a number of Palestinian schools and universities on the occupied West Bank, a day after an attempt to reopen them failed because of continuing unrest.

As Palestinian street protests neared the two-month mark, Israeli officials predicted a long confrontation. They said they were prepared to keep large military continand Gaza Strip for as long as neces-sary to control Palestinians protesting their lack of political rights.

Defense Minister Yitzhak Rabin continue for months.

"A majority of the Arab population sympathizes with the policy of pied territories. armed civilians facing armed sol- "We will be energetic in our consul-

diers," he told Knesset members tations with leaders in both Israel Tuesday. "They feel they have and the Arab community as we bring about "a sharp change in the achieved something."

and the Arab community as we bring about "a sharp change in the seek to spur a new drive toward nature of life on the West Bank and

New Middle East peace proposals being floated by the United States, meanwhile, brought a quick reaction from Israeli political fac-tions. Prime Minister Yitzhak Shamir, after expressing a general readiness to discuss the proposal, complained that some political ri-

vals already were denouncing him

as being too conciliatory. "First they accuse me of blocking the peace; now they accuse me of capitulating," he said, stressing that he would be cautious in approaching the proposal. It is said to estimated that the unrest could long-deadlocked plan to extend limited autonomy and electoral

violent confrontation and feels that [In Washington, Secretary of the national aspirations of the Pal-State George P. Shultz said in brief estinian Arabs are advanced in remarks on the Middle East to the world opinion by the sight of un- House Foreign Affairs Committee,

[Mr. Shultz said that recent talks political control."] the United States has had with Middle Eastern leaders had reached the point where he may send Richard W. Murphy, assistant secretary of state for Near Eastern and South Asian affairs, to the re-

[The goal, Mr. Shultz said, was to peace." The Associated Press re- Gaza so far as the ability of the residents to have a greater sense of

> Before dealing substantively with the proposal, Israeli officials are awaiting the results of the at-tempt by U.S. diplomats to enlist interest of officials in Jordan See ISRAEL, Page 2

SEC Study Opposes Indicators Stock Swing Limits Fall 0.2%

WASHINGTON -- The Securities and Exchange Commission, in its report on the October stock market collapse, said Tuesday that it opposed broad price limits on stocks traded on U.S. exchanges, but said that brief halts in trading in times of volatility warrant con-

sideration. The regulatory body for the U.S. securities industry also said that computerized trading strategies, Some firms, though not the big-

gest, are stopping program trading for their own accounts. Page 7. often blamed for October's crisis. were not solely responsible for the plunge, but "had an indirect nega-

tive effect" on the market. The 900-page analysis of the Oct.
19 collapse reached many of the same conclusions that a presiden-tial task force formulated a month ago. Unlike that panel, however, the SEC did not call for a new agency to oversee all financial mar-

Nicholas F. Brady, the head of the presidential commission, said Tuesday in a statement delivered to the Senate Banking Committee that the Federal Reserve Board, the U.S. central bank, must play an active role in overseeing American financial markets and drawing up uniform trading guidelines.

But Alan Greenspan, chairman of the Federal Reserve, told the committee that the Fed does not favor becoming a super-regulator with responsibilities for coordinating the Securities and Exchange Commission and the Commodity Futures Trading Commission.

Mr. Greenspan blamed the stock collapse primarily on excessively high share prices that were not warranted by market conditions.

The SEC report did call for a study of increased margins, or down payments, for buying stockindex futures, and it proposed the creation of a special trading station for the buying and selling of stock-index contracts. But it did not propose a specific margin requirement



It said that setting limits on how much stock prices could rise or fall on a single day would be "somewhat self-defeating."

The report was indirectly critical of computerized trading strategies, which involve the simultaneous buying and selling of stocks and stock-index futures. The existence of such programs and their impact on stock prices tended to discourage many individuals and institutions from buying stocks themselves, the commission said.

the Chicago futures market and the New York stock exchanges, can cause wide, sudden fluctuations in stock prices based on perceptions of a stock's worth at a future date.

The SEC did not condemn such strategies, but suggested changes. including an end to the practice under which sales of index futures may begin earlier in the day than trading in the stock itself.

Overall, the SEC said, "changes in investor perception, institutional

See SEC, Page 13

In U.S. Figures Buttress Signs of Slowing Economic Growth WASHINGTON - The U.S. index of leading economic indicators fell 0.2 percent in December from November for the third consecutive monthly decline, the government said Tuesday. The figures were further evidence that an economic slowdown, if not a recession, lies Analysts said that the downturn was consistent with forecasts of flagging economic growth. However, economists were not alarmed by

prime lending rates by a quarter percentage point, to 8.5 percent. These factors combined to buoy bond and stock prices in afternoon trading on Wall Street, but weighed

the three-month dip in the Com-

merce Department's composite in-

dex because, they said, the index does not properly measure some of the strongest segments of the econ-

In other developments, the Com-

merce Department said Tuesday

that an unprecedented plunge in

sales of new single-family homes in

the northeastern United States

pushed down nationwide sales by

6.2 percent in December, and sev-

eral major U.S. banks lowered their

These programs, which involve on the dollar, which closed lower in Europe and in New York. (Pages 8, Economists noted that while the

leading index has fallen for three months, the December and October declines were small and could well be revised upward in coming months as new data become avail Meanwhile, political experts said

that the December report could be a bad omen for Republican prospects of winning the November

"A recession is the best indication a Democrat will be elected, and prosperity is the best indication a Republican will be elected." said Stephen Hess, a Brookings Institution analyst. "It's almost that

The drop in the December composite index followed revised declines of 1.2 percent in November and 0.1 percent in October. Originally, the department's Bureau of Economic Analysis reported a 1.7 percent decline in November and a 0.2 percent increase in October. Since World War II, every reces-

sion has been preceded by at least three consecutive declines in the index. But on four occasions, a three-month fall was followed by a substantial slowdown -- but no re-

Norman Robertson, chief economist of Mellon Bank in Pittsburgh, cautioned that recession in 1988 is far from certain. "One has to remember the de-

cline in November was very heavily weighted by the stock market crash," he said. "Most of the other declines were small, not of a magnitude that would imply we are heading for a heavy downturn in economic activity.

Beryl W. Sprinkel, chairman of the Council of Economic Advisers, said the decline in the leading economic indicators reflects a slowing in the U.S. growth rate, "We interpret this as being a reflection of a reduced rate of growth, so it was See INDICATORS, Page 13

By Gunmen in Beirut

Washington Post Service
BEIRUT — Gunmen killed an

officer of the French secret service Tuesday in Christian-controlled East Beirut and took a file he was carrying containing classified information, security and militia sources said.

be assassinated in little more than three months in East Beirut, an area policed by the Lebanese Army and Christian militias.

The victim, Jacques Merrin, 27, had been traveling on a passport made out in the name of Meurant and representing himself as a salesman for an electronics company. He was deputy chief of the Leba-non desk in the French secret service, the General Directorate for External Security, known commonly by its French initials,

When he was shot, he had just left an hourlong meeting with top officials at the Sûreté Générale, the

Mr. Merrin was followed by three gunmen in a Peugeot as he was driving in a red BMW toward the Christian suburb of Dora. The gummen chased his car, drew near and shot him three times, in the head and stomach, witnesses said.

A French Embassy spokesman, François Abi Saab, told reporters initially that Mr. Merrin was a businessman whose comings and going were not known to the em-bassy. But officials in Paris con-

Prime Minister Jacques Chirac of France expressed his "dismay" and "incomprehension" at the assassination. In a television interview, Mr. Chirac said he could only describe the event as "dramatic" and caused by "initiatives often coming from abroad," apparently a reference to rival intelligence ser-

vices operating in Lebanon. now dangerous for any French peo-

ple to be in Lebanon.

m Hostage Keeps Children A French hostage, Jacqueline Valente, said in a videotape released Tuesday by her Palestinian captors that she has refused to let ber two daughters join their father in France, The Associated Press reported from Beirut.

The girls, Virginie Betille, 5, and Marie-Laure Betille, 6, are in good health, Ms. Valente said. Their father, Pascal Betille, is separated from Ms, Valente.



HOSTAGE-TAKING IN ALABAMA — An unidentified man being escorted by police from a private school in Tuscaloosa, Alabama, where two gunmen complaining of the plight of

homeless people took two teachers and at least 60 children hostage Tuesday. The police said a gunman later surrendered and more than 15 hostages were released. World Briefs, Page 2.

In Ancient Iraqi Town, Seeds of Modern Conflict

By Alan Cowell

New York Times Service NAJAF, Iraq - Some of Islam's holiest and most ancient shrines are here, in this small town in Iraq. And the seeds of modern conflict were planted here, too, to spread across Iran and much of the Arab

Here, for 14 years before revolution sezzed Iran, Ayatollah Ruhol-lah Khomeini lived and pondered offensive is under way, the coffins

Here, too, the Shiite Moslems

Each day, even when no major in exile, honing the bellicose theol- arrive, two or three each hour. They ogy that suffused his drive to oust are offered for prayer and then the dead, still clad in the uniforms in

Najaf and Karbala, 50 miles (80 for whom the seven-year war has relationship between Shiite Islam yielded brief status as martyrs to and the leadership of President the cause of the regime's survival, Saddam Hussein. The regime is

vi and now the secular leadership in Baghdad that once gave him sanctuary but in 1978 expelled him.

which they fell, are buried at Naminarets ablaze with gold beyond most dreams, are particularly satured to Shiites, for whom they rank tufts of their clothing.

who form a majority of Iraq's 15 kilometers) to the north, also high-million people come to bury those light, in the splendor of their who will fight no more — soldiers shrines, the delicate and complex Ali, son-in-law of the prophet Mocomposed largely of people who, shrines of his sons offer near-equal like the president himself, have a splendor in Karbala. Sunni Moslem heritage and a secular ideology.

only after Mecca and Medina as

hammed, whose death in the seventh century led to the great schism between Sunni and Shiite, while the

All three shrines, covered in intricate tile of blues and yellows, are The towns, with their domes and designed as mosques surrounded

Virtually all of Iran's 45 million people and more than half of Iraq's people are Shiites. So, after the Islamic Revolution of 1979, and the Iragi invasion of Iran. Avatollah Khomeini calculated that a common faith would bind the Arab Shiites of Iraq and the Persian Shiites of Iran together to overthrow the Baghdad regime.

Ayatollah Khomeini had never traveled outside Najaf, and was unfamiliar with conditions elsewhere in Iraq. In response to his call, riots erupted in Najaf, in Karbala and in parts of Baghdad, but they were crushed with the ruthlessness that marks the regime, and a leading Shiite clergyman was executed.

Since then, the call to Iraq's Shiites to support Iran has failed to erode the will of Baghdad's army, whose men are mostly Shiite.

"If this war has thus far proved anything," said a Western diplomat in Baghdad, "it is that nationalism is stronger than religion."

Still, Mr. Hussein has moved cautiously toward his land's dominant religion, seeking credentials as a Moslem, both for the benefit of his own population and to placate Arab backers such as Saudi Arabia who show a greater reverence toward the laws of Islam.

The walls of Imam Ali's shrine

See SHIFTES, Page 2

French Agent Is Killed

By Nora Boustany

He was the third Frenchman to

Lebanese security police.

The police and local radio sta-tions said Mr. Merrin tried to defend himself with a pistol. Hospital officials at the Hotel Dieu de

France said he was dead on arrival. firmed Tuesday night that he was a member of the DGSE.

The French ambassador to Lebanon, Paul Blanc, said be felt it was

Several local intelligence and mi-litia security sources described Mr.

Merrin as a security official at the French Embassy. He often consulted with Lebanese experts on security measures.

No one claimed responsibility for the killing. Mr. Merrin was the fourth Frenchman to be shot to death in the Beirut area since Oct. 29, when two embassy guards were assassinated and a third critically wounded while shopping. On Nov. 11, a French engineer, Richard Gimpel, was shot as he drove along a coastal highway north of Beirut and died several days later.

Ms. Valente, 30, and her daughters are held by guerrillas of the Abu Nidal group, the Fatah Revolutionary Council. The group, which also holds five Belgians, said in November that it had seized the eight hostages aboard a French boat off the coast of the Israeli-

By Barry James

International Herald Tribune

gent has sparked a health fad in Britain - one that

doctors warn is potentially dangerous.

Many pharmacies and supermarkets have sold out of

vitamin and mineral pills since the report appeared almost

two weeks ago. Suppliers are rushing in stocks from Europe and the United States to meet the demand.

Doctors have issued warnings that, even if one vitamin pill a day makes a child brighter, 10 pills a day are not going to have 10 times the effect. Vitamin overdoses can

be poisonous, they say.

The report, which appeared in the British medical

journal Lancet, was jointly written by David Benton, a psychologist at Swansea University, and Gwilym Roberts,

a science teacher at a secondary school in Wrexham in

Thirty children were given vitamins for eight months, 30

A report that vitamins can make children more intelli-

The Vitamin ABCs: Too Much of a Good Thing

others were given placebos and another 30 in a control group took nothing. The Lancet report said the children on vitamins gained an average of nine IQ points compared with the children in the other groups.

began the experiment." Dr. Benton said in a telephone The study has provided the nutrition business with considerable food for thought. Some nutritionists say it was unscientific. They question the intrusion of a psycho-

logist onto their turf and say some of the substances given

"I would never have bet on anything like this before we

the children have no proven scientific value. The next issue of Lancet will carry a letter from nutritionists at London University pouring scom on the article.

Other experts, however, said that the experiment seemed sound, and that it reflected views commonly held

by doctors in the food-short years following World War II. Children who do not eat a good healthy diet might benefit from taking a vitamin supplement," said Dr. Alan

Nutritional Medicine. Many children, he said, grow up on a diet of junk food,

lacking nutrients that are important in affecting mood and concentration. Dr. Stewart added that nutrition standards in Britain had fallen since budget cuts by the Conservative government earlier this decade reduced financing for the traditional school lunch.

Stewart, information officer of the British Society for

He said the experiment in Wales "was a well-done study that has raised the possibility that in certain parts of the United Kingdom there are children who are not eating well enough to get the best out of their education."

Robert Woodward, the pharmacist who developed the formula used in the experiment, said in a telephone interview that the children were given two tablets, one mostly vitamin C and the other containing "not particularly high" doses of 27 other ingredients, including natural vitamins, minerals such as iron and zinc, and trace elements commonly found in food.

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Carlucci Dismisses Shevardnadze Assertion on INF Treaty

By Helen Dewar Washington Past Service

WASHINGTON — Defense Secretary Frank C. Carlucci has dismissed as "pure propaganda" a Soviet assertion that the United States would undercut the INF Treaty if NATO pursues plans to upgrade its arsenal of nuclear eapons permitted under the pact.

Mr. Carlucci's response to an attack on North Atlantic Treary Organization plans last month by the Soviet foreign minister, Eduard A. Soviet foreign minister, Eduard A. rector of the agency, raising questibat both sides can modernize Shevardnadze, came as the Senate tions about the defense secretary's weapons that fall outside the 300-Foreign Relations Committee began its second week of hearings on the treaty to eliminate mediumand shorter-range nuclear missiles.

ing a recent visit to Bonn that plans had been detected when they oc- emization within that range. INF Treaty would "scuttle everything that has been achieved in the sphere of nuclear disarmament."

SALT-2 treaty was fully verifiable. development, said Mr. Carlucci, who urged in a report to Congress other clash between Mr. Helms and last week that it lift restrictions on

Carlucci had been prepared to defend the treaty against earlier critiing on the INF Treaty by hiding failure to ratify the INF agreement Washington.
cism from Senator Jesse Helms, medium-range SS-20 missiles. would lead to expansion of Soviet "The treaty Republican of North Carolina, but he ended up defending his record at the Central Intelligence Agency against assertions by Mr. Helms

concerning treaty verification.

Mr. Helms said the CIA had assertions now that the INF Treaty mile to 3,400-mile (500-kilometer

Mr. Helms responded by accusing

Mr. Sarbanes of "nit-picking." In testimony on the INF accord, Mr. Carlucci said the treaty and its negotiating record spell out clearly is verifiable. to 5,500-kilometer) range pro-Mr. Carlucci defended the agen-scribed by the agreement, although nd shorter-range nuclear missiles. cy's record in assessing Soviet cahe added that the treaty probably Mr. Shevardnadze warned durpabilities and said the violations would prohibit any weapons mod-

under discussion by NATO to up-grade nuclear arms allowed by the tions that he had ever said the ahead" with the permitted weapons

Senator Paul S. Sarbanes, Democrat of Maryland, accused Mr. Helms of misquoting from an article on Soviet buildup plans, and while the Soviets would be likely would read to expansion of Soviet allow me to carry out my mission, which is to maintain deterrence," General Calvin told the Senate Armed Services Committee.

to continue building up their European nuclear forces, including advanced new weapons, he said, Scarate rejection of the INF Treaty would make it politically difficult for West European countries to refor West European countries to re- of their objective of being able to verse themselves again to allow intimidate, coerce and eventually U.S. missiles on their soil.

deployment battle all over again," he said in reference to disputes over NATO needs to improve its con-Pershing-2 missiles in Europe durventional forces, but said there still ing the early 1980s.

On Monday, before the Senate committee Democrats over an earforeign Relations Committee, Mr. lier assertion by Mr. Helms that the Carlucci had been prepared to deSoviets are probably already cheatMr. Carlucci also contended that Associated Press reported from ster NATO forces.

"The treaty, if ratified, will still

neutralize the West European na-It would be like fighting the tions without having to fire a shot." General Galvin agreed that

is "a real deterrent to the Warsaw

Tuesday that the INF Treaty will weapons, too." The general has ad- space arms negotiations.

■ Carlucci to Meet Yazov

ing have not been settled.

Ready Supports Treaty

NATO's top military commander, General John R. Galvin, said

"but the Soviets will give up some time after Secretary of State George P. Shultz meets Mr. Shewardnadze in Moscow on Feb. 21—23 to seek progress in nuclear and

WORLD BRIEFS

Gunmen Take Over Alabama School

TUSCALOOSA, Alabama (UPI) — Two gummen wearing ski masis took over a private school here Tuesday and held two teachers and at least Mr. Carlucci and the Soviet defense minister, Dmitri T. Yazov, have agreed to meet in Bern before the end of next month to begin a series of exchanges between leaders of exchanges between leaders of the two countries military establishments. The Washington Post

lishments. The Washington Post reported from Washington, citing U.S. officials.

The officials, who asked not to be quoted by name, said Monday that the site and terms of the Carlucci-Yazov meeting have been agreed, but the dates for the meeting have not been settled.

Hunt and Mayor Al DuPont, and spoke of the physic of homeless people.

Mr. DuPont met twice with the men.

The authorities identified the man who had not sucrendered as James The authorities identified the man who had not sucrendered as James The authorities identified the man who had not sucrendered as James The authorities identified the man who had not sucrendered as James The incident occurred a day after two armed American Indians took over a newspaper in Lumberton, North Carolina, and held the staff hostage to investigate the physics of the man who had not sucrendered as James The authorities identified the man who had not sucrendered as James The incident occurred a day after two armed American Indians took over a newspaper in Lumberton, North Carolina, and held the staff hostage that the site and terms of the Carolina and two seachers.

The incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the incident occurred a day after two armed American Indians took over the

time after Secretary of State
George P. Shultz meets Mr. She-

BERLIN (Renters) — East Germany, sent four activists to West Germany on Tuesday and a lawyer said all the dissidents held since a thwarted protest last month would be freed.

Stephan Krawczyk, a songwriter, and his actress wife. Freya Kher were freed from custody and given exit visas, the East German news agency ADN said. The comple, who had said previously that they wanted to stay to work for reform, left the country. Another activist, here Schlegel, and a fourth person, believed to be his giffriend, also left.

Wolfgang Vogel, a lawyer who is known for having arranged spy archanges and aiding in other cases, said: Texpect that all detainees will be released this week and be able to emigrate if they desire this. Howen issidents had been imprisoned—mine of whom are still in custody—ter the police intervened when about 200 activists attempted to unfinite unners and join a parade Jan. 17 headed by the East German leader, ich Honecker.

UN Reports Torture Still Widespread

GENEVA (Renters) — Torture remains widespread throughout the world, a United Nations report said Tuesday, adding that hornifying new methods and instruments are being used to inflict torture despite UN efforts to combat it. efforts to combat it.

efforts to combat it.

The document, submitted to the current annual session of the IN

Human Rights Commission, said: "Allegations keep coming in from
some countries where after a change of regime, the present government
has unequivocally stated that it will not tolerate torture any more."

The report, by Peter Kooijmans of the Netherlands, said that last year
he asked 29 countries to respond to numerous allegations of torture that

he had received from different sources, and he sent reminders to 17 others on reports received in 1985 and 1986. Mr. Kooijmans did not identify all the countries.

Chilean Opposition Groups Sign Pact SANTIAGO (AFF) — The majority of Chile's rights and letter

opposition parties have signed an agreement to oppose the government candidate in a presidential plebiscite later this year, opposition leaders

Chileans will be given the choice, in an election whose date has not been set, to vote for or against the military's presidential candidate, who is expected to be President Augusto Pinochet. General Pinochet has ruled nce a coup in 1973, in which President Salvador Allende was killed.

The opposition parties, who said they would have preferred an election

with more than one candidate, announced "a campaign of popular mobilization" to "assure the triumph of the 'no'" vote. The accord was signed by 13 groups, including the rightist Liberal Republican Union, the Christian Democrats, the Social Democrats, the Christian Left, the Humanist Party and two Socialist groups.

Thatcher Meets Kohl on EC Farming

LONDON (Reuters) — Prime Minister Margaret Thatcher of Britain and Chancellor Helmut Kohl of West Germany sought Tuesday to avert
a failure of a European Community summit meeting next week by narrowing their differences on farm policy.

Both leaders said after a two-hour meeting here that differences

remained but that they had made progress on farming output. Mix. Thatcher described the talks, devoted almost exclusively to the meeting. Feb. 11-12 in Brussels, as constructive, productive and held in a good

Mr. Kohl said that both he and Mrs. Thatcher, the two main protagoletter from the Israeli leader about the pipeline project, the officials said.

Mr. Peres discuss the matter with the pipeline project, the officials said.

Mr. Peres discuss the matter with other senior State Department officials which State Department officials

Sihanouk Quits Talks With Hun Sen

BEIJING (Reuters) — Prince Norodom Sihanouk, who has announced his resignation as president of the anti-Vietnamese Cambodian government-in-exile, says he has abandoned peace talks with Phnom Penh but will negotiate with its Vietnamese backers, the official Chinese news agency Xinhua reported Tuesday.

Prince Sihanouk told the Chinese Communist Party chief, Zhao

Ziyang, on Monday that he had given up the idea of a third round of talks with Prime Minister Hun Sen, who heads the administration in Phnon Penh, because Mr. Hun Sen was "completely manipulated by his masters in Hanoi," the agency said.

A third session of talks between Prince Sihanouk and Mr. Hom Sen was scheduled in Pyongyang, the North Korean capital, in April Prince Sihanouk said Saturday that he resigned because Son Sann, chief of the smallest force in the three-party coalition, had accused him of treason in negotiating with Mr. Hun Sen.

TRAVEL UPDATE

Channel Ferries Disrupted by Strike

LONDON (AP) - Ferry workers defied a court order and held a one-

day strike Thesday at 12 British ports serving Ireland and continental Europe, forcing the suspension of some ferry service.

Sealink said many of its ferry crews were not working and it could not operate between Dover and Calais, But P&O European Ferries said its Dover and Portsmouth services to France and Belgium were operating

normally, except for some weather delays.

Belfast Car Ferries, Sealink and P&O all said they expected some ferries to Northern Ireland to be canceled because of the strike, Maritime union leaders said they were prepared to go to prison for defying a court injunction Monday that ordered the union to withdraw a recommenda-

tion to its 5,000 members to strike in sympathy with 161 dismissed seamen in the west coast port of Heysham.

A shortage of pilots and suitable planes at Air Zimbabwe threatens to ground international flights, airline sources said Tuesday. The airline

egan attempts Monday to recruit pilots with advertisements in the local Greek taxi drivers began a two-day strike Tuesday with some pressing for higher fares and others protesting government anti-amog measures in

"But we have not signed the conact yet and we are still awaiting was hit a day after Cairo was virtually closed by flying sand. Fights returned to normal at Cairo airport Monday night. (Renters)

Women Leave Lords on the Ropes In Protest of Homosexuality Curb

LONDON — Three women swooped down on ropes from the gallery of the House of Lords and plunged into the chamber during a noisy demonstration over a vote on Tuesday to restrict promotion of

The uproar broke out when the peers voted 202-122 in favor of a government-sponsored bill outlawing activities by local authorities promoting homosexuality. The new law is aimed at preventing the authorities from promoting homosexuality as a legitimate lifestyle in municipally controlled schools.

Three women slid down ropes into the ornate crimson and gold chamber while supporters in the gallery above cheered and shouted homosexual rights slogans. While several hundred peers looked on, the women were wrestled

to the floor by three ushers. The police said five women were held.

"It was a pure Tarzan act," said Dame Flaine Kellett-Bowman, a Conservative. "They flung ropes over the gallery and started shanning down them. One chap almost lost his trousers in the melec."

Vatican Report Calls Homelessness a Scandal

By Roberto Suro New York Times Service

ROME — A Vatican commission called on public authorities Tuesday to ensure a just distributhat treat property as a market Nations. commodity without social value.

societies that deny a fifth of the unable to set up their own homes. human race the "juridical" right to decent housing.

According to the report, Roman distribution of housing." Catholic teachings require that all ed to the right of common use" as in some regions. opposed to the individual's ability document said "housing constitutes a basic social good and cantutes a basic social good and canwell as that of the State. Moreover, not simply be considered a market commodity."

In its strongest and most specific criticism of any one misdeed, the report says "property is at the service of the human person."

"Any speculative practice which diverts property from its function of serving the human person should be considered an abuse," it contin-

organization for examining the im-You Done to Your Homeless Brother? The Church and the Housing Problem." Bishops conferences and other local church or-

Saudi Arabia Sets Road Tax

Resters RIYADH - Saudi Arabia introduced on Tuesday a road tax of 200 riyals (\$54) a year for vehicles in an attempt to increase revenues, government officials said.



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PARIS 8th

ganizations in more than 60 nations contributed information and analysis to the study.

The document was issued on the occasion of the International Year tion of housing condemning prac-tices like real estate speculation claimed for 1987 by the United of Shelter for the Homeless pro-

In a preface to the document. In a major document on home- Pope John Paul II called the homelessness, the Pontifical Commis-less "still poorer than the poor" sion for Justice and Peace said the and emphasized the damage that global problem could not be homelessness and housing short-blamed on individual misfortunes ages cause by disrupting the devel-and instead denounced "structur-opment of normal family life such al" failings in both rich and poor as when young married couples are

The document decries cities in ecent housing. which "the number of empty "From an ethical point of view," houses would suffice to provide the document said, homelessness housing for the majority of the "is a scandal and one more indica-homeless" and states that "in the tion of the unjust distribution of face of such situations public angoods, originally destined for the thorities have the obligation to establish norms regulating the just

However, the document notes property be viewed as having "a that giving the state a monopoly on specific social function subordinathousing also has created problems

"A just housing policy," it states, to reap a profit. As a result, the "must necessarily include the parit should encourage self-help projects and collaborative efforts with-in the local community itself."



Lech Walesa, leader of the outlawed Solidarity trade union, meeting Tuesday with John C. Whitehead, the U.S. deputy

secretary of state, at the residence of the U.S. chargé d'affaires in Warsaw. Mr. Whitehead is on a five-day visit to Poland.

Solidarity Is Warned Not to Oppose Price Rises

grass roots associations for the pur-pose of procuring housing." the union advocated opposition to ty secretary of state, who is on a the recent price increases, a spokes-five-day visit to Poland.

in the local community itself."

In addition, the document said that the homeless should be provided with legal assistance when necessary to defend their rights and "should be encouraged to form grass provis associations for the purposition to the purposition Lublin, also were warned.

ublin, also were warned.

Mr. Onyszkiewicz said that against the union leaders.

not specifically acknowledging that

bribes were a subject of the memo.

dismissed its significance and said

that only 10 words of the lengthy

document "have given rise to this

Mr. Meese said that he does not

recall reading about any illegal acts

proposed in the memo. "Indeed,"

he said, "as I look at the full memo-

randum containing those 10 words today, I do not believe that it fairly

imphes a violation of the law was

speculation."

plications of social and international issues. The 29-page document was entitled "What Have Meese Went Outside Channels on Iraqi Pipeline

By Jeff Gerth

WASHINGTUN General Edwin Meese 3d told Prime Minister Shimon Peres in the fall of 1985 to deal with the president's national security adviser in discussions about Israeli backing for an Iraqi oil pipeline project, according to American and Israeli officials.

The officials said the message was contained in a letter to Mr. Peres. While it has recently come to light that Mr. Meese had written a letter to Mr. Peres, its contents had not previously been disclosed.

The letter is significant because it shows the role that Mr. Meese played in directing the communications about the pipeline to channels outside those normally used for such high-level diplomatic discus-

The Meese letter was written after the attorney general received a

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-Dining Out-

In his response, Mr. Meese wrote that Secretary of State George P. Shultz was prohibited from being involved in the pipeline project.

The pipeline, which was never cals and a Bechtel spokesman described as the standard practice.

Mr. Meese, decrying "a cascade of misinformation" in the news me-Mr. Shultz's former employer, Bechtel Group, was a main contractor for the pipeline project.

ty or some other official of the State Department. Lower-level ty or some other official of the State Department. Lower-level State Department officials had been involved in negotiations on cil staff had sealed off the rest of the project at earlier stages, but, according to past and present officials, the department had no knowledge of Mr. Meese's letter to

Normally, the department would this when he wrote his letter. receive copies of any communica-

who had a financial interest in the dia, said Monday that he played deal. Mr. Meese said Monday that only an "extremely limited" role in actor for the pipeline project.

he had steered Mr. Wallach to the Securing White House aid for the National Security Council staff befollowed, the letter would have cause it seemed to him to be the been referred to Mr. Shultz's depu-

the government from crucial diplomatic discussions with Israel about the project, according to government officials. It is not known whether Mr. Meese was aware of

point of an investigation by an independent counsel, James C. Mc-It was this memo that allegedly

would clear him of wrongdoing.

At the same time, Mr. Meese

conceded for the first time that Mr.

of misinformation" in the news me-

orandum that has become the focal

cited a plan to make payments to Mr. Meese did not suggest that Mr. Peres or his ruling Labor Party

for the United Nations in negotiat-

The other 14 council members

voted Monday for the resolution,

drafted by the British ambassador,

Sir Crispin Tickell, in his capacity

Clovis Maksoud, the Arab

as council president for January.

League representative at the Unit-

ed Nations, said that "the veto will

undermine the American initiative

Arab-Israeli dispute.

Wallach had sent him a 1985 memcommitted or contemplated in con-nection with the pipeline." The attorney general said that the memo did not specifically men-tion any "bribe" or "payoff," but he refused to disclose its 10 contro-

versial words, saying the document

(Continued from Page 1)

and Egypt. With details still not publicly circulating, politicians to the right of Mr. Shamir were warning that it would compromise national security.

there were many questions, but he ment's controversial policy of cautioned, "I suggest we allow meeting civilian protesters with things to develop."

much of the protests, authorities had hoped to curtail civil uprisings. Israeli troops have killed at least 40 Palestinians since Dec. 9.

ordered closed as the authorities feared that the campuses would serve as renewed focal points for the protest. In addition, schools were ordered shut in various tense Mr. Shamir's rival and partner in West Bank neighborhoods where renewed troop gunfire has been brought to bear under the governmeeting civilian protesters with substantial force.

■ U.S. Casts UN Veto

The United States has vetoed a Security Council resolution calling on Israel to abandon policies that violate the rights of West Bank and Gaza Strip residents, The Washing-

to some extent." "While they try to satisfy Israel," credibility with the Arabs."

the Najaf-based religious leader represents a major school of Shiite

"His position is ambiguous," Beyond such considerations, in

His former residence, a government-owned, four-room house near the shrine, is locked and shuttered. Government security agents discourage taking pictures of it or anything that might make it seem a shrine in its own right.

job is to keep an eye on Imam Ali's resting place will tell a story without really being prodded.
"Never once in 14 years did I see him smile," he says. Then, as if on

cue, he will recount how, one day, Ayatollah Khomeini's grandson was slapped by another boy at play. The boy's father came to Ayatollah Khomeini and offered apologies that were rejected. The insult, the security man said, was avenged only when the boy who slapped dant was himself slapped in the

Three of the five Palestinian universities on the West Bank were ordered closed as the authorities beautiful from the United Back to Israel have also formalized a leading role For Deportees ing a settlement of the underlying

Reusers ATHENS — The captain of a Greek car ferry said Tuesday that his vessel probably would be used to transport Palestinian deportees on a symbolic voyage back to Israel being organized by the Palestine Liberation Organization

A member of the PLO's executive committee has said the voyage is intended as a sign that Palestinians are willing to return to their homeland peacefully and establish "a real, honorable peace" with Israhe said, "the Americans will lose el Zanes Kouloubis said his ship, the Silver Paloma, was to leave Greece on Feb. 9.

> tract yet and we are still awaiting approval from the Greek government," he said. Israel has expelled hundreds of

Palestinians since it captured the

West Bank and Gaza Strip in the

Toxic Chemical Spills In Soviet Train Wreck

1967 Arab-Israeli war.

The Associated Press MOSCOW - About 2,000 people were evacuated and 12 rescue workers hospitalized after a train carrying a poisonous and flamma-ble liquid derailed in Yaroslavi, on the Volga River, 150 miles (240

Seven rail cars, three of them carrying the unidentified chemical, left the tracks early Monday morning 150 yards (127 meters) from a bridge across the Volga One tank car broke open and the liquid started flowing from a ruptured hatch,

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ISRAEL: West Bank Schools and Universities Closed PLO Plans Trip

the government coalition, Foreign Minister Shimon Peres, noted that

In attempting to reopen schools and universities that had been closed in the territories through

"He is fundamentally a secular-

ist and is committed to that," the

SHIITES: Continuing Harvest From the Seeds of War (Continued from Page 1) are decorated with photographs of Mr. Hussein at prayer.

diplomat said of Mr. Hussein. "But he is willing to make gestures to-wards the Shiite population." At the same time, however, the Iraqi leadership remains acutely aware of the potential explosiveness of its people's dominant religion. A government ministry re-sponsible for religious endowments keeps a tight rein on mosques and their clergy, while the secret police works to keep the mosques from

becoming centers of dissent, as they became in Iran. Perhaps the greatest anomaly is endorse Khomeini's activism, and that Iraq, pitted in war against a he won't endorse Saddam Hus-Shiite theocracy, remains the custo- sein's war either." dian not only of shrines holy to that theocracy, but also of some Shiite the small and unkempt town that Ayatollah's Khomemi's descen-Islam's leading theorists and clea- surrounds the splendors of Imam

One of those still living in Najaf grown in the retelling — and possi-is Grand Ayatollah Abu al-Qasim ble revision — of Ayatollah Kho-al-Khui, who arrived in 1909 and meini's stay in Najaf. whose status as a holy man of Shi-ism, some argue, outranks that of Ayatollah Khomeini.

"By classical jurisprudence," said Professor Fouad Ajami, a leading Middle East scholar at John Hopkins University in Balti-more, "Khui claims supremacy over Khomeini." Moreover, Professor Ajami said,

thought that opposes the political activism of Ayatollah Khomeini. Professor Ajami said. "He won't

Ali's shrine, a small industry has

Instead, the security man whose

kilometers) northeast of Moscow, Soviet news media said Tuesday.

Black Leaders Bed in Protest of lagin Alabama

Principal and the second secon New March

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All the same of th

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till Widespread is widespread throughoute ay, adding that horriving to to inflict torture despit is

nt annual session of the lig ations keep coming in he gime, the present governa-lerate torture any more etherlands, said that last the ous allegations of torum to he sent reminders to 17 of Coorimans did not identify:

Oups Sign Pact Chile's rightist and left at to oppose the government this year, opposition lade

election whose date has an presidential candidate of General Pinochet has nic lvador Allende was kiled ild have preferred an close d "a campaign of popula 'no' "vote. The accord iberal Republican Union, ir ats, the Christian Left &

n EC Farming Margaret Thatcher of Bata

nany sought Tuesday to me armit meeting next week b eeting here that different

ss on farming output. Mr. st exclusively to the metic ductive and held in a so

tcher, the two main prote ricing to make the meeting in Copenhagen in December olling subsidized agriculture

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nmunist Party chief. 🕭 idea of a third round of the he administration in Plan manipulated by his master

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Portugal Rethinks U.S. Pact

More Aid Sought To Use Air Base

By Edward Cody Washington Post Service

LISBON - Frustrated by dechining U.S. aid, Prime Minister Anibal Cavaco Silva has decided to seek a clear guarantee of increased and sustained payments for continued use of a strategic U.S. air base in the Azores, Portuguese officials

Frank C. Carlucci, the U.S. de-Tense secretary, is to hold talks with Mr. Cavaco Silva on Wednesday, a day before Portugal is entitled to demand a review of the 1983 de-· fense agreement renewing a lease on the facility.

Diplomatic sources said the Portuguese leader plans to go ahead with renegotiation of the pact to insist on guaranteed aid levels unless Mr. Carlucci has a solution to Lisbon's complaints.

The trouble over Lajes Air Base, which lies amid vital trans-Atlantic sea and air routes 1,000 miles (1,600 kilometers) off Portugal, comes only two weeks after the Reagan administration was forced 40 agree to withdraw 72 F-16 aircraft from Torrejon Air Base in

Similar questions have come on the horizon over U.S. bases in Greece, Tarkey and the Philip-pines, forming a pattern of growing difficulty in maintaining American military facilities abroad.

Prospects for Mr. Carlucci's mission in Lisbon, already dim, dark-ened considerably with the announcement Friday that U.S. aid to Portugal, instead of being in-creased as demanded, is being cut back by another \$30 million.

From \$147 million in the 1987

fiscal year, aid to Portugal declined to \$117 million for the current liscal year, which began in October, the U.S. State Department said. "This is not good news for the negotiations," a Portuguese official

Mr. Cavaco Silva said after a meeting Monday with President Mario Soares that he will "defend with great force that which we con-

The latest cutback intensified an Recent New Hampshire Polls Show impression that Portugal is being taken for granted because its re-cord as a North Atlantic Treaty

Organization ally and its return to functioning democracy have taken it off the crisis list in Washington. This impression also was heightened by the absence of a U.S. ambassador to Lisbon since Decem-ter 1986, when Frank Shakespeare

left, until Friday, when Edward esented his credentials. We feel the United States always reacts to a threat, and since we are no longer a threat, we have

moved to second priority," a well-placed Portuguese official said. Portuguese officials said the 1983 defense accord included a pledge by the United States to increase and maintain aid to Portugal

in return for use of the base. In the first year of the agreement, aid jumped as promised, from \$147.9 million to \$207.9 million in 1985. This created a benchmark by which the government in Lisbon

has measured aid in subsequent With congressionally imposed cutbacks, the aid level fell to \$188.9 million in 1986, then again to \$147.4 million in 1987. The recurrent declines, Portuguese officials said, amount to reneging on the

U.S. diplomats countered that the Reagan administration sought more than was granted each year but was forced by Congress to accept the lower levels.

Reflecting frustration over the cuts, the State Department spokesman said the reductions "pose serious risks to our foreign policy and

national security interests. In addition, a U.S. official pointed out the 1983 agreement committed the administration to do its best to raise and maintain the amount of aid, but contained no specific promise of a certain amount each year.

12 Black Leaders Held in Protest of Flag in Alabama

MONTGOMERY, Alabama -Law officers arrested a state representative and 11 other black leaders Tuesday when they tried to climb a

from the fence, other members of

fence but also were restrained.

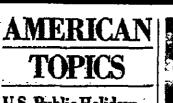
Confederate battle flag."

fence around the statehouse here to remove the flag of the Confederacy thing resembling a storm. that flies over the dome. Thomas Reed, a state represen tabve from Tuskegee as well as the Alabama president of the National Association for the Advancement

of Colored People, led several doz-en blacks to a gate where he talked The attention of the voters is to state troopers for almost 20 minutes before attempting to climb the 8-foot (2.5-meter) high fence. "I consider myself not violating the law of this state," Mr. Reed said After officers pulled Mr. Reed

He and his strategists say they finally are reaching key voters. For example, Mr. Kemp is making his group, including a member of the national NAACP board, Emstrong appeals to such passionate groups as those who want abortion ment Burns, attempted to climb the outlawed and those who do not want gun controls.

Mr. Reed contends that the flag In Iowa, Mr. Kemp has won the for higher Social Security benefits



U.S. Public Holidays And How They Fade

On Martin Luther King Jr. Day, Jan. 18, Charles W. Snyder noted in a letter to The Washing-ton Post, news media provided "stories, documentaries and interviews that advance public understanding of the legacy of Dr. King. That legacy, succinctly stated is that the rights and liber-ties this nation was founded to preserve should be enjoyed by all Americans, regardless of ethnic background.

"In contrast, commercialism has completely overtaken the ob-servance of the birthdays of George Washington and Abraham Lineoln," which have become merely occasions "for win-ter sales when powdered wigs and stovepipe hats are donned. It is not a time for historical re-enactments but a time for props and hucksters. Perhaps the contrast between

the bolidays is due to the fact that no one today can personally re-member Washington or Lincoln. while everyone over 30 has vivid recollections of Dr. King. If so, we have all the more cause to deplore the shortness of our collective national memory. For it may come to pass that a generation from now a pitchman made up to resemble Dr. King will appear on television to say that he has had a dream about the wonderful white sale at a mall near

Short Takes

Parents with sons have a 9-percent lower risk of separating than parents with daughters, according to a study by the University of Pennsylvania, Part of the reason may be that "fathers are more involved in rearing their sons," said S. Philip Morgan, who directed the study. He said another factor may be that "beliefs about



plays quarterback from his wheelchair with friends in a sandlot football game in Johnstown, Pennsylvania. Mr. Thomas has been confined to a wheelchair since an injury at the age of 4.

the importance of male role mod- | "darkey" and "old massa," it has els for sons act as a deterrent to

Police in New Jersey have begun to find an apparently new form of cocaine that is cheaper, more powerful and more dangerous than crack. It has several names, the most common being basuco." Sergeant Barry Robertson of the state police said it costs only \$1 per vial, compared to \$3 or \$4 for crack. Its crude refinement process leaves high residues of lead and sulfuric acid, thus producing even more brain damage and dysfunction than crack. Both are smokable.

"Carry Me Back to Old Virginny," Virginia's official state song, is steeped in sentiment and history. But, with words like

been widely criticized as racist. So a state General Assembly sub-committee held hearings on the issue. One witness, R. Lynwood Coffman of Edinburg, advised the subcommittee, "You knock out 'Carry Me Back' and you're going to lose the next election." Instead, he advised, "Make 'Carry Me Back' the state song emeritus and then adopt a new song. Everybody knows that when you're emeritus, nothing ever happens to you." The subcom-

that the assembly follow this advice. The new song proposed is "The Old Dominion," a salute to Virginia's modern potential by Adele Abrahams of Charlottes-

mittee has recommended, 4-1,

There's no place like home --

make that two homes a block and a half apart -for a wandering Labrador retriever in Fairbanks Alaska. After the dog named Ezra, disappeared from Nicole Bevis's house, she read in the newspaper that a Labrador had been killed, and assumed it was Ezra. Then one day she opened her door and there he was. But he would disappear periodically. She never knew why until she saw her pet in Lou O'Neill's pickup truck. He said the dog had showed up at his house and had been named Prince. Since then, the two have allowed the dog go on leading a double life. Just why he does so is unclear, except that at the Bevis house he gets dry food and at the O'Neill house he

Arthur Highee

FBI Admits Surveillance Flaw

By Ruth Marcus Washington Post Service

WASHINGTON - The director of the FBI, William S. Sessions, denied Tuesday that his agency mounted a massive surveillance campaign against American citizens opposed to the Reagan administration policy on Central Ameri-

He acknowledged, however, that the investigation of one liberal group "was not properly directed" in all instances.

Mr. Sessions, who has just fin-ished three months as FBI director, offered the bureau's first detailed explanation of documents released last week by the Center for Constitutional Rights, a New York law-

The documents, obtained under the Freedom of Information Act, showed that the FBI had conducted an extensive investigation of the Committee in Solidarity with the People of El Salvador, or CISPES, in the course of which it took photographs of protestors at peace rallies and recorded their license plate numbers, investigated nuns, unions members and college students, and

prompted by tips that members of the group "were involved in covertly furnishing funds and material to a foreign terrorist organization," the Farabundo Marti National

scope of activities and influence of The investigation was closed in June 1985 when the Justice Department concluded that the group was involved in political activities involving First Amendment rights

and not international terrorism, Mr. Sessions said. Mr. Sessions, a former federal judge, said field agents had been "explicitly instructed" that the investigation must not interfere with the exercise of First Amendment rights of those members who politically opposed U.S. policy in Cen-

He acknowledged, however, that field agents did not always faithfully follow those directions.

checked up on church forums and Knights of Columbus dinners. Mr. Sessions said the probe was been directions that would have been different," he said.

Asked about a memorandum from the FBI office in New Orleans stating that it was "imperative" to formulate a plan of attack against Liberation Front, and that agents the group and specifically against conducted only "limited investigaindividuals "who defiantly display tion" of other groups "to round out their contempt for the U.S. govern-or develop information on the ment," Mr. Sessions said the investigation "was not out of control but as to that particular facet, it was not properly directed."

Mr. Sessions steered away from criticizing his predecessor. William H. Webster, who now directs the CIA, under whom the investigation

Margaret Ratner, an attorney with the Center for Constitutional Rights, disputed Mr. Sessions's statement about the limited focus of the investigation. She said that the FBI conducted surveillance of more than 200 groups that were supposedly linked to Committee in lidarity with the People of El Salvador

"When no evidence could be "I think you would have to say in found," she said. "Washington told some instances had the matter been local FBI offices to dig deeper."



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Winds Turn Favorable For Kemp's Campaign with great force that which we consider to be the correct position of Republican Could Catch Up to Dole,

By Clifford D. May

New York Times Service GREENLAND, New Hampshire — Are the Republicans rediscovering Jack F. Kemp?

For months, the New York conty's presidential nomination spun is not going to be acceptable to the its wheels. Conservative activists rest of the country. who had been expected to cheer faint praise. Pat Robertson and his gelical supporters stole his fire and brimstone in Iowa. Here in New Hampshire, Pierre S. du Pont 4th got the endorsement of The Union-Leader, the influential rightist newspaper. In every poll, Vice President George Bush and Senator Bob Dole of Kansas stayed

well in front As recently as last month, some of Mr. Kemp's advisers were kept busy publicly dispelling rumors a withdrawal was imminent while privately conceding that the campaign was in serious trouble. Now, however, there are signs that Mr. Kemp's campaign may at

last have begun to move.

Recent polls of New Hampshire Republicans place him within striking distance of Mr. Dole, if not of Mr. Bush. And a national New York Times-CBS News Poll of likely Republican primary voters taken last weekend found a slight increase from two months earlier in the number who view Mr. Kemp favorably. There was a larger de-crease in the number who view him

unfavorably. Many conservative publications and columnists have rallied -- not without some ambivalence -to his cause. For example, while the right wing is still in a quandary this year over whom to get behind," the journal Human Events said in an editorial in its Jan. 23 issue, "We feel it's important to endorse Rep.

Political analysts of varying stripes have been impressed by Mr. Kemp's daily campaign and by the television spots he has been airing

in New Hampshire and Iowa. "He's just been working hard and doing well," said Arthur Craig, a political scientist at the Universi-ty of New Hampshire. "He's been up here doing retail politics, slog-ging through the state picking up one vote at a time. I think he's on

Many analysis quickly added, however, that they are not predict-ing the transformation of Mr. Kemp's favorable winds into any-

In an interview on his way to Greenland, Mr. Kemp attributed his gains in the polls to the amount of time he is spending in New Hampshire and the effectiveness of his television advertising cam-

more acute now," he added.
"They're realizing they have to make a choice."

represents racism and oppression endorsement of a group working and said that if it was not removed he planned to "enter the Capitol grounds and climb to the top of the for "notch babies," the seven miltion retirees born from 1912 to state Capitol dome and remove the 1916 who were not included in an

increase in payments given some other retirees.

He is telling evangelical Christians - still a wild card in the campaign — that a vote for Mr. Robertson would be wasted begressman's campaign for his par-ty's passidential nomination spun

Beyond that, Mr. Kemp is trying voters away from Mr. Bush and Mr. Dole. In television commercials and in person, he warns that a vote for either of the front-runners is bound to mean higher taxes, higher costs to heat their homes through the imposition of an oil import fee - and lower Social Security payments to the retired or

Some Republican political analysts are not convinced that such tactics significantly will alter the

"Kemp's just not run a successful campaign in terms of making people think he is presidential or uniting conservatives," said Kevin Phillips, a Republican analyst.

Others have compared Mr Kemp to Senator Paul Simon, the Illinois Democrat who has advocated many new social initiatives without saying precisely how he would fund them.

Similarly, Mr. Kemp favors a host of new programs and promises that a revitalized economy, rather than new taxes, would provide the financing.

"If Jack believes in cutting any programs, we haven't heard about it," said Richard Viguerie, a con-

servative activist. "He's sending us mixed signals."
Citing such views. William Schneider, an analyst at the conservative American Enterprise Institute in Washington, said Mr. Kemp is still "not hard enough for the hard right, and among regular Re-publicans he sounds like a wild

Mr. Schneider added: "He makes them suspicious with his overt appeals to groups one thinks of as Democratic: blacks, Hispanics, Jews, union members and farmers, Traditional Republicans say, 'Who needs them? This isn't

their party. It's our party."

The analysts and the Kemp strategists agree on one point, how-ever: If Mr. Kemp has a chance in this race, he will need to be assisted by stumbling on the part of Mr.

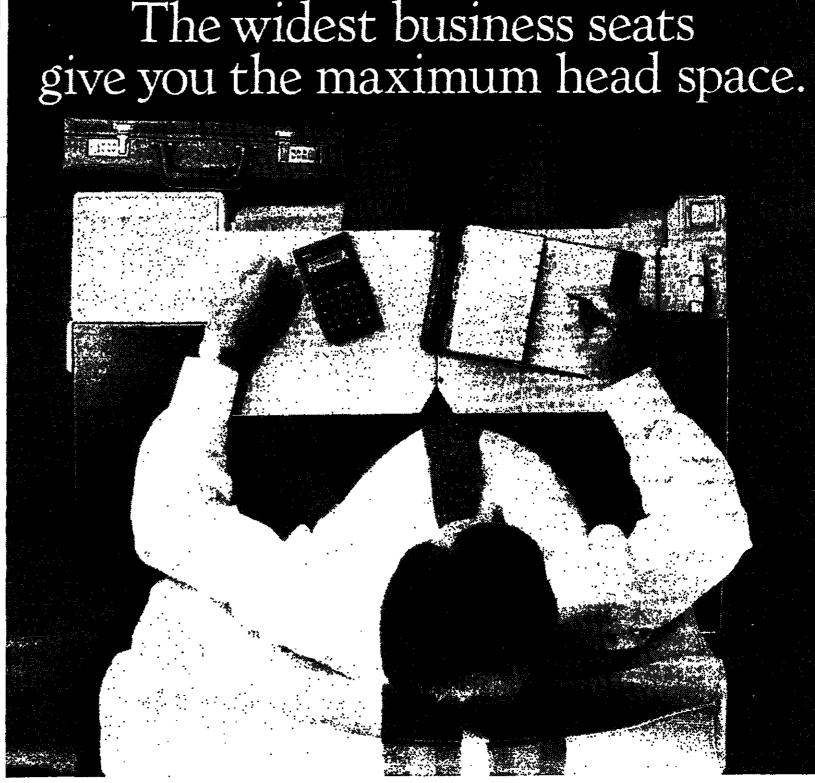


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A Hard Road in Oz

the impecunious Mr. Micawber sailing to Australia found itself rich in resource Australia hoping, as usual, for something industries but saddled with much smallto turn up. As it celebrates 200 years of scale manufacturing that could survive, it European settlement, Australia itself — Oz, to initiates — may be in a similar mood. It still has much going for it, but producers and organized labor, at the things are going away from it, too. Repairing the damage will put any future wizard of Oz to the test.

Australia's land area is three times that of the 12 countries of the European Community but its population is 20 times smaller. Its ethnic diversity has grown vastly since World War II, which may prove to be an asset; immigration in this century has been voluntary, and the country has not been artificially welded together, as Yugoslavia was, by politicians from outside. But to administer the nal deficit for goods and services. The needs of a people spread thinly on a long budget deficit is excessive in relation to coastline and separated by an inhospita- private saving: too much spending in an ble interior is no easy job.

Australia's economy has been an amalgam of competitive and distinctly uncompetitive occupations. Its natural richness do with the decision. National pride and the government's readiness to protect un- INTERNATIONAL HERALD TRIBUNE.

Dickens, in "Great Expectations," left viable factories perpetuated the trend. So was supposed, only behind quotas and high tariffs. This benefited inefficient expense of Australian consumers.

Recent years have seen embarrassing change. Raw materials and farming can no longer support Australians in the way to which they are accustomed. A new world commodity boom is unlikely unless the bigger industrialized countries get their own economies back in orbit. Meanwhile, Australian protection is slowly -some say far too slowly - coming down under pressure from inside and outside. Unemployment is high but so is the extereconomy that needs to concentrate on adapting its position to a changing world.

Efforts to rebalance the economy by Bob Hawke, a Labor prime minister in minerals and agriculture earned it the standing hardly to the left of Margaret sobriquet of "the lucky country," a cliché Thatcher, should not be sold short. Austhat ignored a lot of hard work. But tralia is not about to become a banana Australia also decided to foster manufac- republic. But it can no longer rely on its turing industries, even though its home natural resources. Continued restraint is market was small. The long sea route needed — and that is a challenge in a from industrialized Europe had much to society accustomed to personal toughness and public baksheesh.

Prefigured in Poland?

Lincoln Steffens went to view the Bolshevik Revolution of 1917 and said he had seen the future and it worked. In Poland today you can really see the Soviet future, and it cushion part of their impact and so light on doesn't work. The Communist government reform. Thus did he make a certain new in Warsaw is conducting the Soviet bloc's contribution to the distress of the people most far-reaching effort at the sort of reform projected in Mikhail Gorbachev's perestroika, or restructuring, but the obstacles are formidable, and the question of the hour is whether Poland is going to explode.

The Polish economy is in crisis, and the authorities lack the popular confidence they need to fix it. In a stunning reach for a mass base, the government held a referendum in November asking people to endorse "radical" economic reform, including "difficult" years of austerity and political "democratization." Two-thirds of the persons electorate voted. It was a rebuff to General Wojciech Jaruzelski in his attempt to recruit the constituency of Solidarity, the still-banned target of his declaration of blunt reforms launched by others but unmartial law in 1981, and to turn it against able itself to compose a national program the considerable resistance to reform re-

The dismal results were on view last week- this kind of future for his perestroika? end when the government announced the

price increases that, for good reform reasons it had long planned. General Jaruzelski had to scale back the increases, raise wages to there lies the threat of riots - without the essential compensation of serving a vital structural purpose. The equation for reform is: No pain, no gain. The Polish equation is: Pain, no gain — the worst of both worlds.

General Jaruzelski is probably Mikhail Gorbachev's strongest East European ally. Poland is a testing ground for perestroika. What do Soviet advocates and foes of this program see in Warsaw? A leader who has taken political risks - running a referendum, tentatively sharing party power, tempting a popular uprising - that are not who voting approved, but less than half the even dimly imagined in Moscow. A Communist Party caught between serving an agenda of change and preserving its own with the inevitable discipline and ansterity. maining within the Communist Party itself. How does Mr. Gorbachev intend to avoid

Meese Should Leave

The attorney general of the United States ney general in 1985, Mr. Wallach helped him is supposed to be an administration's chief defend himself in a prior special prosecutor's to be spending more time under the magnifying glass of justice than wielding it. His involvement with a Middle East pipeline project promoted by his personal attorney and friend brings the latest public shame.

James McKay, a special prosecutor appointed both by a court and by Mr. Meese, has advised the White House that the attorney general is a main focus of a grand jury inquiry into pipeline dealings of question-able legality. Mr. McKay has said that Mr. Meese's role was important and sustained. Mr. Meese says that his contact with the pipeline idea was "extremely limited" and lawful, and predicts vindication. Mr. McKay may or may not charge the attorney general with a crime, but unless standards for public office have reached an all-time minimum, failure to prosecute is not vindication.

Whether or not Mr. Meese's behavior concerning the pipeline was illegal, on its face it appears to have violated any decent regard for the proprieties of his office. Three points stand out so far.

The first is the appearance of a conflict of interest. It is serious not because Mr. Meese pocketed money but because he appears to have let a friend and lawyer, Robert Wallach, use him to create pipelines of Washington influence. Mr. Wallach is already under indictment on charges of taking payments to influence Mr. Meese in the Wedtech scandal. Before Mr. Meese's confirmation as attor-

lawyer, the counsel who helps his president inquiry. Soon thereafter he helped Mr. faithfully execute the laws and the nation's Meese rearrange his finances and find profittop cop. As attorney general for the second able investments. Soon after that he repreattorney general to help open National Secu-rity Council doors. In a public statement on Monday Mr. Meese said, with more modesty, that he only "referred" Mr. Wallach to the NSC after Mr. Wallach "sought my advice."

The second point concerns a memo from Mr. Wallach to Mr. Meese that seems to suggest that the pipeline plan contemplated payments to Israel's Labor Party. Mr. Meese said on Monday that he did not recall having read such a passage and even now does not find it suspicious. His porous memory and unsuspicious nature recall his fumbling investigation of the Iran-contra affair.

The third disturbing point concerns the unusual way the pipeline project's legal arrangements were reviewed in Mr. Meese's Justice Department. The promoters steered the review to an attorney whom Mr. Wallach had helped hire, who produced an opinion favorable to the project. A subsequent opinion, obtained through regular

channels, criticized the project. Mr. Meese once said that suspects were generally guilty: "If a person is innocent of a crime, then he is not a suspect." Fortunately for him, the law still presumes innocence. But it does not presume that he has a right to remain in office, Although the president, Mr. Meese's old friend, may be reluctant to say so, this attorney general embarrasses the administration, justice and the nation.

-THE NEW YORK TIMES.

Other Comment

Greek-Turkish Progress

The weekend summit meeting between the Greek prime minister, Andreas Papandreou, and his Turkish counterpart, Turgut Ozal, has met with a mixed response within their countries. The reaction of their allies must be more positive.
While [the two leaders failed] to tackle

the issues which divide them, one should not diminish the significance of their meeting. It was the first of its kind between Greek and Turkish heads of government in 10 years. They have established a "hot line"

to settle future crises and have outlined a pattern of meetings at several levels. A package of such confidence-building measures looks the best way to end the continuous tension. It will not guarantee solutions to old problems. Disputes over the Aegean [and] Cyprus will need patience, skill and diplo-matic help. But if they cannot be solved in the wake of a general rapprochement, they could certainly not be solved without one.

Athens and Ankara have taken an important step toward ending their quarrel -and that must be good news for their allies. - The Times (London).

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OPINION

Moscow and Beijing Are Mending Fences

WASHINGTON — It is happening incrementally, all the while discounted, if noticed at all, by the purveyors of conventional wisdom in Washington. Moscow and Beijing are resolving past antagonisms one after another, inexorably solidifying a Chinese-Soviet detente that looks much like a harbinger of a new

one sign of this was Mikhail Gorbachev's call for a Chinese-Soviet summit meeting, which signaled a new round of Asian diplomacy that could lead to the first such meeting in 30

Chinese-Soviet détente is a hint of a more complex world in which U.S. clout is diminished.

years. China rebuffed the offer, but Beijing's increased receptivity was suggested by the publication of Mr. Gorbachev's comments in

Liaowang a leading Chinese weekly.

China-watchers in the United States have long asserted that Beijing's two top concerns security and development — are best served by its tilt toward the West, thus limiting the parameters of Chinese-Soviet reconciliation. Moscow, they add, has met none of China's conditions for normalization - Soviet withdrawal from Afghanistan, an end to Vietnam's occupation of Cambodia and the removal of Soviet troops along the Chinese-Soviet frontier.

In fact, China has managed to have it both ways: It has guarded its security guarantee from with the West while steadily moving toward normalization with Moscow in all but name during the past five years — particularly since Mr. Gorbachev assumed power in March 1985.

These moves have paved the way for the settling of border issues and for vast improvements in the political climate of Chinese-Soviet relations. Now there are growing indications that Washington and forged close economic ties

A MMAN, Jordan — "As a rule," said that astute French observer

Alexis de Tocqueville, "insurrections

begin without a leader; but they al-

Today, as seen from Egypt and Jor-

dan, the Arab states most immediately

intifadah, as the Arabs call it - in the

occupied territories, that insurrection

Neither Egypt nor Jordan seems ready to join the search, nor to help

the uprising along. Both have experienced the terrible destabilizing quali-

ties of the Palestinian struggle. Both

desperately need to hang on to the

economic and political stability they

now possess. Both seek a response to a

revival of old U.S. "autonomy" pro-

President Hosni Mubarak of Egypt

has been in Washington and Western

Europe arguing for a six-month halt to

violence by Palestinians and Israelis

and for a moratorium on new Israeli

settlements in the West Bank and

Gaza. He met with King Hussein of

Jordan in Paris on Monday to discuss

the U.S. ideas on autonomy.

King Hussein, meanwhile, said in

an interview that the uprisings in Gaza, and in the West Bank, which

Jordan administered before the 1967

Israeli conquest, have been an unex-

"It is a time for the PLO to re-

afterward he met with the U.S. envoy

Philip Habib and then left once again

WASHINGTON — One night last August I walked into a cafe in Hanoi with Bill Bell, a col-

league who speaks Vietnamese and

has been going to Vietnam since 1973 as part of the official team that has

been trying to trace soldiers missing

in action and prisoners of war.

A group of about 15 older men

were sitting around a couple of ta-

bles. They stopped talking immediately when we entered, and watched

us suspiciously as we walked to the bar. "Old cadre," Bill said as we

bullets punctured his tires. He had no

patching material so he hunted frogs in the jungle, skinned them and used their hides to patch the tires.

Hanoi newspapers raising hell with

the government for not living up to

promises to its veterans. The Viet-

namese vets complained that they were not getting prosthetic limbs to

replace the arms and legs they had

lost fighting for their country. Younger veterans complained that older veterans had all the good jobs.

I knew exactly what those Vietnamese vets were talking about. Certain problems are universal, and veterans

of any country voice much the same type of complaints. And I realized that I was beginning to feel an odd sense of kinship for their problems.

The people I met seemed to like us, too. When we were out walking, they usually assumed we were Russian, since there are plenty of Russians around, and they seemed wary of us.

But when they learned that we were

Americans, their coldness turned to

friendliness and curiosity. Maybe it's

that we all share the same horrific

to be honest. I had spent 20 years thinking of the North Vietnamese as murderous ghouls. Like my fellow

experience of the Vietnam War. This sense of kinship bothered me.

Bill told me about editorials in the

leaned against the teak bar.

assess, and it's a time for all of us to East Jerusalem newspaper editor

reassess," the king added. Not long Hana Siniora and the Gaza lawyer

for Western Europe to seek support for an international Middle East peace conference. He said that neither he nor the Palestinian old guard

Secretary of State George Shultz. In holding the meetings, the State peace conference. He said that neither he nor the Palestinian old guard

headed by Yasser Arafat seemed to the threat of disapproval from Mr. have any influence over the brash Shamir's office in Jerusalem.

young leaders in the territories.

Some American pressure may have been exerted on that office. As Mr.

He told me about an old veteran he man beings and discovering that I did

met a few years ago who told of his travels along the Ho Chi Minh trail.

curiosity. Maybe it's that we all share the same

During one trip, while driving a truck full of supplies, he had been strafed by walked around the lake in the evening

U.S. planes three times. Each time the or in the midday heat and humidity,

Their coldness turned to friendliness and

horrific experience of the Vietnam War.

pected "jolt" to all concerned.

posals for the territories.

is searching for its own leaders.

touched by the Palestinian uprising -

ways end by securing one."

By Robert A. Manning

The sources of Chinese-Soviet hostility - ideology, border disputes and strategic concerns -

have fast begun to dissipate. When Deng Xiaoping launched his economic reforms a decade ago, Moscow denounced the new policies as "Maoism without Mao" and accused Beijing of collaborating with Washington. The Chinese, for their part, called for a "united front" against Moscow.

Now Mr. Gorbachev calls China a "great

socialist power." China even sent a delegation to Moscow in November to celebrate the 70th anniversary of the Bolshevik revolution.

Both countries have dropped pretensions to being the true beacon of communism, claims that first led to the animosity of the Chinese-Soviet split. Now both endorse socialist pluralism and have discovered much common ground, particularly as Mr. Gorbachev, too, has begun to experiment with market-oriented reforms.

The Russians are refurbishing 17 Chinese

factories, building seven industrial projects in China and boosting trade. Cultural, scientific

and technical contacts are blossoming.

Mr. Gorbachev's July 1986 speech in Vladivostok has accelerated the resolution of border disputes. In that benchmark address, he made a rare unilateral concession by recognizing the Chinese claim that the common border lies in the middle of the Amur and Ussuri rivers.

And he pledged to withdraw 10,000 troops from Mongolia, a task duly completed last year. And both sides have thinned out their troops along the 4,600-mile (7,500-kilometer) border.

The Only Way: The Dialogue of Reasonable Men

By John K. Cooley

on Jan. 24, while checking his plane tickets for Washington: "Only weeks

ago I was twice arrested and was being

told by the Israeli police that I was a

threat. Today, Mr. Shamir suddenly

reversed the three-month ban he had

imposed on my travel, and told me I

could fly to attend a conference on

Mideast peace" in Washington. While Mr. Siniora was hastening to

depart, proof of U.S. support came in a phone call from Mr. Shultz. Had Mr.

Simora received his permit to leave?

Could he come by and see the secre-tary of state in Washington?

A bit later, the Israeli military gov-

emor's office in Gaza received a 2

A.M. phone call, ordering it to open

up and issue a travel permit to Mr. Rahmeh, the lawyer. "That could only have happened." said a cynical Jerusa-

lem commentator, if Washington had

helped his cause, and that of his peo-

ple, by proclaiming in Washington

that the United States was ready to

spected the man for his determina-

tion and sacrifice. He had fought

hard because he had wanted his

So I began to ask myself: Who will help these people achieve the goals

they fought for so long and hard? Certainly not the Soviet Union. We

saw nothing in any area of civilian life that the Russians have done to

help the people of Vietnam achieve

that better life. The North Vietnam-

ese know they need help from some-

one. What country is rich enough to

help them? And what country, in

Vietnamese claims that America owes

them war damages. I thought they had

it backward. My concern had been with the damage Vietnam had inflict-

ed on America: the dead and wound-

ed, the prisoners and the men missing

in action, and the psychological dam-age inflicted on millions of other

Americans. I did not pay much atten-

Americans are a generous people. When they finish their wars, they usually try to help the other side get

casualties the Americans suffered or

the medical needs are enormous.

tion to their demands for help.

their eyes, owes them that help?

countrymen to have a better life.

Mr. Siniora may or may not have

"put the arm on Shamir."

window of opportunity. The West Simiora told me in his Jerusalem office could now make its first real effort to on Jan. 24, while checking his plane

unearth responsible new Palestinian

leaders, with whom Israel, Jordan,

Egypt, the United States and proba-

bly the Soviet Union could - indeed

The key word here is "responsible."

Several of the conservative and radical

components of the Palestine Libera-

tion Organization, as well as the radi-cal religious fundamentalists of Islam-

ic Jihad, are already operating in the

streets and alleys of Jerusalem, Gaza,

Ramallah and Hebron, as conversa-

tions with Palestinian acquaintances

America, for once, has not been caught totally unawares. The U.S. strat-

egy, a close Hussein adviser told me.

appears to be to encourage the development of a few potential Palestinian

leaders, people with public credentials

as pro-PLO nationalists, but who pri-

vately oppose terrorism and violence.

ably be part of a Palestinian negotiat-ing team, in the event Mr. Mubarak, King Hussein and the Israeli foreign

minister, Shimon Peres, succeed in holding the peace conference that Prime Minister Yitzhak Shamir so

resolutely opposes, and which Ameri-

Two of these moderate men, the

ca seems so reluctantly to support.

Fayez Abu Rahmeh, have been to

Washington recently to meet with

Some American pressure may have

pleasure from torturing the unfortu-

nate families of gallant American

men lost in battle. I hated the Viet-

namese and believed that they hated

But here I was in the middle of

Hanoi, relating to these people as hu-

watching the busy streets full of Viet-namese, I felt a sense of freedom, not politically but spiritually.

I was enjoying myself for the most bizarre of reasons: I was taking a walk in Vietnam, and I was not on

As a soldier in Vietnam I had al-

ways wanted to be able to take a walk, to go for a stroll and look around without having to worry

about getting shot or blown up. Now here I was in the middle of Hanoi,

among friendly people, having a good time. I could relax. The war was over.

namese. He had been a prisoner of

war under the Japanese, he had been shot in the stomach in 1952 while he

was a Viet Minh fighting the French and he had been in charge of "clan-destine affairs in urban areas" in

the war against the Americans. His brother was killed in a B-52 raid in

1972. Surely this man would hate me.

fortable surroundings, I thought to myself that my dinner companion

was no pilgrim; he was a hard-core soldier who had been fighting for his country's freedom from foreign dom-

As we relaxed and talked in com-

One evening the Vietnamese hosted a dinner for us. At the dinner I spoke to an official who represented to me the quintessential North Vict-

guard for my life.

Americans just as much.

Back to Vietnam: There Comes a Time After Battle

By Frederick Downs Jr.

This is the second of two articles. The writer, wounded by a land mine in Vietnam 20 years ago, returned there in August with a U.S. team exploring greater U.S.-Vietnamese cooperation on humanitarian issues.

Vietnam vets, I believed that the I agreed with his political philosophy

Vietnamese received some perverse or his definition of freedom, I re-

If they survive, they could conceiv-

disclosed on a recent visit.

must — eventually negotiate.

Moscow will soon withdraw its troops from Afghanistan and dump its client regime. Similar movement in Cambodia is helping to reverse the image of a Kremlin on the march.

The next stage of rapprochement will be a summit meeting, probably in the next 16 to 20 months. A dramatic reduction of Soviet troops along the Chinese border and the beginnings of a bilateral arms control process are likely to ensue. All this does not mean a return to a 1950sstyle Communist alliance. Neither is a rollback
in U.S.-Chinese ties in the cards. But it does
mean that American leverage in the strategic

triangle will be increasingly diminished.

The quasi-alliance between Washington and Beijing is increasingly circumscribed as China grows muo the independent foreign policy it has proclaimed. China's sales of Silkworm missiles to the independent of the proclaimed. to Iran despite virulent U.S. protests, and its opposition to the Strategic Defense Initiative,

hint at the limits of mutual interests. China is unlikely to discard the insurance policy that America provides. But, as a recent

policy that America provides. But, as a recent Pentagon report on long-term strategy pointed out. China may emerge by 2010 as the world's third- or fourth-largest power in economic and military terms, altering the global landscape.

As we move into the "Pacific century," a new world power structure is unfolding. China and Japan, along with the United States, the Soviet Union and Western Europe, are its main poles. This reality stands behind the growing Chinese-Soviet detente, a hint of a more complex world in which U.S. clout will be lessened. Coping with this diffusion of power is one of the central tasks this diffusion of power is one of the central tasks ahead for American policy makers.

harass him. It bore a Star of David

containing a fist, the emblem of Rabbi

Meir Kahane's extremist Kach group,

men of Mr. Siniora's caliber can still,

at the popular level, talk peace, when-

ever a peace conference is organized.

people. Only in the dialogue of reason-

leaders emerging to steer the region toward peace and away from a new

Mr. Cooley, a London-based staff correspondent for ABC News, is author

"Green March, Black September:

conflict before it is too late.

people still need help.

The North Vietnamese we fought and the South Vietnamese who were

our allies are under one government

now. There are hundreds of thousands

of America's former friends and ene-

war. They all share a common plight.

Does America leave these people handicapped with no hope of rehabili-

tation, of recovering physically or eco-nomically? Or should it try to help? Any soldier who has been in combat

knows that there comes a time after

the battle, when the smoke has blown

you must lean down and give your foe a hand. For in that moment of gener-

The writer, author of two books on

of the Prosthetic and Sensory Aids Service at the Veterans Administra-tion. He was awarded the Silver Star,

four Purple Hearts, the Bronze Star for

of Gallantry. He contributed this com-ment to The Washington Post.

away and the dust has settled, when

osity, the war is truly over.

For years I have been reading about his experiences in Vietnam, is director

that the United States was ready to He contributed this comment to the negotiate with him. In any case, he International Herald Tribune.

and the occupied territories.

rg Fences The Clothes polar Falls Are Getting Hot Raves By Jim Hoagland Avos, Switzerland ing Class

By Jim Hoagland

D AVOS, Switzerland—The Ruling Class of the business would has gathered in this ski resort this weet for its annual checkup. It is a moment when 800 of capitalism's senior managers meet with government economic policy makers to take their collection policy makers to take their collection policy makers to take their collection policy makers to take their collection.

This year, uninvited and aimedicome, a new participant in their caicalations has hovered over the slopes and the configurate hall tris the ghost of October Nineteen, the day of the global stock market crash.

There is for this nonexpert supprinciply little direct talk among the business leaders here about Bloody Monaday. They trust it as a senior.

ness leaders here about Bloody Mon-day. They treat it as a family treats a loony uncle who has escaped from the attic and smashed the new color TV with a hatchet before being locked in again. Better to keep checking the locks than dwell on the close call.

The mood here seems skittish and skeptical for 1988. There is a general sense that the dollar phinge has boted, but nobody wants to see those propositions tested very stremionsly.

U.S. Japanese and West German policy makers have been strement. policy makers have been missiently offering assurances to the chief executive officers, senior money managers, investment bankers and other blue chip figures here. "It sounds like prayers more than programs," a German executive said after one session.

The monetary mantias are being chanted at the World Economic Forum, a crash course in what is of concern and utility to the managerial elite of free market economies. The texture of the gatheting is quintessen-tial Late Reagan, a blend of conspicu-ous power and affinence and nagging concern about the future.

may have raised the danger to himself.

No sooner had his trip been approved than a Hebrew-language tract, resembling a police wanted poster, proclaimed Mr. Simora "Israel's Publications". lic Enemy." Displaying his phone numbers, it urged Israelis to call and Topics for briefings chosen this year by the astrate conference organizers include "Protecting profits in a protec-tionist world," "AIDS: What it means for your company," "Social engineering as a new responsibility of the chief which wants all Arabs out of Israel executive," and "Exchange rate vola-tility: How to make the most of it." Washington seems to believe that

But the conference staple is "inter-national coordination," the buzzword the Reagan administration has offered The only way out of the drift toward a new Middle East war may be a great as a substitute for economic and monetary policy in this election year. "Indeal of such talk between responsible ternational coordination" is succeeding in reducing the large imbalances in world trade and in stabilizing currency able men can there be a chance of new rates, according to U.S. officials. They cite the adjustments under way in U.S. budget and trade deficits as proof that no "bitter medicine" in the form of tax increases or interest rate

hikes is needed for the United States. of "Green March, block September." The Story of the Palestinian Arabs." He contributed this comment to the Oddly enough, this sounds just like the assurances Treasury Secretary James Baker was giving just before October Nineteen broke loose from the attic and took a hatchet not only to Wall Street but also to London. Toyko and points between.

This time, instead of sniping at the American assurances as they did at last year's conference, Japanese and West German officials have joined the that things are going fairly well for the time being. The global nature of the crash has called forth a new and soothing harmony in public pronouncements, if not in economic policies.
But on balance the conference un-

derscored again the clash between what Mr. Baker and his deputies are saying and the belief abroad that they are pursuing unsustainable policies that will leave behind a crushing economic burden for President Reagan's successor and the nation at large.

That belief is at the core of the

fighting for the people of Vietnam. Today, although the government in Hanoi is not what I would like, the plunge of the dollar. Foreign investors and speculators came to the conclusion that America's economy and currency would be weaker tomorrow than today, and they did what any of us would do — they sold. Central banks had to put out \$100 billion last year to stabilize the greenback. Stripped of code, what the Japanese

mies who were left disabled by that and Europeans are saying to America is that only a managed decline in consumption and in the consumer spend-ing binge that has fueled the trade and budget deficits could make significant dents in these imbalances. The administration has preferred to

wait for the spending boom to run out of steam on its own, as it now appears to be doing, and to manipulate the dollar in a futile effort to change drastically purchasing habits built up by American consumers over two decades. The result is a situation that is essentially beyond the control of governmental economic policy now. That makes it all the more neces-

sary for governments to be seen to be coordinating at conferences like this one. The Emperor's Clothes have to Valor and the Vietnamese Gold Cross be described in the most glowing terms if they are to be seen at all. The Washington Post.

100, 75 AND 50 YEARS AGO

back on its feet, no matter how many how apparently hateful the adversary was. Americans helped create the modern economic miracles of Japan and West Germany. But for Victnam. Americans have had nothing. And if they are houset, they know why. It is because Vietnam won the war, and Americans still hate them for it. not say whether Germany is prepared or not prepared. It will take four or five years before any of the great When my team left Vietnam, our delegation recommended that humanitarian aid be provided to Viet-Powers will have attained their maximum fighting strength . . . I do not see any imminent probability of war." nam by nongovernmental organiza-tions. As medical experts, we knew this was the right thing to do because

1913: An Income Tax?

1888: Bismarck on War

BERLIN — On [Jan. 30] Prince Bismarck on that account, and also as a basis BERLIN — On [Jan. 30] Prince Bismarck received several visitors. The Chancellor said: "Russia is not yet fully prepared for war. Neither is France — for France has not yet the powder in sufficient quantities for her new rifles. Anstria is not presented And Germany — well I will be wilson, President-elect, is Governor.

1938: Naval Exercises SAN FRANCISCO — Ninety-eight-units of the battle fleet, which left

San Francisco yesterday [Feb. 1], massed off Southern California today to begin tactical exercises relating to the defense of the coast against a we did not like the politics of Vietnam, but we liked the people. I came to believe that they descreed the assistance of the people of America. There will always be differences between the two countries, but there is a red away upon net incomes of \$5,000 phantom operation made the channel and common ground to work with.

WASHINGTON — Thirty-five duty of the six-week maneuvers wareand of the Constitution permitting an income tax, and the Democrats are drawing up a bill to levy \$50 off Los Angeles Harbor. Another phantom operation made the channel are for navigation. Forty-five dectroytheoretical enemy. This was the first duty of the six-week maneuvers which soldier who had been fighting for his country's freedom from foreign domination all his life. Whether or not in Tam Key, I thought I was soldier who had been fighting for his common ground to work with.

Twenty years ago, when I lost my in Tam Key, I thought I was and it is understood that Woodrow roms of dreadnoughts and crinices.

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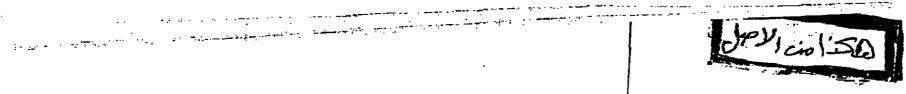
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OPINION

nod here seems skinish and for 1988. There is a general the dollar plunge has but and recession can be avoid sobody wants to see those Ans tested very stremony apanese and West German akers have been insistent es here. "It sounds like pra-than programs," a Germa

r and affluence and nagging bout the future. for briefings chosen this year stute conference organism rotecting profits in a prote-rid." "AIDS: What it mean company," "Social enginesew responsibility of the did and Exchange rate vols w to make the most of it." : conference staple is "mur-:oordination," the buzzwori in administration has offerd itute for economic and noncy in this election year. Is al coordination is sucond ocing the large imbalances ie and in stabilizing concerording to U.S. officials. The adjustments under way it lget and trade delicits a t no "bitter medicine" in the ax increases or interest on eeded for the United States enough, this sounds just like rances Treasury Secret, iker was giving just beint

Nineteen broke loose from and took a hatchet not Street but also to London ne, instead of sniping at it : assurances as they bid a s conference, Japanese and man officials have joined it called forth a new and south sony in public pronounce again the clash between Baker and his deputies d the belief abroad that the ning unsustainable police eave behind a crusting or rden for President Regul and the nation at large elief is at the core of it the dollar. Foreign investe ulators came to the conde America's economy and or ild he weaker tomorrow has id they did what any d a
- they sold. Central has it out \$100 billion last y e the greenback. d of code, what the Japan

hese imbalances. ministration has preferred he spending boom to me de on its own, as it now speed ing, and to manipulate is a futile effort to change and erchasing habits built up h consumers over 100 ie result is a situation that y beyond the control of gr l economic policy now. overnments to be seen of ing at conference his is Emperor's Clothes about ibed in the most glowed hey are to be seen at all he Washington Post ARS AGO

Naval Exercises

ANCISCO — Ninety and the battle fleet, which is the battle fleet, which is southern California was present to the coast against see of the coast maneres which arrived out on the Sales arrived out to see a ahead of the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead on the sales and out to see a ahead out to see a see and to see a see and to see a see

Beneath the Shouting, Ideas For Constructive Contra Aid

By A. M. Rosenthal

N EW YORK — When everybody shours, nobody listens. The shouting in the United States about Nicaragua gets louder and londer, the time for listening and thinking shorter and shorter.

It is useless to try to convince the two groups who are loudest among the American shouters. There are Americans who

ON MY MIND

do not see, or refuse to acknowledge, what the Sandinists are: a communist regime that will maintain a dictatorship as long as it can. And there are Americans who believe that the Sandinists eventually must be unseated by force, at whatever cost in Nicaraguan blood.

But there are also Americans whom the shouting often drowns out. We oppose the Sandinist government as a tyranny and hope it can be removed from power. We believe that it can be done without total military conquest. It will take a real cease-fire and then years of political struggle. The Sandinists may never change. But the gamble is worth taking now that they are weakened, to avoid more years of blood.

The real hope for a free Nicaragua lies in the fact that the political resis-tance to the Sandinists is a popular movement, extending beyond the contras, to businessmen, clergy, farmers, academics, professionals, politicians. That holds out the chance of the democratic center coming to power one day.

But as things stand, the contras are
the sole military force in the entire oppo-

sition. If they are totally abandoned now, the future of the democratic center will be wised out with them. The past is littered with American mistakes. First, Washington supported the Somoza tyranny until the two became

identified. Then it failed to build up the centrists who called out for U.S. help. When the Reagan administration decided to back the contras, it brought in lascistminded Argentine officers to help train them. It manipulated the contras until they seemed puppets and mercenaries.

A Regretted Inadvertence?

RECENT Sandinist gestures toward "liberalization" are minor and revocable. The Reagan administration's stated assumption is that continued pressure from the modestly funded contras can cause liberalization to continue. That may be unrealistic, but is hardly more so than the assumption that Sandinist gestures toward liberalization and negotiation are unrelated to contra aid and will survive the termination of that aid. Those who say contra aid is unrelated to recent Sandinist maneuverings must say that the regime's eight-year march toward totalitarianism was an inadvertence that is now suddenily and spontaneously regretted.

- Syndicated columnist George F. Will.

One result was the romanticization of the Sandinists, Americans forgot the truth. The Nicaraguan revolution was a popular movement that included the ndinists. They did not create the revolution; they seized it.

Heavy-handed American policy made it difficult to see the contras clearly. James LeMoyne, who covers Central America for The New York Times, wrote in October that Washington used the contras as an instrument of U.S. policy. But he also wrote: "Burdened by administration rhetoric and Sandinist pro-

paganda, the contras have had a hard time being seen for what they are; a committed army of ill-trained hillbilly peasants from northern Nicaragua." These hillbillies, with U.S. arms, forced the Sandinists to make concessions and made the Arias plan possible.
The Sandinists hope the concessions will

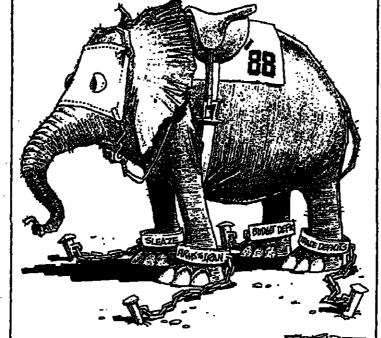
lead to their primary goal: American dumping of the peasant army.
It would be destructive to commit one last manipulation of the contras - swift abandonment - at the very point that the Sandinists are forced to bend, at the very point when the contras have become the major leverage for the entire Nicaraguan resistance.

Aid to contras comes up in Congress today. It is the duty of Congress to produce a plan that would not give the Sandinists the victory over the resistance that they have been unable to achieve themselves, nor imply that the United States was committed only to a contra military conquest of the Sandinists.

The aid package presented by the administration should be amended. Economic aid should be extended to the whole Nicaraguan opposition - the contras and also political parties, church groups, unions and other parts of the resistance. Washington would thus refuse to wipe out the contras but also insist that the future belongs to all Nicaraguans.

The contras should get the minimum mount of "nonlethal" supplies needed to keep them going. For their part, con-tra leaders living in Miami should pick themselves up and return to the political struggle in Nicaragua, risking and even

courting arrest to do so. The small amount of "lethal" military aid requested for the contras should be held in escrow, not just until March 31, as suggested by the administration, but for a year — unless congressional leaders and the president agree before then that the peace process has failed or that Soviet arms are still flowing to the Sandinists. A year would give the world a chance to test Sandinist willingness to give up a real measure of power. It would give the opposition time to build political machinery. It would do one more thing: pass re-sponsibility for American policy in Nicaragua to the next president of the United ates, who would have to make his stand specific and clear by Election Day. The New York Times.



A Column of Personal Communication

DEAR Mr. Murray: I am currently a freshman English major at Boston College. I am very interested in journalism and specifically column writing as a than likely, she is disgusted by her own career. Any hints you could give in terms of education, work experience, etc. would be very helpful. Thank you for your time and consideration.

Sincerely, Karen E. Courtney Kalamazoo, Michigan

D EAR Miss Couriney: The great thing about the newspaper business is that everything applies. Any course you take - from economics to English — sooner or later will come in handy for a reporter. I'd advise as wide a variety of subjects as possible.

There's only one way to be a writer and that is to write. Do it every day, like an athlete trains for sports. As with the athlete, the writer has some natural ability. As with the athlete, the writer must work and work and work — write and write and write — in order to become a pro.

More important than writing and writing and writing is rewriting. Good stories aren't written. Good stories are rewritten. A good writer is never satis-fied with what she has written. More

By Joe Murray

stuff when she sees it in print.

Read all you can, newspapers, magazines and especially good books. Exam-ine the writing of those people whose work you like. Learn the tricks of their style. The best style is the style that is invisible, that tells the story without intruding into the story.

On being a columnist: As with any goal, you work your way up to it. Hard

MEANWHILE

work counts more than talent; luck counts more than hard work. It's difficult to create an opportunity. Be on the lookout for it. Take the long view. The best job in the world is the one that leads to a better job. Mainly I'm a storyteller. I listen to

other people's stories and write about them. Be a good listener. Be interested in what concerns others. In truth, life amounts to little more than this: work hard, do good, help others. Most anything else is simply how you arouse your-self while repopulating the earth.

A few tips on writing: The best columns are between 500 and 600 words. Anything over 700 words is an embarrassment; over 800 words, a disgrace. Never use two words when one word will do. Never use one sentence when two sentences will do.

Write a column as you would a letter. Make it a personal communication between you and the reader. Try not to hurt people's feelings. It's not so im-portant what people think about an issue; rather, that they take the time to think about it at all. A good columnist doesn't tell people what to think. A good columnist tells people something that makes them think.

Never use "whom." Sooner or later you'll use it wrong and make yourself look dumb. If you use "misspell" check it three times. To misspell "misspell" is a sin for which there is no forgiveness. Enjoy yourself. Journalism, at its best, is nothing more than an excuse for

Sincerely, Joe Murray Lufkin, Texas

having a good time.

Mr. Murray is editor and publisher of The Lufkin (Texas) Daily News. His colunins are distributed by Cox News Service.

LETTERS TO THE EDITOR

Israeli Violence: The Only Course or the Worst Course? als on the table and no credible partners

I must register my profound disagreement with the opinion column by A. M. Rosenthal, "A Friend's Message to Isra-Jews Must Not Break Bones" (Jan. 27). Israel is most vulnerable when it appears weak, indecisive and unable to react to fast-moving situations. Vacilla-tion on the part of its leaders is seized upon as proof of such weakness.

Mobs have been carried along on a tide of self-delusion and anger, fueled by irresponsible journalists reporting (and often creating) the sensational. The world's knee-jerk condemnation of tragic mistakes only aggravates the situation; in-

creasing Israel's apparent inability to act.
The fact is, there are no Arab propos-

Advice for Democrats Concerning "42 Seek to Be Delegates for Democrats Abroad" (Jan. 29), your

Committees of Democrats Abroad exist

prepared to negotiate directly. There is still no possibility of a Saudi, Syrian, Iraqi or Jordanian embassy opening in a secure and recognized Israel. Given these circumstances, Defense Minister Yitzhak Rabin, as the Israeli leader "at the sharp end," has no alternative but to act rapidly to re-establish the credibility of Israel and its army in

the area. This can only be done in the time-honored tradition of the Middle East, by a determined use of force, no matter what the consequences.

MICHAEL S. BRADFIELD.

readers may appreciate knowing that, contrary to one aspect of the otherwise excellent article, Democrats living abroad can obtain ballots without submitting a voter enrollment form, and there is no mid-February deadline. First of all, in the 18 countries where

(Austria, Belgium, Britain, Canada, Costa Rica, Egypt, France, Greece, Hong Kong, Israel, Italy, Japan, the Netherlands, Panama, Spain, Sweden [for all Scandinavian countries]. Switzerland and West Germany). Democrats previously earolled with those country committees will automatically be sent ballots in mid-February. Secondly, other Democrats can ob-

tain a ballot by sending to the relevant country committee (or, if necessary, to me: 78 rue de la Fédération, 75015 Paris, France), in lieu of a voter enrollment want to enroll as a Democrat Abroad. I am a U.S. citizen of voting age living abroad. I am a Democrat and support the aims and objectives of the Democratic Party of the U.S.A.

Finally, starting in late February, voters should be able, upon presentation of their passport, to pick up a ballot from the Voting Assistance Officer at the near-est U.S. embassy or consulate. The only deadline: Completed ballots must be received at the London ballot counting address by noon, local time, March 22. HAROLD FOECKE, Chairperson,

Election Committee, Democrats Abroad. Paris.

I feel that the New York Times editorial "In Gaza, Blame for All" (Jan. 9) is one of the best I have read since the world turned its attention to Gaza and the West Bank. But I do not agree that Palestinians from the occupied territories would leave voluntarily, as the editorial suggests, to work and live in Arab countries. It is illogical to think that after 20 years of living in misery, under occupation, people will give up. I think, to the contrary, that the reinforced Israeli pressure will strengthen their determination to stay and fight for the right to live, free, on their land,

MARTA CZAJKOWSKA.

Your front page of Jan. 28 carries the eloquent photograph of a tough-looking "Palestinian throwing a stone at Israeli forces." In the same issue the Washington Post editorial "A Sickening Decision" condemns the Israeli army for its alleged policy to "shoot and beat unform, the following signed statement: "I armed civilians." Are stones not dangerous, and sometimes deadly, weapons? And can a fanatic rioter be honestly described as an "unarmed civilian"?

A. EVEN-ZOHAR.

Don't Lump Nobel Voices Regarding James M. Markham's re-

port on the forming of a crisis group of Nobel Prize winners (IHT, Jan. 22), I appland the idea, but doubt the need or the effectiveness of such a group. An organization of eminent world citizens with the purpose of intervening "with moral authority in crisis situations" is hardly a new idea. The United Nations

was founded for precisely the same reason, though many would disagree. It seems to me that an organized group of Nobel Prize winners would make no more of an impression on those guilty of "immorality" in crisis situations than individual intellectuals, or international bodies such as the United Nations.

It would be a shame to let the wisdom of individual thought be drowned by the cacophony of masses. It is of utmost importance that Nobel Prize winners remain individual human beings, and not disappear into the faceless anonymity of yet another "superior body."

ERIC MERKEL-SOBOTTA. Leuven, Belgium.

A Window Opens in Spain

One window closes, another opens, Not that I'm at all in favor of closing the window on American studies in Britain "American Studies Are Waning in U.K.," Jan. 22), but you and your readers should know that a new interest in North American studies has been generated here in Spain by the opening in October of the Centro de Estudios Norteamericanos in Alcalá de Henares. The center, under the direction of Dr. Angel Berenguer, is a graduate school affiliated with the Universidad de Alcalá de Henares, located near Madrid.

In addition to being a graduate school, the center has undertaken a series of lectures, debates and andience discussions on a variety of what, for Spain, are nontraditional North American subjects. Conferences, featuring distinguished speakers from Spain and the United States, have been given on topics such as "The City in the United States and the

Federal System of Government," "Wornen's Voices: On Campus, in Literature and at Work," "Business Ethics" and "The American Newspaper."

It has been exciting to see the interest in American studies that the center has stimulated. We would be glad to exchange (practical as well as intellectual) ideas with our British colleagues.

AUDREY A.P. LAVIN. Alcalá de Henares. Spain. The writer is Fulbright lecturer in

North American studies and literature at the Universidad de Alcalà de Henarcs. Two Views of Budapest

The letter from Sheila McGlynn (Jan. 21) abounds in uninformed statements. She says that, during a 12-day visit to Budapest, she noticed that it was hard to find "items such as warm socks and meat," and that, upon leav-ing Hungary, she felt "delivered from an unlawful imprisonment."

Last fall I also visited Budapest. Ms. McGlynn's perception is clearly biased. Her guide was her grandfather, a bitter old man of the "landocracy" who had lost his privileges and who now lives modestly in this Communist country.

Ms. McGlynn's statement that he could easily find better employment in the West made me smile. It is enough to read Frederick C. Thayer's opinion column in the same day's paper ("All This American Unemployment Isn't Natural"), in which he says that U.S. policy "keeps 7 or 8 million people out of work — plus 25 million others who have given up seeking jobs or are working part-time."

G.C. ANKERL

GENERAL NEWS

U.S. Breast Cancer Rate Continues Rise

By Philip M. Boffey New Yark Times Service
WASHINGTON — New cases of breast cancer among American women are being found at the highest rate ever recorded, the National

Cancer Institute has reported. The latest data, for 1985, reflect the continuation of a trend. Health experts, expressing concern but not alarm, said the annual increases since 1980 could be explained at least in part by increased screening year from 1950 to 1975, fell off for 1984, a reversal that officials were

The Associated Press

DETROIT — G. Mennen Wil-liams, a Democrat who served six

terms as Michigan governor and then became chief justice of the

state Supreme Court, died Tuesday

after suffering a brain hemorrhage.

Mr. Williams, known as Soepy,

serving as chief justice since 1983.

He was governor from 1949 to

liams lost only one race - the 1966

Mr. Williams, known for his

green polka-dot bow ties, was born

ou Feb. 23, 1911. He was an heir to

International Herald Tribune

.. Elected to six two-year terms,

still a record for gubernatorial elec-tion victories in Michigan, Mr. Wil-

· He was 76: ·

political career.

Also continuing a trend, new

These and other trends in cancer ures are available.

The rate of new breast cancer a few years and then started rising unable to explain. again at a faster rate in 1978, reach-

Marcel Bozzuffi, 59

death was not disclosed.

completed his second eight-year was in "The French Connection," term on the court in 1986 after where as a crazed killer he terror-

U.S. Senate race — in a 50-year while suffering from influenza.

the Mennen toiletries business, been confined to wheelchair since

from which grew his nickname. suffering a stroke in 1973.

PARIS (AP) - Marcel Bozzuffi,

59, known to the French public for

his "bad guy" film roles, died Tues-day, his family said. The cause of

was in "The French Connection,"

ized a New York subway car.

One of his most notable scenes

Heather O'Rourke, 12, who

played an angelic child kidnapped by evil spirits in the film "Polter-

geist," on Monday, apparently

James A. Linen, 75, a former

president of Time Inc., on Monday

in Greenwich, Connecticut. He had

Al Laney, Trib Journalist, Dies at 92

-French Film Heavy

cases of lung cancer among Amering the highest incidence rates ever census figures have made the 1984 can men were reported declining. recorded in 1985, the report said. upsurge appear somewhat smaller Meanwhile, a puzzling increase

mortality, incidence and survival in deaths from breast cancer rates were in the institute's Annual among young and middle-aged Cancer Statistics Review, made white women has continued for a public Monday. The review covered the period from 1950 through last annual report had noted that 1985, the latest year for which fig- the death rate from breast cancer in white women under age 50 had declined markedly over more than cases rose by less than I percent a a decade but then rose sharply in

Now, although more accurate

Cancer of the breast is being di-Breast cancer is responsible for

G. Mennen Williams Is Dead at 76

deaths increased just 6.7 percent, reflecting, at least in part, improvements in detection and treatment. The percentage of cancer pa-tients surviving five years after di-

near the end of the period.

If lung cancer, which is largely related to smoking and is thus largely preventable, is removed. from the statistics, the cancer death rate is improved significantly, the

agnosis jumped from 39 percent at

the start of the period to 50 percent

report revealed.
With lung cancer included, there was a 9.1 percent increase in cancer mortality from 1950 to 1985, even when the data were adjusted to take account of the changing age struc-ture of the population. With lung cancer excluded, there was a 13.3 percent decrease in cancer mortality during the same period.

Other findings included:

• Colorectal cancer incidence

rates increased 19 percent from 1950 to 1985, but death rates dropped 20 percent, reflecting improved diagnosis and more effective treatment.

 Bladder cancer, primarily a disease of the elderly that is often caused by smoking or occupational exposures, showed 'a considerable increase" in the incidence of distreatments that cut mortality rates On the brighter side, the report

tirely to the major advances made in successfully treating many forms of childhood cancers. • The incidence and mortality rates for stomach cancer have been falling, although the rate of de-

lottery means security

ment must be reached concerning the drawing dates and the determination of prizes shown on the winning plan, which has to be drawn up and published before the series starts. The winning plan logether with the Rules and Regulations determine the game. All draws are held in public and there is the guarantee that each winner will receive his prize.

We give a reliable service YOU WILL BE INFORMED AS SOON AS YOUR

German tax and according to your advice. All payplay our lottery and get your prize money.

NOW 205 MILLION FOR MODEST STAKES IN THE NORTH-WEST GERMAN CLASS LOTTER upsurge appear somewhat smaller than originally thought, there has The new lottery offers 205,021,000 DM in prize money and there is only a limited supply of 600,000 ticket numbers in die 80th series. With the new lottery offers 205,021,000 DM in prize money and there is only a limited supply of 600,000 ticket numbers in die 80th series. With

been another small increase in this extensive increase to our generous prize offer, all participants are given A FAIR CHANCE TO WIN. Prizes are so well distributed that over 40% of all ticket numbers are lucky during the course of the lottery. This implies that one out of 21/2 ticket numbers wins - thus agnosed in about 130,000 women a creating the mathematical probability to win by playing with at least three different numbers. year, and about 40,000 women are A further attraction is our SUPER-SIX offer of 6 quarter tickets with different dying from the disease annually. numbers, which boosts WINNING CHANCES UP TO 95 %!

more new cases of cancer and more cancer deaths among women than any other type.

Each class starts with a SUPER DRAW of a guaranteed 1 million DM, 2 × ½ million DM, 2 × ½ million DM and 5 × 100,000 DM plus thousands of other DM and 5 × 100,000 DM plus any other type.

DM and 5 × 100,000 DM plus thousands or othe
The statistics show a rising toll prizes ranging up to 80,000 DM. Even in the 2nd draw from all kinds of cancer since the of classes 1 to 5 there is a guaranteed 1 million DM middle of the century. Over the prize whereas the 3rd and 4th draw offer 1 million DM entire period, the annual rate of new cancer cases among white 3 draws of the 6th class a 1 MILLION DM PRIZE is a 2 MILLION DM PRIZE in each Americans increased 36.5 percent guaranteed as well as a 2 MILLION DM PRIZE in each while the annual rate of cancer of the three final draws!

THIS MEANS THAT IT IS NOW POSSIBLE FOR

YOU TO BECOME A MULTI-MILLIONAIRE IN EACH CLASS OF THIS LOTTERY! All these chances are offered at favourable ticket prices, which have remained stable for years-and only the official prices, as shown on the tickets, are charged by us – your Government Accredited Lottery Agents.

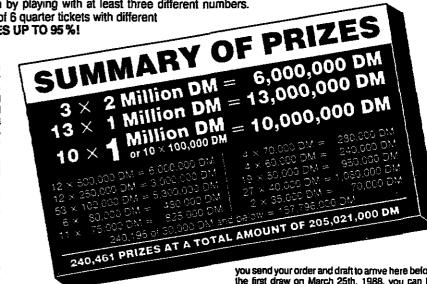
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you send your order and draft to arrive here before the first draw on March 25th, 1988, you can be sure that you will take part in all 26 draws of the 80th lottery and will have full benefit of your

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mation in English will follow with our delivery. If Telex 9 34 725 lottw d pplete, enclose your cheque and mail to: Mr. W. Wessel, Postfach 3033, D-4900 Herford TICKET ORDER COUPON

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Full Tickets	at DM 720 each	(approx. US\$ 428 or £stg	240) = DM
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World War-L

writer on tennis and golf for the New York Herald Tribune, died of cardiac arrest on Sunday in Spring Valley, New York, friends reported Tuesday. Mr. Laney, so soft-spoken that a former editor once threatened to wire him for sound, was a life-long

spent on the Herald Tribune in Paris and New York. When the New York edition suspended publication in 1966, Mr. Lanev retired. Born Jan. 11, 1896, in Pensacola, Florida, he began newspaper work early on. He worked for several small U.S. newspapers in the years before the American entry into

government. In Paris and New York, Mr. Laney was seldom seen without a hat, indoors or out. Friends said the hat covered scars from war wounds.

After the war, in his Paris Herald years, he became an indispensable deputy to Eric Hawkins, who editjournalist. Most of his career was ed that paper for 36 years. In his memoirs, Mr. Hawkins described Mr. Laney as "the all-around newsman, competent at reporting, rewrite, copy reading and headline

> In his spare time during the Paris years, Mr. Laney read to and wrote letters for James Joyce

In the 1940s, Mr. Laney took a in 1968.

In that war, he served as a licular leave of absence from his column at Al Laney, 92 night editor of the tenant in the U.S. Army. He was the Herald Tribune to write a book European Edition of the New York wounded in combat, and for the on his Paris years. He was replaced Herald Tribune in Paris from 1927 rest of his life received a small disto 1935 and later a highly respected ability pension from the French ramed Red Smith, who held the job from then on. That suited Mr. "greatly tempered" by improved Laney nicely, who preferred covering tennis and golf to writing a by a third, the report said. He once told a friend that he

Marcel Bozznífi

because it took him to so many best tennis writers ever."

pleasant places, But he was also a highly respected writer on tennis. Herbert Warren Wind, who covers that sport for the New Yorker magazine, called Mr. Laney "one of the

 There was "a dramatic de particularly enjoyed covering golf crease in mortality" among chil-dren under the age of 15 "due en-

Mr. Laney wrote two books: crease has slowed in recent years. Paris Herald: The Incredible • Testicular cancer now has a Newspaper," published in 1947, cure rate above 90 percent, allowand "Covering the Court," on ing a cut in mortality rates even American tennis, which appeared though incidence rates are increas-

found that:

ARTS / LEISURE

At Last, 'Secret Life' Seen

By Sheridan Morley onal Herald Tribum

TONDON —Once again we have to thank Sam Walters at his 100-seat Orange Tree Theatre in Richmond for precisely the kind of major theatrical discovery that ought to have been made by the RSC or the National: Harley Granville-Barker's semi-autobiographical "The Secret Life," written over four years from 1919, published to grudging reviews in 1923, but only now to be seen on stage.

It's a country-house drama of immense fascination: ramshackle, over-long, untidy, sprawling and

THE LONDON STAGE

sometimes repetitive, yet centrally concerned with the mysteries of Granville-Barker's own life and the forces that caused him to abandon the London theater that his own early Shavian productions had shaped and revolutionized, in order to dwell in a 30-year overseas exile as an academic married to a wealthy American divorcée who forbade him any renewal of his old and historic alliance with George Bernard Shaw.

Granville-Barker was, in his time, the most famous and radical of London stage directors; having set out as an actor in 1895, he established with John Vedrenne the first great seasons at the Royal Court before going on to write "The Madras House" and "The Voysey Inheritance." What then caused him, soon after the first war, to turn his back on England and the theater has always been uncer-tain. "The Secret Life" suggests that it was to do with a romantic obsession and an inability to go on making the compromises required of men of action as distinct from men of ideas.

It is a play of postwar distillusion, but (like John Whiting and Rodney Ackland, two other long-lost dramatists recently revived at the Orange Tree) Barker also writes of spiritual uncertainties, of the borderlines between doing and being, and of the confusions between heart and soul. All three playwrights seem to have been novelists working in dramatic form, and all three will tell you more about the way England was feeting at a cer- er ending, but the whole anguished tain time than many better known sexual and professional struggle and more accessible dramatists. (with the fashion-designer of the The Secret Life" of the title is the life of the inner man, not to be bid or bargained for, but occasionally to be pursued at all cost by those the darker psychological recesses of who know that the kingdom of the German cinema.



Kristin Milward in "The Bitter Tears of Petra von Kant," a gentler version than Rainer Werner Fassbinder's subsequent film.

by next Tuesday.
Somewhere within this self-indulgent, lethargic, elegant conversation piece is a spiritual power game. To be sure "The Secret Life" lacks the dramatic intensity and immediacy of Barker's earlier "Waste," which it much resembles, but this is the play Henry James always tried to write and somehow

It has a few marvelous moments. not least because in Sam Walters's hugely thoughtful production Geoffrey Beevers as the Barker fignre and Vivien Heilbron as his doomed love give performances of

immense strength, ably supported by Michael Elwyn and Angela Browne as figureheads of the England they were intent on escaping

At the Latchmere, "The Bitter Tears of Petra von Kant" is the play that Rainer Werner Fass-binder wrote in 1971 before his more famous screenplay, and see-ing it now in a new English translation by Anthony Vivis is to be surprised by how much gentler a piece

it seems than the movie. Not only is there a faintly happititle a lightly sex-changed version of Fassbinder himself) now seems closer to "Design for Living" than

as her silent slave and Suzan Farmer and Renee Asherson in cascadingly gracious appearances as the

best friend and mother. But it is in the relationship with Franscesca Folan, as the ambitious model who 1930s bedroom comedy of the kind Billy Wilder might have written for Ernst Lubitsch rather than a post-

war lesbian chamber drama. For all that, it's also an intrigu-

A LOT OF PEOPLE WILL TELL YOU MY CANDIDACY IS A

IONG SHOT. WELL, THE BAT-

TLES OF LEXINGTON AND

CONCORD WERE LONG

SH0T5, T00!

DOONESBURY

John Clive's glossy production world of Joseph Losey and Harold has Kristin Milward in subdued Pinter and "The Servant," created form as Petra, with Pauline Moran on screen 10 years before "Petra."

And finally to a couple of cabaregards Petra's obsession with her my trio who specialize in a piano as a career move, that the play has act built around some long-lost to make its pre-AIDS case for sexu-echoes of Gershwin before venturbe uneasily thrown back into a towns in search of later American

At the Lyric Hammersmith, "Kit and the Widow" are a couple of amiable, tail-coated male singers at binder came to the English movie ish look at gay Glyndebourne.

SO WAS THE BATTLE OF THE ALAMO! BUT

DOES THAT MEAN

THEY WEREN'T

HELL, NO!

WORTH FIGHTING?

Theirs is a defiantly undergraduate 1950s entertainment which for about 40 minutes would be superb.

Across two hours, even with the intervention of a languid conjuror, they look more than a little overrets. Late nights at the Ritz through stretched, though it is worth stay-February, "Montgomery Plant and ing to the end for a haunting song Stritch" are a likable close-harmoof lost movie memories called stretched, though it is worth stay-This Isn't Casablanca." Kit Hesketh-Harvey, its writer-

singer, is the man who wrote the al generosity, and here we seem to ing closer to their Texan home- screenplay for James Ivory's "Manrice" as well as an immensely promising musical of "Orlando." But, if London is to return to glossy cabaret, what is needed is the equivalent of the Oak Room at their best in a savage parody of the Algonquin in New York, and ing reminder of how close Fass- Andrew Lloyd Webber and a wasp- there seems not to be one in any

AS I'VE SAID MANY TIMES

DURING THIS CAMPAIGN, YOU

GOTTA BE A LITTLE NUTS TO

RUN FOR PRESIDENT -- AND

I MEET THE CRITERION!

Digital Audio Cassettes Vs. the Record Industry

7 URICH — Yea and nay-sayers Lagree that there will probably be DAT in our future. Last month, GRP Records announced that it cassettes outside Japan, through their subsidiary in Zurich. So DAT is in our present.

A DAT cassette is approximately half as big as the current analog cassettes and can hold up to four hours of music. Copying from a digital compact disc (CD) or from DAT to DAT involves a transfer of

Digital sound does not degenerate when transferred. A copy will be as good as the original, as will a copy of a copy.

Inguire out a way to opposite the original pycode. There's nothing to stop a serious purate from setting up a bank of professional DAT recorders, which are already operating in studios, to copy Michael Jackson

Inexpensive analog cassette re-production enabled consumers to music of their choice throughout their daily lives.

If the future is indeed digital, the music industry would like to oblige us to buy either five CD or DAT originals of the same title for the living room, the kid's Walkman, the bathroom, the office and the car (Ford Motors intends to offer an optional DAT car stereo this

The International Federation of Phonogram and Videogram Producers (IFPI), the industry insti-tute, has lobbied a temporary ban of the importing of DAT hardware from Japan to the United States. Less than 100,000 DAT recorders are on the market, mostly in Japan. An estimated 1,500 have trickled into the United States and about 3,000 are being test-marketed in West Germany.

These units all incorporate a device, known as the CBS Copycode,

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harmans man copycous is a so the can record compact discs in

"I don't agree with the IFPL," would be the first to market pre- said Larry Rosen, of GRP Records, recorded digital andio tape (DAT) in a telephone interview from the company's New York head office. ward the consumer in his home. It won't stop professional pirates from mass-producing illegal copies.
Everybody's against piracy, but it's
totally absurd to think that putting
a 'notch' in a machine is going to stop it. Any bright 12-year-old can figure out a way to bypass the Co-

GRP is directed by its founders, have the pleasure of listening to Rosen and Dave Grusin, who met in the 1960s when they were playing drums and piano, respectively, with the singer Andy Williams. Kurt Weil, the European director, is a former bandleader and trombone player. Marketing a type of music that has been called jaz-"jazzak," soothing swing, they have sold up to 500,000 units (LFs, CDs and cassettes) of a single title. Some of their most successful items feature the keyboardist Grusin, whose "Harlequin" won a Grammy. GRP's birth in 1983 coincided with the birth of the compact disc, and it calls itself "The Digital Master. Company." As successful maverick men — GRP's volume is

> Although the IFPI complains of billion-dollar losses from home taping. Rosen points out they neglect to mention that "since the advent of stereo car cassette machines and the Walkman, the mdustry has grown from a gross year-ly volume of \$1 billion to \$4 billion.

more than \$15 million a year --

with musicians' ears, they claim to

be one of the few companies con-cerned with sound quality as well

The cassette has been a major spark in that increase. Pre-recorded cassettes now account for 66 percent of total sales. This does not lead one to conclude that cassettes represent the downfall of the recording industry."

"It's a hustle," says Weil. "The ple who run the multinationals potatoes as music. I have a low have to do is program your comregard for them. All they are interested in is moving units.

to inhibit the recording function.

Nesuhi Ertegun, president of IFPI, maintains that "Copycode is a soan analog mode, or digitally from an analog scource.

"I've been experimentin George Benson record in both di-rections and in either case as long company's New York nead to as the source is in good condition, "Copycode protection is geared to as the source is in good condition, it's very hard even for me, supposedly an expert, to tell the difference. And a digitally recorded DAT cassette made from an analog source can be reproduced without generational loss. So you tell mewhat's the point of Copycode?"

Twenty years ago the industry built new manufacturing facilities for analog cassettes. In the 1980s, there has been enotinous investment in compact disc production

Both products involved expensive marketing campaigns to convince the retailers to add display space and the customers to spend more money. The industry is beginning to amortize and capitalize onthese investments. Consumers have shelves full of analog cassettes and compact discs and piles of hard-ware to play them. And along comes DAT.

Everybody is insecure — manufacturers, retailers, consumers. People are reluctant to start from scratch again with another configuration. But GRP has recorded digitally from the beginning. For us DAT is the logical next stage of technology. It's no more revolutionary than that. We're only trying to run our business in an intelligent manner. Our feeling is that DAT is inevitable. Who are we to stand in the way of progress? I just want to get out there and sell these things.

"However there is a lot of truth in what the industry says about piracy. Pirate DAT cassettes can be as good as the original. I don't have any answers, but I do know that Copycode won't solve the problem. Since industry executives take themselves so seriously and think they are so intelligent then they must have enough in their heads so that if they put them together they could come up with a vishic and intelligent solution.

"Anyway, DAT is just a step record business has always been a along the way. What are we going bunch of hustlers. The kind of peo- to do when someone comes along with a music chip containing maycould just as well be selling shoes or . be a thousand records and all you puter to play what you want to

GENERAL NEWS

Democrats Say Reagan Plan To Aid Contras Will Not Pass

WASHINGTON — Democrats in Congress voiced confidence Tuesday that they would defeat on U.S. support for the Nicaraguan ho, a California Democrat, have President Ronald Reagan's request for \$36.2 million in new aid to the House Foreign Affairs Committee costs, which may entail as much as

"Continued progress toward de-mocracy in Nicaragua and peace in request adequate, although critics mocracy in Nicaragua and peace in request adequate, although critics Central America depends critically such as Representative Tony Coelon U.S. support for the Nicaraguan If Congress votes down the aid plan, Mr. Shultz said; "We can be

ficking or other corruption. A Nor-

found him to be credible.

He said General Noriega and his

associates derived profits and com-missions from hidden interests in

year by Aeroflot, the Soviet airline,

Panamanian company and was ex-

pected to make millions of dollars

Mr. Blandón said that he was

Linguis and the property of the contraction of the

from the Aeroflot deal.

Ex-Aide Says Noriega Sells Official Services The general has repeatedly de-nied any involvement in drug traf-

By Bob Woodward and Joe Pichirallo Washington Post Service
WASHINGTON — The Pana-

manian leader, General Manuel Antonio Noriega, has obtained payoffs and hidden profits of mil-lions of dollars for himself and a group of Panamanian military and have access civilian associates by selling gov-says he has. emment services and influence, according to a former top political adviser and aide to the general. The aide, José I. Blandón, said

the services sold by General Noriega and his associates included passports, visas, airport landing rights and merchant marine identification cards for crewmen aboard drug trafficking as only one com-Panamanian-registered vessels.

Mr. Blandon was General Norie-corruption. ga's secret emissary to the Reagan administration for several months late last year. In many late last year. In many late last year, in his four and a half years as the military commander in chief and de facto ruler of Panama, had converted the government into a "criminal enterment into a "criminal enterment".

Panama said, they are companies operating in the Colon Pree Zone, a duty-free trading center through which millions of dollars in high-technology goods and other products are moved.

According to Mr. Blandón, General Noriega has a hidden interest in a company that was hired last peated death threats, Mr. Blandon and his family were placed under 24-hour guard Sunday by the U.S. Marshals Service, sources said. Marshals Service, sources said.

General Noriega dismissed Mr. to act as its agent in Panama. He Blandon last month from his job as Panama's consul general in New eral had a 15-percent interest in the Panama's consul general in New

Mr. Blandón testified Thursday in Miami for about five hours before a federal grand jury investigating allegations that General Nor-iega has ties to the multibillion-iega was hopelessly corrupt. If Pandollar Latin American drug trade, ama is ever to have a democracy Federal prosecutors are expected to and live in harmony with the Unitseek an indictment soon, possibly ed States, he said, the general must

Nicaraguan rebels.

Mr. Reagan and Secretary of State George P. Shultz were at the same time lobbying strongly for the \$76 million in spending.

Mr. Shultz said that "a key redemocracy will occur,"

> military and security assistance the Soviet bloc has invested in the San-Mr. Reagan met Tuesday with about 20 House members before preparing for a televised address to

press his case. The address was to be broadcast live by Cable News Network, but NBC, ABC and CBS said they would not carry the In Congress, Representative Thomas S. Foley, the House major-ity leader from Washington state, predicted that Mr. Reagan would

ho, 2 California Democrat, have

quirement is that we provide

enough support for Nicaraguan

democrats to begin to offset the

iega spokesman recently called Mr. Blandon's allegations "ridiculous." The spokesman said Mr. Blanhave a difficult time in convincing don had not been part of General Congress of the need for the aid.

The president has his greatest Noriega's inner circle and did not have access to the information he influence when he speaks in behalf of a position supported by the American people," Mr. Foley said. He said that "the president is not U.S. officials said Monday, how-

ever, that Mr. Blandon was close to speaking for the American people' General Noriega and that they had "It is my very firm belief that In the interviews, Mr. Blandón when the House acts on Wednescharacterized what he described as

when the House acts on Wednesday, it will reject the president's proposal," he said.

Mr. Reagan, in a speech Monday to religious broadcasters, said the issue boils down to whether the Sandinist leaders could be trusted to make promised democratic reforms without the pressure that has been applied by the contras General Noriega's involvement in ponent of a systematic pattern of

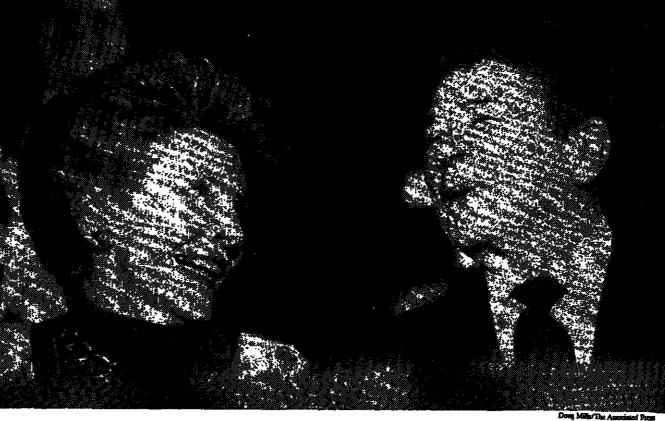
been applied by the contras.

If the House approves the aid package, it will go to the Senate for a vote on Thursday. Both must ap-

prove the package, which includes \$3.6 million for arms, for it to be-

Under the plan, the funds for weapons would be held back until at least March 31, when Mr. Reagan could release it if he declares that no cease-fire has been achieved and that the Sandinists have not fulfilled promises to fur-ther democracy in Nicaragua.

The House vote may not be the definitive action many partisans on both sides of the debate had hoped. A defeat in the House would likely lead to a vote later in the month on a Democratic alternative that would provide strictly humanitarian aid — food, clothing and medi-cal supplies — at about the same rate the rebels now receive.



OUR BELOVED WHO? — President Ronald Wilson Reagan and his wife, Nancy, sharing the amusement when he was

introduced in error as "our beloved President Wilson" before a speech to religious broadcasters in Washington on Monday.

Carlucci Favors an MX Out of Silo and on Rails

able with the current deployment of MX long-range missiles in silos to survive a surprise attack while that are potentially vulnerable to MX missiles would depend on Soviet attack At a Senate hearing Monday on the new INF Treaty, Mr. Cartucci

said he hoped that the United States would remove the weapons from the fixed underground launch sites and deploy them on special

Noting that he was expressing a personal view, the defense secretary said he thought the MX mis-

siles "ought to be taken out of the fixed siles and put on a mobile system, and I hope the Congress would support us somehow."

He did not say what he thought of the proposal to develop and deploy a new single-warhead mobile missile, dubbed Midgetman, which

WASHINGTON — Defense say the weapon would be smaller Secretary Frank C. Carlucci has and able to disperse faster than told Congress that he is uncomfortable with the current designation. MX missiles on rail cars. They say that the Midgetman would be able

> some advance warning to disperse But Pentagon officials have been concerned about the cost of the Midgetman program, which would be expensive because each missile would only carry one warhead. The MIX can carry as many as 10 war-

Mr. Carlucci, differing with con-gressional supporters of the Mid-getman, suggested that MX mis-siles on rail cars would be almost as good as the Midgetman at evading attack. He said the plan to put the a cooperative also won local ap-MX missile on rail cars "gives you proval and was reported to be pre-almost and maybe all of the invulnerabilities of the Midgetman."

The air force said last month that would be carried on truck-like vehiit had already deployed 31 MX cles built to withstand the effects of

BAN: Soviet Crackdown on Press

set up printing shops and publishing houses.

At the time, the press seemed to look favorably on these enterprises as a way to overcome shortages of popular books and provide an out-let for novels and poetry turned down by Goskomizdat and its local

One publishing cooperative, in the Latvian city of Riga, working with the blessing of local officials, last year produced volumes of poetry by Boris Pasternak and Niko Mr. Pasternak's poems are avail-

able in official publications, but like most popular works here they are in short supply. Some poems written by Mr. Gumiley, who was shot for anti-Soviet activity in 1921, were recently published in an official magazine.

In Tallinn, the capital of Estonia, a cooperative also won local apparing books for publication.

But Georgi L Yefremov, a poet and translator who had been seeking permission to organize a literary publishing cooperative in Mos-

cow, said the Riga and Tallinn cooperatives had ceased operations after a Moscow official had told

He said his own cooperative, despite the backing of the Soviet Writers' Union and the participa-tion of several prominent literary figures, had failed to get approval from Moscow authorities.

The group, which includes such literary notables as the novelist Venyamin Kaverin, the poet Bulat Okudzhava, the novelist Vasili Bykov and the satirical writer Fazil kov and the satirical writer Fazil Iskander, has applied instead to have a manuscript printed by the new official vanity press. Mr. Ye-fremov said the publication had run into repeated delays.

Glasnost magazine also reported that two publishing cooperatives in the republic of Georgia were denied a license last summer after omisdat opposed them

Contras Said To Sell Arms In Salvador

United Press International LOS ANGELES — A Salvadoran resistance leader has alleged that U.S.-supplied Nicaraguan guerrillas have sold weapons to the leftist Salvadoran rebels fighting to overtum the U.S.-backed government in El Salvador.

The resistance leader, Ruben Zamora, said Monday that while the leftist Farabundo Marti National Liberation Front gets most of its arms by ambushing Salvadoran government forces, some weapons come from the contras, as the Nicaraguan rebels are called.

"It is known that contras sell arms to the FMLN people," he

Mr. Zamora, who is vice president of the Democratic Revolutionary Front, the political wing of the Salvadoran rebel group, said he did not know the specifics of who is selling the arms; what types of arms are being sold or how many.

But he said he would be sur-prised if the U.S. government did not know about it because of its extensive intelligence network in

Mr. Zamora said he would re-turn to El Salvador after seven years in Mexico to pursue the political goals of the newly formed Democratic Convergency, a coalition of three opposition groups. Mr. Zamora heads one of the

groups, the Popular Social Caristian Movement. He said that, unlike the Democratic Front, the Democratic Convergency is not af-filiated with any military groups He said that he realizes it will be dangerous to return to El Salvador now, but that he wants to iry to pursue political opportunities that

have opened up since five Central American presidents signed a re-gional peace accord Aug. 7. The accord calls for cease-fires in the region, an end to foreign inter-vention and a process of democra-

He said Salvadoran rebels and government soldiers had reached an "unstable equilibrium" with neither side able to win.

in addition to the explanations Convergency will not take part in given by Mr. Gerasimov, the auther electoral process but will seek thorities may have feared that the to "educate the people, help development to be added to be a seek that the that the to be a seek Mr. Zamora said the Democratic cooperatives would quickly branch out from literary works into political and social forces, and develop its own structure.

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WEDNESDAY, FEBRUARY 3, 1988

MADISON AVENUE

New IBM Campaign Theme Key Rate Moves Behind the Scenes

By PHILIP H. DOUGHERTY

New York Times Service EW YORK — The Wall Street Journal was so pleased about the 16-page advertising insert it carried Friday for International Business Machines Corp. that it her-alded the insert with both print and radio ads of its

"IBM will use The Wall Street Journal as it has never been used before," said the print ad in both Advertising Age and Adweek. Indeed, the tabloid-size insert is the first of its kind to be carried by The Journal in its 99 years.

The insert introduced a new advertising theme, "The Bigger Picture," created by Lord, Geller, Federico, Einstein, a subsidiary of Britain's WPP Group. The theme is intended to indicate that important things go on beating the scenes at IBM that en-

hance all of its products. The Journal, which is owned by Dow Jones & Co., declined to say what IBM paid (of the insert but did note that the rate card pers the price at \$499,699. The catapaign will next appear as two or threepage spreads in five major-market newspapers and an array of business magazines.

Yen Straights

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AMEX Sales

NEX Diaries

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This Wit

enhances its products/

show how IBM

The motif aims to

The theme of a new campaign for CBS-TV, by Backer Spielvogel Bates, is "CBS. Television you can feel." Gene F. Jankowski, president of CBS Broadcast Group, says consumer research

For "Tour of Duty," the series about Vietnam infantry combat, the line for both print and TV is, "So powerful you can feel it." For "Frank's Place" it is, "So spicy you can feel it." The word inserted for "Beauty and the Beast" is "romantic;" for "High Mountain Rangers," "gutsy;" for "Wiseguy;" "intense."

If television commercials are ever granted landmark status, New York's Ritz Thrift Shop has a candidate. It shows a woman getting off a bus and going into the West 57th Street used-furs shop and emerging in a mink coat. She turns up its collar as the voice-over says, "You don't have to be a millionaire to look like a millionaire." She responds prettily, "Oh, thank you."

That spot, created by Dilorio Wergeles, has been running since September 1975, according to Keith Tauber, who runs the store. The ad has not run continually for the last 12 years. Mr. Tauber

The ad has not run continually for the last 12 years, Mr. Tauber noted: for three or so years other advertising was used but it just wasn't as effective.

Historically, Mr. Tauber said, the store has been recessionproof. In bad times the bottom of the market drops out completely, but the top slides down to second hand.

Accounts

 Martin Agency in Richmond, Virginia, a subsidiary of Scali, McCabe, Sloves of New York, has taken over the account of Teli USA, a subsidiary of Televerket, the Swedish telecommunications company. The 1988 budget is \$2.5 million.

 Doyle Graf Mabley will be doing the advertising for Renters
 USA Media Group, which sells the British news agency's services to newspapers, broadcasters and magazines. The previous agency was Poppe Tyson.

Chase Manhattan Bank's credit card division has moved to

Levine, Huntley, Schmidt & Beaver.

People

• Douglas B. Leeds has become president of Thomson-Leeds Co., which has been acquired by the Ogilvy Group. Michael J. Jeary, John Kaiser Jr., J. Michael Leahy and Scot A. Rossborough have been promoted to executive vice presidents

8.F. 5.375 •

GLL.

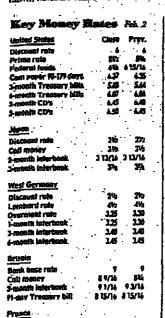
Currency Rates

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Sources: Reuters, Senis of Tokya, Com-

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Source: Reviers.

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Feb. 2

U.S. Money Market Funds

Telerate laterest Rate ladex: 4531

Source: Merrill Lynch, Telerate

Banks Cut

8.5% Prime Is At 1½-Year Low

Compiled by Our Stuff From Dispatche NEW YORK - Several major U.S. banks lowered their prime lending rates on Tuesday by a quarter percentage point, to 8.5 percent, reflecting a recent overall decline in interest rates.

The first cut was announced by Morgan Guaranty Trust Co. and was quickly followed by Chemical Bank, the Chicago-based Conti-nental Illinois National Bank & Trust Co., Chase Manhattan Bank, Citibank and Manufacturers Hanover Trust Co. The new rates took effect immediately.

The major banks last trimmed

the prime in early November, when it fell to 8.75 percent from 9 percent. The prime is a benchmark used by banks to set interest rates

on a variety of corporate and con-sumer loans, including mortgages. The cut put the prime at its lowest level since July 1986, when it fell to 8 percent from 8.5 percent.

Analysis said Tuesday's action had been expected, given the trend toward lower interest rates since the Oct. 19 stock market collapse and speculation that the Federal Reserve Bank might be easing credit to help prevent a recession in the The cut had little effect on the

stock market, which was lower in early trading, but the bond market rallied, with the bellwether 30-year U.S. Treasury bond up nearly \$5 for each \$1,000 in face value from late Monday.

"There were rumors last week" so the stock "market was primed for it," said Carol A. Stone, an economist at Nomura Securities

As rates have declined in recent months, so has the banks' cost of borrowing money and paying interest on deposit accounts. The prime rate generally is a reflection of that cost of funds.

Declining interest rates often stimulate economic growth by making corporate and individual

ter, had fallen in December for a third straight month, a possible

The cut "has no great significance for the future course of interest rates," said Jeffrey Leeds, a managing director of Chemical Bank. "Rather, it reflects conditions in the open marketplace, where conditions have been easier over the last several weeks."

Many large U.S. businesses now

raise money for operations in the open markets for commercial paper and other short-term securitie and no longer depend on bank loans tied to the prime rate.

Still, the cut is significant for smaller businesses and consumers who do borrow from banks. There is a substantial part of

the business community that borrows at prime or prime-plus rates, Mr. Leeds said. "And over the last year, the rate has increasingly affected consumer loans because most home-equity loans are tied to (AP. UPI. Reuters)

Humbler GM Listens to Customers

To Recapture Its Market Touch

share down sharply, those days are gone. At long last, industry analysis say, GM executives appear to be trying to listen to what customers are saying.
For instance, GM's Buick division recently showed dealers prototypes of cars planned for the 1991, 1992 and 1993 model

would be," he said.

That change in attitude, along with huge investments in new plants and production processes, may signal that GM has a chance to turn around its fortunes. "There is cause for optimism,"

try specialist at the University of Michigan. The road may be rocky, but they're pointed the right way." That was the theme of a three-

chairman, said the gathering, replete with displays of technology and concepts for future models transformation.

ings, GM executives argue. "GM and Ford have adopted strategies that differ in their timing

Car Maker Seeks A Slipping Market Share

G.M.'s share of total U.S. new car market, including imports. Inset numbers are cars sold, in millions.

By John Holusha New York Times Service
DETROIT — For decades, executives of General Motors Corp. decided themselves what kind of cars Americans wanted. But now, with GM's market

years and asked them what styling and features the cars should have. Based on their comments. the division is making "major, major changes," said Edward H. Mertz, general manager of Buick, "In the past, we never told dealers what next year's products

Stunned by the company's loss of market share, from 44.5 percent in 1984 to 36.8 percent last year, once-arrogant GM executives speak today in humbler

said David Cole, an auto indus-

day extravaganza that GM staged last month at the Waldorf-Astoria Hotel in New York. Roger B. Smith, the company's

and sequencing to enable them to compete in the 1990s," George C. Eads, GM's chief economist, was a "progress report" on GM's said in a recent speech. "While to date Ford's approach has shown The cost of that transformathe quickest payoff, we are confition is the reason GM has fallen dent ours will prove superior in behind Ford Motor Co. in earnthe long run." Although GM may be down.

counting it out. A standard line in Detroit is, "If those guys ever get organized, watch out." Still, there is little evidence

thus far of a turnaround. A mafor test for the company, most analysts agree, will be its new line of midsize cars, known as the GM-10 program. Two of the cars, the Buick Regal and the Pontiac Grand Prix coupe, are already on sale, but it is too soon to gauge their reception. An Oldsmobile version of the

car is to be introduced this month, with Chevrolet, fourdoor and station wagon variants to follow in coming years. Although the cars are essentially the same, GM is giving each model a distinctive appearance, thus boping to avoid the "lookalike" problem that has plagued earlier lines.

The program is the biggest new product introduction at the company in years. Four assembly plants have been dedicated to the GM-10 line, indicating that the company believes it can sell

See GM, Page 9

U.S. Home Sales Slumped 6.2% In December

WASHINGTON — U.S. sales of new single-family houses fell a seasonally adjusted 6.2 percent in December compared with November to the lowest annual rate in three years, the government said

Tuesday.
Sales in the Northeast accounted for all of the decline, the Commerce Department said.

It was the second consecutive monthly fall, and closed out a year in which home sales fell 10.1 per-cent below the 1986 level.

In a separate report, the department said that construction spending for all of 1987 totaled \$348.98 billion, just \$1.15 billion more than in 1986, after accounting for infla-

The reports gave new weight to suggestions that the U.S. economy

is slowing down. Housing is often one of the first sectors of the economy to slow before a recession begins.

The Commerce Department said sales of new homes for all of 1987 totaled 674,000, compared with sales of 750,000 in 1986. December's weakness pushed

down the seasonally adjusted annual sales rate to 603,000 units for the month, the slowest sales pace in three years. The 6.2 percent December de-cline came after a fall of 2.4 percent

in November to a seasonally adusted annual rate of 643,000. The department revised the No-

vember sales from a previously reported 1.2 percent fall.

December's annual sales rate was 21.5 percent below that of De-

cember 1986 after seasonal adjustment, the department said, and the owest since December 1984. On a monthly basis, December's fall was the biggest since an 11.5

percent decline in May.

All of December's weakness came from the Northeast, where sales plunged a record 51.5 percent.

But government analysts noted

climbed 38.1 percent the previous

It would probably be more accurate to average sales during No-vember and December, they said. This would show sales up a slight

2.5 percent from the October level. New single-family home sales rose in the Midwest and South and were unchanged in the West in December from a month earlier, the

department said. Before seasonal adjustment, the number of homes actually sold in December totaled 39,000, down from 44,000 in November and

52,000 in October. The average December price of \$135,800 was down from \$139,000 in November but up from \$118,900

in December 1986. The December median price was

down to \$108,900 from \$117,000 in November, but was up from \$95,000 in December 1986. The average home price for all of 1987 rose to \$126,900 from

\$111,900 in 1986, while the median price rose to \$103,900 in 1987 from \$92,000 a year earlier. At the end of December, there

were 371,000 new houses for sale, a seasonally adjusted supply of 7.43 months, the department said.

The tiny gain in construction spending, which followed a 7.1 percent increases in 1024 mes the next the season.

cent increase in 1986, was the poorest performance for the construction industry since spending fell 8 percent in the recession year of Analysts said further weakness

should be expected this year because of continued high vacancy rates for apartments and office buildings, two sectors where widespread overbuilding was fueled by tax benefits.

Those benefits were reduced by the 1986 tax law. David Wyss, an economist with

Data Resources Inc. of Lexington, Massachusetts, said construction spending could contribute to an overall economic slowdown this that home sales in that region had year.

borrowing less expensive. Morgan Guaranty's announcement followed Tuesday's report that the Index of Leading Indicators, a key U.S. economic barometers had offen in Properties. Most Big Firms Are Not Expected to Curb Program Trading

By Anise C. Wallace

New York Times Service NEW YORK — Several major brokerage firms, including Shearson Lehman Hutton and Merrill Lynch, seem to be courting investors by advertising that they will no longer engage in program trading for their own

But despite the ads equating wild stock-price swings with program trading and de-spite a boycott of firms that trade that way by some institutional customers, it is unlikely strategy for their own account. the biggest players will be curbing their activity anytime soon.

The simple fact is that some of the largest firms on Wall Street make enormous profits using stock-index arbitrage, a form of program trading, to manage their own capital. To date, none of these big firms that actively use the strategy for their house accounts has said anything about abandoning the prac-

"We presently continue to operate as nor-mal," said Joseph R. Schmuckler, vice presi-dent of program trading at Kidder, Peabody

stock are bought or sold to take advantage of political, emotionally charged issue that presidential commission has called on instinot my business."

price disparities between the stock-index fu- some Wall Street executives refuse even to nutional investors to boycott the brokerage tures and the stock indexes on which they are discuss it.

Roger B. Smith, chairman of

GM, argues that cost-cutting

even its competitors, respectful

of its huge resources, are hardly

is already paying off.

The brokerage firms that are said to be the biggest users of this strategy for their own capital are Salomon Brothers, Morgan Stanley, Kidder Peabody and Goldman, Sachs. Other firms that use it on a proprietary basis are Bear, Stearns and Paine Webber. Executives at these firms either declined to comment or said they had no plans to curtail the

One program trader estimates that probably one-quarter of the overall volume on the New York Stock exchange is related to stock-index arbitrage.

For its part, the New York Stock Exchange is reluctant to ban index arbitrage outright, saying it is up to regulatory authorities to study the matter and take action if necessary. Nor did the presidential commission on the market collapse call for an end to such trading, saying instead that more coordination between regulators in all markets

In stock-index arbitrage, large amounts of Even so, the strategy has become such a At the same time, one member of the doesn't interfere with that, it's their business

their own accounts have increased their profits even more by engaging in a version of index arbitrage known as legging. Instead of creating a pure arbitrage by simultaneously buying and selling the stocks and futures, they make a bet on the direction of one market and execute one leg of the transac-

It is extremely risky but can be even more profitable than a pure stock-index arbitrage. The firms hope that their sales in one market will create downward pressure in the other market, allowing them then to purchase those securities at an even lower rate. Some think that such strategies cause more volatili-

That volatility, real or perceived, has frightened away many individual investors. So in the last few weeks, executives at the Wall Street firms dependent on business from individual investors have called for a ban on index arbitrage.

firms engaged in stock-index arbitrage. Robchairman of C Trust Co. in Los Angeles, said his firm has cut its commissions to some of these firms by 20 to 25 percent. But so far, there has been almost no support for such a move. Despite Mr. Kirby's own actions, the sophisticated professional fund managers are ignoring his entreaties to direct brokerage commissions tion minutes or as much as an hour before away from brokers who use the strategy on a proprietary basis.

Portfolio managers at the large institutions cite a number of reasons for not going along with the Kirby proposal. The chief one, many say, is that these firms are the biggest dealers on Wall Street. As fiduciaries of their clients' assets, money managers are required to try to get the best terms possible on their stock trades. To do so, they often deal with the biggest Wall Street firms.

"Our primary function is to get the best execution and research possible," said Steven A. Kroll, president of Hutton Asset Management, which invests \$30 billion in mutual funds. "As long as program trading deared," interfere with that it's their business.

Corporations Ride the New U.S. Takeover Wave

By Caroline E. Mayer Washington Past Service
WASHINGTON — Lower

stock prices and renewed confidence in the economy are fueling a new wave of corporate takeovers, but the players are changing from the merger boom of recent years. Most of the recent bids have been mounted by corporations rather than by corporate raiders. Already this year, several multi-billion-dollar bids have been

Among the largest bids is East-man Kodak Co.'s planned \$5.1 bil-lion acquisition of Sterling Drug Inc., a merger that Sterling accepted on Jan. 22 to ward off a takeover by the giant Swiss pharmaceutical

launched, and a number of smaller

offers, primarily hostile, have been

company Hoffman-La Roche. The Canadian real-estate develcoment company Campeau Corp., which in late 1986 took over the Allied Stores Corp. departmentstore chain, has made an unsolicited \$4.2 billion offer to buy Federated Department Stores Inc., the parent of Bloomingdale's and I. Magnin.

And Britain's BAT Industries PLC has bid \$4.2 billion for Farmers Group Inc. Black & Decker Corp. has

launched a \$1.8 billion hostile offer for American Standard Inc. And the takeover light for A.H. Robins Co., the Richmond, Virginia, pharmaceutical maker, finally came to an end in mid-January when one of its three suitors, American Home Products, raised its bid to an estimated \$3,275 billion.

"What we're seeing is a lot more activity than one might have expected following the stock market crash," said Jim Chanos, a money manager of a private investment partnership, "It's taken people a title bit by surprise."

Write Re Box D 214, LH.T.,
181, Avenue Charles-de-Goulle,
With hindsight, however, Wall

92521 Neuilly Cedex, France. little bit by surprise."

been obvious.

The situation is very simple," said Barry Friedberg, managing di-rector of Merrill Lynch & Co. Stocks are cheap, the dollar is down, liquidity is plentiful, and the confidence in the economy is up." As a result, he said, "the takeover market is explosive."

"I expect takeover activity in 1988 to exceed 1987 as long as the current conditions hold," Mr. Friedberg said. "What could change that is if we have a 700point rally in the stock market. That would definitely dampen merger and acquisition activity.

"It would also drop if the econo-

my turns into a severe recession as revenue streams." compared to current prognosis of a flat or moderately down economy," Merger analysis say the boom is

vastly different from the flood of acquisitions before the stock collapse. Today, for the most part, the individual corporate raiders such as T. Boone Pickens Jr. and Irwin L. Jacobs, who usually seemed company, are being replaced as of Bradlees department stores. takeover instigators by large corpo-

Don Gogel, a managing director of merchant banking at Kidder Peabody, said, The big news of this year is that when you look at the transactions completed and announced, they are almost uniformly major corporations making what

OPPORTUNITY TO GET STRONG = OVERSEAS DEPOSIT BASE Well experienced U.S. banker seeks European bank interested to begin and/or expend foreign personal occounts division. Institution must be willing to make serious commitment.

market." their bids off the strength of their companies they are acquiring, as his goal of acquiring a company, many corporate raiders used to do. winning Singer Co. for \$1.06 billion

"In 1988, the takeovers we'll be last month." seeing will be diversification plays," said Jack A. Barbanel, senior vice president of Gruntal & Wittig, a managing director of Kid-Co. "Black & Decker's bid for der Peabody & Co., said he believes American Standard and Kodak's fewer deals will be done, primarily merger with Sterling - those are because there will be fewer lever real acquisitions, with the acquirer aged buyouts. In leveraged

But that is not to say that the individual raiders have disap-

Washington's Haft family are back in the takeover game, despite when the stock market collapse there will be fewer such transacdashed their \$6.3 billion bid to buy tions, Mr. Wittig said. Dayton Hudson Corp.

The Hafts are bidding \$840 milmore interested in turning a quick lion for Stop & Shop Cos., the ownprofit than in actually running a er of a chain of supermarkets and Asher B. Edelman has told Fos-

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Street officials say the reasons for they would consider 'strategic' ter Wheeler Corp. he wants to disthe takeover activity should have deals to diversify and expand their cuss a \$577.5 million buyout with the company. Carl C. Icahn has What's more, he said, today's filed documents with the Securities corporate raiders "are financing and Exchange Commission indicating he is considering raising his own corporate balance sheets and 14.8 percent stake in Texaco Inc. not on the balance sheets of the Paul A. Bilzerian finally achieved

> over boom is on the way. David looking to diversify into the next buyouts, a company's assets are decade, looking for good, positive used as collateral to obtain financing to buy the publicly held stock of a company. The assets then are spun off to reduce the debt in-

> Financing for leveraged buyouts has become more difficult to obtain the \$70 million loss they incurred since the stock market collapse, so

> > ADVERTISEMENT

Schlumberger

February 1988 at Kas-Associatic N.V., Spuistraat 172, Amsterdam, div. cp. nº 57 nd the Certificates Schlumberger Limit. of the Certificates Schlumberger Limited repr. 5 shares of common stock of U.S. 80,01) per value, will be payable with Dila. 2,80 net per Certificate repr. 5 shares and with Dila. 56,— net per Certificate repr. 100 shares, (Dr. per rec-date 21,12,196; U.S. 90,30 per share.) The dividend distribution is not subject to taxwithholding at source.

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rdan, 28th January, 1988.

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Dow Jones Bond Averages

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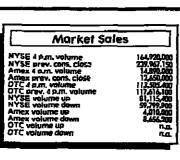
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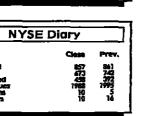
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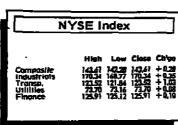
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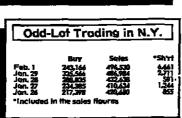
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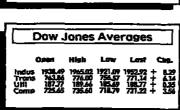


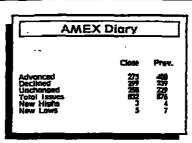




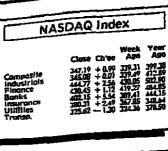


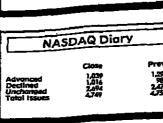












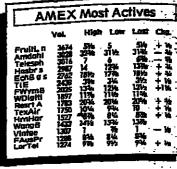
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NYSE Struggles to Post Gain

NEW YORK -- The New York Stock Exchange struggled and finally managed to stage a modest advance Tuesday as negative economic news from Washington prevented any spirited celebration over a long-awaited cut in the prime

lending rate. The Dow Jones industrial average, which fell 13.59 points on Monday, rose 8.29 on Tuesday to close at 1.952.92.

Advances led declines 8 to 7 among the NYSE issues traded. Volume fell to 164.9 million shares from 210.6 million on Monday. Analysts said the market was distracted throughout the day by concerns over the outcome of the Treasury Department's \$27 billion refunding, which began Tuesday with the sale of \$9.25 billion in three-year notes.

Hildegard Zagorski, an analyst with Prudential-Bache Securities Inc., said the market was dragged down in the early going on fears that the refunding might not go well and then recovered in the afternoon when those fears proved unfounded.

Broad-market indexes also rose slightly. The NYSE composite index rose 0.28 points to 143.61. Standard & Poor's 500-stock index rose

0.53 points to 255.57. The price of an average share added 7 cents. Before the market opened, the government said its main gauge of future economic activity—the index of leading indicators—fell 0.2 percent in December for the third straight

monthly decline. The downturn followed revised declines of 1.2 percent in November, which reflected the

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plunge in stock prices, and 0.1 percent in Octo-

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Shortly after the session began, several of the nation's largest banks announced a cut in their prime lending rates to 8.5 percent from 8.75 percent, effective immediately. The prime lendng rate is the base rate for calculating a variety loans, including many to consumers.

Despite the prime rate cut, the market spent most of the day in negative territory before showing any signs of a move to the upside.

Hugh Johnson, head of the investment policy committee at First Albany Corp., said the stock market was focusing far more of its attention on the economic indicators than the reduction in

the prime lending rate.

Mr. Johnson said the market remained "extremely nervous" and in the current environment viewed interest rate declines as evidence

Mr. Johnson said the "uncertainty about the outlook for the economy is simply overwhelm-ing the positive kick" the market might get from

"The single biggest question on investors' minds is where is this economy going," he said. "It is hard to move this market when you have so many investors, large and small, that have been alienated by the events of October and the volatility that followed."

Federated Department Stores was the most active NYSE-listed issue, down 21/2 to 511/4. Campeau Corp. Tuesday warned Federated not to fight its \$47-a-share takeover bid with costly

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4 Quit First Boston's M&A Business

Compiled by Our Staff From Dispatches NEW YORK — The top executives of First Boston Corp.'s highly successful investment banking department resigned Tuesday to form their own merchant banking firm

their own merchant banking firm, citing policy disputes over last month's company-wide shakeup.

The departures of Bruce Wasserstein and Joseph R. Perella, for years regarded as superstars in the mergers and acquisition fields, were a stunning loss for First Bos-

ton's thriving business in that area. The departures also cast a shadow over takeover deals now being orchestrated by First Boston, such as Campeau Corp.'s \$4.2 billion ment Stores Inc.

Also resigning were Bill Lambert, managing director and creative director of the merger group, and Charles G. Ward, co-head of nary annu the merger group. Both said they were joining the new firm, to be called Wasserstein, Perella & Co. dent and chief executive, Mr. Perella its chairman

First Boston's shares plummeted on news of the resignations and the fum's charterly earnings report, king \$1.875 to close Tuesday at \$24.375 on the New York Stock Exchange

(Continued from first finance page) decades it was dogma in Detroit That helped muddy brand immarket. When the downsized Elone million cars a year when all the models are on the market.

"When they bring out those four-doors, they better sell or GM is in big trouble," said Leon Man-del, a columnist with Autoweck magazine. "If the GM-10 doesn't do it, what have they got?"

Early reviews of the front-drive

models, which replace rear-drive cars of the same name, have been good. The Poutiac Grand Prix was named Car of the Year by Motor Trend magazine. More important, dealers report that the quality of these new GM-10 cars is markedly better than previous GM models. . The company badly needs a best

seller. Many of the cars it has rolled out in the past few years, including the restyled Buick Riviera, Oldsmobile Toronado, and Cadillac Seville and Eldorado models, flopped. Sales are less than half of what they were in the previous generation. "It has been 15 years since they

have had a really rock 'em, sock 'em successful product," said John Schnapp, an automotive consultant with Temple, Barker & Sloane.

"My sense is that GM people are mystified. They think they have done all the right things but the market is not responding."

The company is sain paying to some of the expediencies of that transition period. In the early 1980s, for example, GM sold its John and the property of the property of the property of the company is sain paying to some of the expediencies of that transition period. In the early block for example, GM sold its John and the property of the property of the company is sain paying to some of the expediencies of that transition period. In the early block for example, and the property of the property of the expediencies of that transition period. In the early block for example, and the property of the expediencies of that transition period. In the early block for example, and the property of the expediencies of that transition period. In the early block for example, the property of the expediencies of that transition period. In the early block for example, the property of the expediencies of that transition period. In the early block for example, the property of the expediencies of

in design has been challenged. For difference among the cars. ****

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year, it carned \$108.9 million; compared with \$180.6 million in 1986. Electrolux Profit

STOCKHOLM - Sweden's AB Electrolux said Tuesday that its profits rose 18 percent in 1987, to 3.05 billion kronor (\$508 million) hostile bid for Federated Depart- from 2.58 billion, and cited intense restructuring of its operations following an expensive expansion

Up 18% in Year

The company said in its preliminary annual report that the 26 per-cent increase in sales during 1987, to 67.2 billion kronor from 53.09 called Wasserstein, Perella & Co. billion, came mainly from its take-Mr. Wasserstein will be its presi-over of Zannusi SpA in Italy and White Consolidated Corp. in the United States, neither of which was fully taken into account in the 1986

> Electrohix said that markets for its main operations continued to show good volume trends during the fourth quarter of 1987.

In a news release, Mr. Wasserstein said that the group resigned because it had a "different vision of the future of the business than is reflected in the conclusions drawn from the recent strategic study' made by First Boston.

The resignations followed by two weeks First Boston's announcement of a major management shakeup and job cutbacks following a strategic review of the firm's operations. The review, begun before the stock market's collapse in October, was intended to improve performances in areas such as bond trading while pinpointing ways to curb rising overhead.

The firm, which will lay off about 10 percent of its 5,500 werkers, has made several high-level management changes and merged part of its corporate finance group and its real estate finance group into the investment banking de-

Mr. Wasserstein reportedly wanted the firm to put more capital into areas such as merchant banking at the expense of its bond trading operation.

Grand Met Ends Martell Battle With Seagram

Reuters LONDON — Grand Met-ropolitan PLC formally ended Tuesday its attempt to acquire Martell & Compagnie.
The British food and bever-

age group said it would accept the rival offer by Seagram Co., the Montreal-based distilling

The two had tried for six

weeks to outbid each other for

control of France's second-

largest cognac maker. Martell accepted Seagram's bid of 5.25 billion francs (\$922 million) Monday, after Seagram raised its offer to 3,475 francs each for Martell's shares, from 2,975 francs.

Grand Met, which holds 21.8 percent of Martell's stock, said it would earn a £40 million (\$71 million) profit by accepting the Seagram offer.
"We now look forward to
working with Seagram and Martell over the coming years," said Allen J.G. Sheppard, Grand Met's chief exec-

GM: Automaker, Humbled by Fall in Market Share, Listens to Customers

that competing cars could not be ages built up over decades. Earlier dorado and related models were too much different from GM's or this month, Cadillac and Oldsmo-introduced, GM officials lamely they would risk being called "funny looking" and sales would suffer. bile announced they were dropping their J models, the Cimarron and

But Ford's rounded-styling Firenza, and all five of GM's auto-

Although GM may be down, even its competitors, respectful of its huge resources, are hardly counting it out. A standard line in Detroit is, 'If those guys ever get organized, watch out.'

themes, epitomized by the popular motive divisions are trying to Taurus and Sable models, have sharpen their images.

caught on with the public. The goal is to push Cadillac up

stemmed from downsizing, the conversion of the company's entire fleet from an average fuel economy of 22.6 miles (36.7 kilometers) a gallon in 1980 to 26.7 miles a gallon last year.

The company is still paying for

 Much of GM's sales and market-ing problems appear to have of Mercedes-Benz and BMW, with Buick moving into the \$20,000 to \$30,000 bracket. Oldsmobile is depicted as more conservatively styled, but technically advanced, while Pontiac plans to reinforce its sporty performance theme.

Chevrolet will emphasize value, while the small cars that will be built by GM's new Saturn subsidiary will be aimed at import buyers.

said they were designed when experts were predicting that gasoline would sell for \$2.50 a gallon, even though it had fallen below \$1. "GM had a third oil shock," said

Malcolm Salter, a professor at the Harvard Business School. "The price of gasoline went down and they did not respond in time."

Industry analysts also say that GM's vast resources largely shielded it from the severe recession of the early 1980s, when Ford and Chrysler Corp. closed factories and trimmed headquarters staffs to cut costs. "Ford and Chrysler gained competitive advantage from their brush past the graveyard," Mr. Cole said.

But GM has begun to make simi-lar moves. It has announced the closing of 11 plants that will reduce the blue-collar work force by about 30,000. It is also cutting white-collar staff by 40,000 by the end of this year. In addition, the company has changed its executive bonus system from cash to one that focuses on long-term stock performance.

Mr. Smith argues that cost-cutdone all the right things but the body line of subcompacts as every—

Some analysts say GM's obsesting is already paying off. The fact thing from a Chevrolet to a Cadilson with improving fuel economy, that we are doing better in '87 than lac, although there was little along with with its internal inertia, in '86 on lower volume shows that caused it to lose touch with the we are getting somewhere," he said.

ABC Posts No Profit for 1987 After Loan-Loss Provisions

BAHRAIN — Arab Banking Corp., Bahrain's biggest offshore bank, said Tuesday that it was declaring no profit for 1987 after adding \$375 million to its provisions against possible Third World loan losses.

The bank, jointly owned by Kuwait, Libya and the Gulf emirate of Abu Dhabi, said its move was taken to cope with a new international trend in setting aside increased reserves against developing country loans.

move in as many days. Arlabank International EC said Monday that it would set aside \$129 million against developing country loans, take a loss on 1987 accounts and strengthen its capital base with new funds. "It was a courageous move," one Gulf-based

banker said of Arlabank. "It certainly points to

ously kept its provision level a secret. A financial statement from the bank said

The measures mean ABC will pay no dividend to its government shareholders, after paying out \$53 million in 1986 after declaring a profit of \$107 million.

The move will reduce shareholders' funds to \$1.06 billion from \$1.26 billion at the end of

lgainst developing country loans.

ABC's operating profit increased 7.4 percent in 1987 to \$188 million despite a fall in interest income from some nations with debt problems, it said. Assets rose 20 percent to \$17.55 billion at the end of 1987.

> Bahrain's offshore banks, with about \$3 billion in Latin American loans, have been holding a series of board meetings to finalize their 1987 accounts. Bankers say that a main debat-

\$158 million was allocated to provisions from 1987 operating profits, along with \$217 million also agreed at that time to reissue capital through each state of the provision.

Bankers said that the size of the provision. more than half the bank's paid-up capital of \$225 million, showed a new resolve to tackle the

"If a Bahrain bank wants to make provisions and declare a loss, this is the year to do it," one banker said. "Everyone is doing the same internationally and there will be no adverse effect in the interbank market."

In the past, Bahrain's banks have pointed often to the lack of incentive in an offshore, tax-free center to make large loan-loss provisions. Banks in the United States, Britain and many other countries enjoy attractive tax relief on such provisions.

Arlabank had been widely expected to take steps to increase its provisions, which at the end of 1986 covered just 6.3 percent of its loan portfolio. The new measures increase that to 19 percent of its \$1.15 billion of loans at the end of 1987 and the bank has geared itself to take

the way banks are thinking." ABC said its measures would boost the bank's provisions to 22.5 percent of total loans to nations rescheduling their debt. It has previing point has been how to strengthen provi-Arlabank, owned by 27 Arab and Latin American banks and the third-largest offshore bank in Bahrain in terms of assets, decided to cover a \$132 million loss on its 1987 accounts further reserves at a later date. INTERNATIONAL **CLASSIFIED EMPLOYMENT ANNOUNCEMENTS** REAL ESTATE TO RENT/SHARE SECRETARIAL U.S. DIVORCE IN 15 DAYS No need to trovel. With or without consent of spouse. Internationally recognized. DISBMER LEGAL ASSOCIATES Sissings Str. 1, Foch 33 05 63 1000 Berlin 33, Tel 49-30-82-4031. 9 153 W. 27th 59. Saire 1000. NY 10001 NY. Tel 212-2438539 USA 9 102, Upper Cross Street 08/94, OG Building, Singapore 0105, Tel: 65-7772193. 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this month or next, pending ap with Daiwa Securities America, proval by the Finance Ministry of said other Japanese securities firms Japan: "of a capital increase for Nikko International," said the Chicago hranch manager, Masumi Yamaguchi.

said other Japanese secunius said other sai in the United States. DATA "Once we have clear prospects of pan's fourth-largest brokerage firm
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Securities Co. Nomura is the bigtraded at CBOT," Mr. Maisuura

The Nikko unit applied for clearing membership last July. However, the application was met with a Clearing Corp. request that the to negotiate better membership But events like this every day?

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Milan Halts Trade In Ferruzzi Stocks

MILAN — The Milan bourse halted trading Tuesday in four Gruppo Ferruzzi companies after their shares fell sharply for the second consecutive day in response to Ferruzzi's corpo-

consecutive day in response to Ferruzzi's corporate restructuring plans.

Ferruzzi is Italy's second-largest private industrial group after the automaker Fiat SpA.

The suspension covered Ferruzzi's 41 percent-owned chemicals giant, Montedison SpA; its main industrial holding company, Ferruzzi Agricola Finanziaria SpA; its grain trading unit, Silos di Genova SpA, and Montedison's financial services unit, Iniziativa Meta SpA.

The bourse's regulatory body, Consob, said that trading would resume after Tuesday's session ended, when final prices would be set.

Under the restructuring, the Ferruzzi family holding company, Ferruzzi Finanziaria SpA, will acquire iniziativa Meta, plus Montedison's SIFI SpA and SADE SpA finance units and a newspaper, Il Messagero, of Rome.

Ferruzzi Finanziaria will offer shares to Montedison's 7.5 trillion lire (\$6 billion) debt.

Investors are concerned because they do not

Montedison's 7.5 trillion lire (\$6 billion) debt. Investors are concerned because they do not know what the Ferruzzi Finanziaria shares will be worth and because Montedison is giving up profitable parts of its business.

Before trading was halted, Montedison shares had fallen 10.6 percent in Tuesday's trading to 1,050 lire. They fell 6.7 percent Monday, when Silos di Genova shares plunged 27 percent and those of Ferruzzi Agricola Finanziaria fell 3.9 percent.

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Worlds of Wonder Subsidiary In Hong Kong to Be Liquidated

Agence France-Presse

HONG KONG — Sourcing International Ltd., the Hong Kong subsidiary of the troubled U.S. toy maker Worlds of Wonder Inc., said Tuesday it was going into liquidation because of claims by creditors.

The company's liquidator, David Hague, said he was still working out the company's total debts, but said, "we are talking about tens, if not hundreds, of millions of U.S. dollars."

Worlds of Wonder filed a petition under the U.S. Bankruptcy Code on Dec. 21 to seek protection from creditors while it works out a reorganization plan.

Worlds of Wonder has said it has liabilities of about \$312 million, of which about 17 percent is owed to five Hong Kong toy manufacturers.

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Former Chief Of Pan Am Will Head Continental The Associated Press

Dividends

The Associated Press

HOUSTON — Martin R. Shugue, former vice chairman and chief operating officer of ailing Pan Am Corp., was named Tuesday as president of Continental Airlines:

Mr. Shugrue, 47, had been with New York-based Pan Am for 19 years before being pushed out late last month in a management reshuffle Pan Am's chairman, C. Edward Acker, also was forced to resign, while three other senior officials resigned and another four were promoted.

Thomas G. Plaskett, a former president and chief executive officer of Continental, replaced Mr. Acker as head of Pan Am. Mr. Shugrue was not directly replaced. Continental is a subsidiary of Texas Air Corp., also based in Houston. Texas Air's chairman and chief executive officer, Frank Lorenzo, has been running Continental since Mr. Plaskett was fired in July 1987 after Continental posted a loss of \$71 million for the second quarter.

The appointment of Mr. Shugrue

second quarter.
The appointment of Mr. Shugrue relieves Mr. Lorenzo of the president's duties at Continental.

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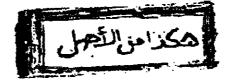
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> **Spot Commodities**

US.Treasuries

DM Futures **Options**



An individual investment outlook for 1988

Patience, Discipline and Forethought

Reflecting about the events of the recent past, investors the world over have more to consider than ever before.

What lies ahead

Given the unprecedented swings in the world's financial markets late last year, it is prudent for investors to approach 1988 with a certain degree of caution.

However, it is equally important to be in a position to take advantage of the new investment opportunities that are emerging, and this will require patience, discipline and forethought.

Time to re-evaluate

We at Merrill Lynch suggest that you carefully re-evaluate your financial goals, as well as your tolerance for risk.

You should also resolve to pursue a disciplined, informed course of action. Critically evaluate your current holdings, formulate an investment strategy based on sound information, and only make new investments that fit in with your personal goals. Being successful in today's environment will require a good deal more planning, information and flexibility than ever before.

The long view

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Above all, you should stand back from recent events and adopt a broad, long-term perspective. The uncertainties of the last few months will eventually pass and investments based on sound, fundamental values will continue to be rewarding.

Gaining the advantage

During the year it will be critically important to have continuing access to the kind of expert insight that can help you keep in touch with fast-changing events.

At Merrill Lynch we offer professional guidance and service that has earned us a global reputation for standing by our clients, in good times and in bad. We have done so in recent months and we will continue to do so during the year ahead.

Backed by our financial strength and our tradition of trustworthiness, Merrill Lynch's Financial Consultants have access to global resources unparalleled in the financial world.

We remain confident in the world's financial markets and in our ability to demonstrate to you the highest degree of professionalism.

For more information, call (352) 495156, or write to the Merrill Lynch office listed below.

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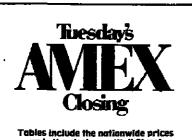
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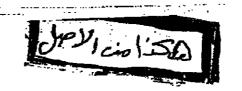
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128,25 Japanese yen, down more than a yen from 129,425.

U.S. currency slipped to 5.6770 from 5.7045 on Monday, against the Swiss franc it slid to 1.3740

The dollar also fell against the

British pound, which closed at \$1.7690, against \$1.7575 on Mon-

day.
The dollar's initial losses wid-

ened after it failed to break above

Traders said that the cut in the

prime rate, to 8.5 percent from 8.75

Against the French franc, the

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Dollar Falls After Cut in Prime Rate

NEW YORK - The dollar **London Dollar Rates** closed lower Tuesday in quiet trading, under pressure after major U.S. banks out their prime rates. Destsche murk Perend sterling Japanete yen Series irme Franch irme 1,2705 1,2705 128,15 1,3749 5,4745 While the cut had been expected. 129.30 L3865 \$2014 it gave traders a further reason to take profits on long dollar posi-

A 02 percent drop in the U.S. leading economic indicators in De-cember, the third consecutive percent, helped accelerate the decline, but was not the catalyst. monthly decline, added to the dol-Many dealers had viewed the lar's problems by moderining the weakness of the U.S. economy. In New York, the dollar closed at currency's recent rally as suspect, largely because it had fed off expec-1.6630 Deutsche marks, down from 1.69025 at Monday's close, and at tations of strong foreign demand at

the Treasury auctions. Some people had expected the dollar to move up to 1.6950 marks," one dealer said. "They were disappointed it didn't." With little news, the dollar held

to a narrow range.

"It's a quiet, range-trading sort of day," said a trader at a major U.S. bank. "There's very little customer business and the speculative ousiness is slow and grinding." The dollar also closed lower in Europe, drifting down late in the

session under pressure from the

prime rate cuis. Caution was widespread ahead

unchanged fundamentals. "The attitude of traders is basically saying that 1.69 to 1.70 marks is a level where the dollar has become attractive to sell," said a dealer with a British bank.

of this week's \$27 billion U.S. Trea-

sury refunding, after anticipation

of strong foreign demand for U.S. bonds boosted the dollar on Mon-

Such demand would also involve

"It's a unique factor which has

pushed the dollar up," said one senior dealer at a British bank.

In London, the dollar finished at

1.6820 DM, down from 1.6892 DM

at the opening and 1.6910 at Mon-day's close. It ended more than a

yen lower at 128.15, down from

128.85 at the opening and 129.30 at

Monday's close.
The U.S. currency also fell to

1.3740 Swiss francs, from 1.3805,

and to 5.6745 French francs, from

5.7015. The pound rose to \$1.7705 from \$1.7580 on Monday. U.S. Treasury bonds traded

higher on news of the prime rate

cuts. But foreign exchange dealers said the dollar's gains on the back of hopes of a favorable response to the refunding had left the dollar

looking a little exposed, making it

vulnerable to confirmation of a

lower trend in U.S. interest rates.

Some said the dollar's levels of

earlier this week had in any case

been unsustainable in the light of

dollar purchases.

Dealers said the dollar's slippage also reflected a moderation of some of the recent euphoria about overseas demand for the Treasury offer-

The refunding kicked off Tuesday with the sale of \$9.25 billion of three-year notes. It was to be followed by \$9 billion of 10-year notes on Wednesday and \$8.75 billion of 30-year bonds on Thursday.

Tuesday's auction was thought unlikely to give a clear view of foreign demand since that maturity is usually favored by domestic banks and thrifts rather than fortign accounts.

Earlier in Europe, the dollar was fixed in Frankfurt at 1.6892 DM, down from 1.6911 on Monday, and in Paris at 5.6990 French francs, up from 5.6965.

In Zurich, the dollar closed at .3745 Swiss francs, down from

Belgium Cuts Another Key Interest Rate

The Associated Press

BRUSSELS — Belgium's central bank lowered its key interest rate again on Tuesday, the fifth such cut in a month. It trimmed its rate for threemonth Treasury certificates to 6.25 percent from 6.35 percent, effective immediately. The rate is generally consid-

benchmark for most others. The central bank also cut interest rates for one- and two-month Treasury certificates by 0.10 percentage point, to 6.25 percent.

ered the most important in

Belgian banking, acting as a

On Thursday, the bank cut Belgium's discount rate by 0.25 percentage point to 6.75 percent and its Lombard rate by the same amount to 7 per-

Monetary authorities have cut Treasury bill rates by 0.10 point every week since Jan. 6. The three-month rate stood at 6.75 percent on Jan. 1.

As Tokyo Stocks Rise, Foreign Investors Return

TOKYO - Statistics to be published Friday are likely to show foreigners as net investors in Tokyo-listed shares during January, brokers said Tuesday. And the trend is expected to continue, they added.

On a monthly basis, foreigners were net sellers from April 1986 until last December, but in the first week of January, the trend turned.

That week, foreign buying outweighed selling by 304.6 billion yen (\$2,36 billion) to 224.7 billion, an exchange official said.

In the following two weeks foreign selling was ahead of buying, but only by a slim margin, not enough to wipe out the buying advantage of

An influx of foreign funds in the final week of the month will show buyers ahead for the whole of January, brokers predicted. "It makes a lot of sense," said Peter Tasker,

an analyst with Kleinwort Benson International in Tokyo. "It's the strongest market around at the moment." And a broker at a big Japanese securities houses said, "Foreigners see this as possibly the best place to be. It is very stable."

The Nikkei average of 225 stocks has recently moved above 23,000 yen for the first time since Dec. 11. That has considerably boosted sentiment, brokers said. On Tuesday, the Nikkei closed at 23,672.21, down 46.92 yen from 23,719.13 on Monday.

A cut in the Japanese prime interest rate to 5.5 percent from 5.7 percent in late January promoted buying of financial and other interest-sensitive shares and stocks in companies

Recent moves by the Finance Ministry to insulate the market from wild swings have soothed edgy sentiment lingering from a jittery December, when the dollar sank below 120 yen. On Jan. 6, news that the Finance Ministry

would loosen accounting rules for special moncy and fund trusts sent share prices soaring 5.6 percent, or 1,200 points, that day. Anticipation that the ministry would reconsider the methods in which the third segment of

Some analysts said that the return of foreigners at least partly reflected the

investors overseas. Nippon Telegraph & Telephone shares would be sold also cheered the market.

absence of other options for

Talk of such a move sent NTT shares, often regarded as a barometer of market tone, soaring 150,000 yen to 2.38 million on Jan. 28. A ministry official confirmed that foreign securities houses would be allowed to co-man-

age the NTT underwriting.

Some analysts said they felt the return of foreigners at least partly reflected the absence

of other options for overseas investors. "The market has shown signs of stabilizing, but basically, the foreigners sold out of stock,"

that react to changes in domestic demand. This boosted the overall market.

Mr. Napier said. "Lots of funds had to decide they couldn't be in cash forever." they couldn't be in cash forever."

Some funds and institutional investors sold shares heavily worldwide when markets began to plunge in October.

The yen's gains against other currencies enabled many such investors to make profits on exchange rates even though Japanese share prices themselves had fallen, if not as sharply as those in many other markets.

Analysts said that numerous overseas investors have had to increase the proportions of their holdings in Japan. If the Tokyo exchange goes up relative to other markets and foreign investors are absent, overall portfolios look lopsided. Japan accounts for about 40 percent of world stock capitalization.

The analysis also said that last year and for much of 1986, foreign investors had viewed Tokyo shares as overpriced when their dividends and earnings, which are low by the standards of such markets as New York, were considered

Foreign fund managers apparently thought that speculation was helping drive up Tokyo prices despite those factors and would eventually have to stop, brokers said.

But when the international market collapse

finally came, Wall Street, not Tokyo, led the way. Other markets fell further and faster than Tokyo, and have been slower in climbing back, brokers said.

With that record, and the ven and Japan's economy looking strong, what once seemed a risky bet now increasingly appears a conservative investment, brokers said.

3-Year Notes Yield 7.42%

WASHINGTON — The U.S. Treasury on Tuesday sold \$9.25 billion of three-year notes at an average yield of 7.42 percent, amid what dealers said was modest demand in the first leg of the government's \$27 billion quarterly refunding.

The Treasury said the highest accepted yield was 7.43 percent. The small gap between this rate and the average is a sign of investor demand. But bids totaling just \$22.44 billion were received, covering the Treasury's requirement by a moderate 2.4 times. Of this amount, relatively small investors accounted for only \$639 million.

Prices of seasoned Treasury issues gained as much as 1 point, or \$10 for every \$1,000 in face value, largely on the reduction in U.S.

The average yield was down from 8.03 percent at the last auction of three-year notes on Nov. 3 and was the lowest since 6.54 percent on Feb. 3, 1987. The government assigned a 7% percent coupon to the notes, sold at an average price of 99.881. In addition to the \$9.25 billion of three-year notes sold at auction,

the Treasury sold \$1.09 billion at the average price to foreign and international monetary authorities. Buying from these institutions, flush with dollars after supporting the U.S. currency on the foreign exchange markets, could decrease the amount of money the Treasury needs from private investors this quarter, analysts say.

SEC: Report Opposes Limiting Swings in Stock Prices INDICATORS: Index Off 0.2% (Continued from Page 1)

stock selling and program-trading strategies combined to accelerate the market's downward slide."

It also criticized some stock specialists at the New York and American exchanges, claiming that on Oct. 19 a "disturbing number" of the specialists, whose job it is to buy stock offered for sale when no other buyers are in evidence, "were either net sellers of stock or did not buy large quantities of stock."

The SEC suggested that the two exchanges investigate the system of specialists and devise specific standards for their activities.

Mr. Brady told the Senate committee that, without Federal Reserve oversight, "We are looking down the barrel, and the gun is still loaded." He said the Fed must help coordinate trading mechanisms among the U.S. stock and futures markets and set up "circuit break-

massive slides in prices from spilling from one market to another. Mr. Greenspan said the circuit

breakers had merit because they could slow market activities. He said the collapse "was an ac-

cident waiting to happen," if not in October then "soon thereafter." Although inflation expectations at the time had declined and the

economy was expanding, he said, "stock prices finally reached levels which stretched to incredulity expectations of rising real earnings and falling discount factors." The market technology sped price declines, he said, by dissemi-

nating information rapidly and in-creasing the speed with which trading could occur. Prices were further depressed by differences between the prices of stocks, stock-index futures and options and by a lack of coordination between margin collection and payment. "We must nonetheless not lose

sight of the fact that we came through the crisis remarkably well given what happened," Mr. Green-

He said steps already were being taken to correct some of the short-A report Monday by the Com-

modity Futures Trading Commission said that "unprecedented change in investor psychology, not computerized trading strategies, caused the collapse. The CFTC regulates the Chicago

commodities markets where stockindex futures and futures options are traded. The SEC regulates

assertion" that program-trading in early 1988. strategies, including speculation in stock indexes, were at fault for the port side to carry the freight," he stock plunge. (AP, Rewers)

Five of the nine seasonally ad-(Continued from Page 1)

not surprising to me that the leading indicators were off slightly," he

"We anticipate a slowing in the rate of growth," Mr. Sprinkel said comings turned up and warned after a congressional hearing, against a tendency to over-regulate. "We're very pleased with our 2.4 percent rate of growth and we plan to stick with it.

Analysts said the composite index does not accurately reflect the services industries, international transactions and other stronger sectors of the economy. "The index focuses on the U.S.

economy and the buildup of the exports sector is disguised," said stock transactions, including those on the New York Stock Exchange.

James Countaine, an analysis is a commerce Baneshares Inc. in Houston. He said that booming James Cochrane, an analyst at Tex-The CFTC said it could find no manufacturing and exports could evidence to support the "persistent keep the economy out of recession

"We've been expecting the ex-

justed indicators available in December contributed to the decline. They were, in order of impact, building permits; change in prices of sensitive materials, especially lumber and scrap metal; average weekly claims for unemployment

factors in December. From the largest to smallest contributor, they were contracts and orders for building plants and factory equipment; vendor performance; new

The major contributor to the November revision was change in inventories, while change in credit outstanding was the major reason for the October revision, the department said.

(UPI, Remers)

Tuesday's

This list, compiled by the AP, consists of the 1,000 most traded securities in terms of delilor value. Via The Associated Press

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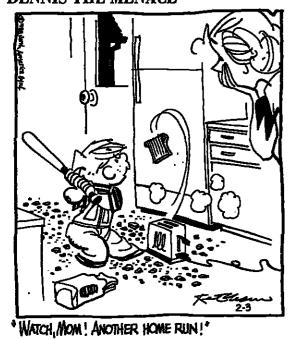
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61 Sea eagle platform nickels © New York Times, edited by Eugene Maleska.

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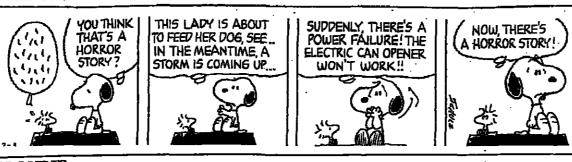


THAT SCRAMBLED WORD GAME
by Hersi Arnold and Bob Lee **PLITO** NOFET LOWLEY A GUY SLAPPED HIM THIS. **GOULEY**

Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon. (Answers tomorrow) TEMPER DEPUTY Jumbles: LYING PRIOR He didn't speak to his wile for a whole week because he didn't want to cc this— INTERRUPT

WEATHER

PEANUTS



BLONDIE ALL RIGHT, WHAT'S IN THAT BEEF STEW ?

BEETLE BAILEY LOVE TO! WOULD YOU LIKE TO 60 TO A Q POOL PARTY AND MEET A FAMOUS CELEBRITY?



ANDY CAPP

WIZARD of ID GAN YOU WE NEVER HAVE ONLY THING SPARE SOME LEFTOVERS leftovers. THEWIZARD EVER LEAVES FORK MARKS REX MORGAN

JUST FINE -- BUT I
AM CONCERNED ABOUT
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CIND! CALLED IT OFF
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MIGRAINE ATTACK! AND UNLESS I GET AN EMERGENCY, I WON'T SEE ANOTHER PATIENT UNTIL I MAKE HOSPITAL ROUNDS IN THE MORNING, PAUL! HOW ARE YOU FEELING? NEIGHBORHOOD AND JUST DROPPED IN REX JUNE SAID YOU WE'RE FINISHED WITH OFFICE

GARFIELD HOU'RE ALONE FORGET IT, GARFIELD. I'M PLANNING TO ENJOY THIS ALONE



those of the Manhattan Club. A Manhattan Club team cap-tured the knockout title at the recent Tri-State Regionals in Port Chester, New York, and were aided in the final by the diagramed deal.

By Alan Truscott

PLAYERS from the Bever-ly Club in Manhattan are

South cashed his diamond winner and exited with the

The Manhattan proprietor, Jeff Bayone, brought home a Jeff Bayone, brought home a four-spade contract in which he appeared to have four losers: two club tricks, a heart and a diamond.

heart jack, end-playing West. Whether he led a clnb, conceding a trick in that suit, or led a heart, establishing a winner in the diamond.

won in the dummy, and a diamond was led. East played hearts, he would have had a low, the king won and dummy safe exit with a small heart was entered with a trump lead when forced into the lead. accustomed to capturing titles to play another diamond. East at every level. But their snc-cesses are now being rivaled by to a heart, won by South with

the ace. The moment of truth ♣K762 arrived when the spade ace was West did not give enough thought to his discard problem, and made the fatal error SOUTH (D) of parting with a heart. Now

But if West had saved all his

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High Law 2PAL Chig.

the dummy, the contract was The opening trump lead was safe. Feb. 2 Sales Stock 234 494 274 162 385 278 Feb. 1 High Low 2PM Clay Via Agence France Presse Closing prices in local currencies, Feb. 2 31942 Abril Proce
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The Global Newspaper.



BOOKS

THE MEMOIRS OF ETHEL SMYTH

Abridged and introduced by Ronald Crich-

ton. 393 pages. \$19.95. Viking Penguin

Inc., 40 West 23d Street, New York, N. Y.

ty-one has fallen in love with me. It is at once hideous and horrid and melancholy-sad. It is like being caught by a giant crab." Woolf was later to describe Ethel Smyth as "a game old

cock." The game old cock, in turn, wrote of Virginia Woolf in 1933: "I don't think I ever

cared for anyone more profoundly." Woolf's friend Vita Sackville-West thought that "although often a nuisance, Ethel was never a

Who was Ethel Smyth? An extraordinary Englishwoman, born in 1858 to an army officer

("choleric in the old-fashioned military 'dann-

your-eyes' style") and a musically gifted, French-educated mother. She was strong-willed and ambitious, leaving England alone at 19 to study music in Germany — a daring move at the time. Early she had learned that

she much preferred the company of women to men, although she was briefly engaged to Os-car Wilde's brother Willie and had a longtime

platonic friendship with the writer and philos-

She was a charismatic woman whose ac-quaintances included Brahms, Clara Schu-mann, Mahler, Sir Thomas Reecham, the poet

Anna de Noailles, the violitist Joseph Joachim

and many other famous persons in society and

the arts. She was presented to Queen Victoria,

was an avid inunter and golfer, loved large dogs, and was fond of bicycling and walking. Her creative energy was poured into the composition of six operas and many other musical

works, from 1876 until 1938, and 10 autobio-

graphical books, six of them written with the

encouragement of Virginia Woolf. Her fine,

aristocratic face was painted by John Singer

Sargent; the work is reproduced on the dust

"The Memoirs of Ethel Smyth" is an abridg-ment, done by Ronald Crichton, of six of her

books. He has connected the selections with

informative notes, so they read like a smooth

account of her life, or at least parts of it. We are

Solution to Previous Puzzle

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ENOLA GEAR NEE GROUNDHOGDAY GAME AUDIOMETER APES BELOW GALE

opher Henry Brewster.

jacket of this book.

Reviewed by Doris Grumbach WROTE Virginia Woolf to Quentin Bell in January 1930; "An old woman of sevenprivy to the way she saw herself and her in-triguing Victorian times, to her ambitions and achievements and frustrations, her extraordinary joie de vivre and incurable optimism, and her "inordinate flow of passion in three directions - sport, games and friendship."

I would like to report that Smyth's memoirs are consistently interesting, but unfortunately this is not so. Too often the pages are a heavy compendium of famous names, and the events chosen for reconstruction not terribly interesting in themselves. Smyth can write wittily, but not always. Her most persuasive observations are about the place of women in society and in are about the place of women in society and in the musical world of her strait-laced time.

Doris Grumbach's books include the novels "Chamber Music" and "The Magician's Girl."
She wrote this review for The Washington Post-

BEST SELLERS

The New York Times

This list is based on reports from more than 2,000 booksto roughout the United States. Weeks on list are not necessar

1 THE BONFIRE OF THE VANITIES, by TOM Walle THE TOMMYKNOCKERS, by Stephen King PRESUMED INNOCENT, by Scott FRESUMED INNOCENT, by Control Turow
KALEIDOSCOPE, by Danielle Steel
2061: Odyasey Three, by Arthur C. Clarke
WINTERS TALES, by Jonathan Winters
PATRIOT GAMES, by Tom Clancy
WINTER, by Len Deighton
LIGHTNING, by Dean R. Koontz
THE TENANTS OF TIME, by Thomas
Flanagan
BELOVED, by Tom Morrison
MONGOOSE R.L.P., by William F. Buckley Jr.

ley Jr.
LEAVING HOME, by Garrison Keillor ... 8
MORTAL FEAR, by Robin Cook
HEAVEN AND HELL, by John Jakes ... 11 NONFICTION

J. Trump with Tony Schwartz
THE CAT WHO CAME FOR CHRIST-MAS, by Cleveland Amory
THRIVING ON CHAOS, by Tom Peners
LOVE, MEDICINE & MIRACLES, by
Bernie S. Siegel
TIME FLIES, by Bill Cosby
THE GREAT DEPRESSION OF 1990, by Ravi Batra SPYCATCHER, by Peter Wright with Paul

TRUMP: The Art of the Deal, by Donald

Gressgrass
CHAOS, By James Gleick
THE CLOSING OF THE AMERICAN
MIND, by Allan Bloom
FAMILY: The Ties That Bind... and Gag!,
by Erns Bombeck
PERESTROIKA, by Mikhail Gorbachev
CHRONICLE OF THE 20TH CENTURY, edited by Clifton Daniel (Chronicle
Publications) AND THE BAND PLAYED ON, by Ran-A DAY IN THE LIFE OF AMERICA, (Collins Publishers)
DETOUR, by Cheryl Crane with Cliff Jahr

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CAC Index

SPORTS

Italian Market Awash With Hype

International Recold Tribune

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Barnes, whom Agnelli sees as persuader who so enjoys the chase? ets, he came back and back, thrustimproved the chase and passies are stimed by paintings or racehories. For the Italian, there is the far more precarious gamble of dealing in human flesh and blood of great, or almost great, soccer

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NONFICTION

e of women in society and of her strait-laced time.

Gianni Agnelli, Italy's most poweran industriansi, told me recently that nothing soothes and

ROB HUGHES othing exasperates bim more than his quest for the ultimate Juventus

Agnelli had a wicked glint in his eye after I passed on a message from Paolo Mantovani, the Genoa shipping mogal whose Sampdoria chib currently leads Juventus in the Italian First Division standings. "What we want, all of us, is to sit at Agnelli's [soccer] table — and not just be waiters."

Machiavelli may chuckle in his

grave. His successors are obsessed by a game money alone cannot rule. Only billionaires pit their egos and wits at this table. Agnelli and Mantovani are

among a half-dozen Italians whose wealth backs their admiration, bordering on idolatry, for soccer play-ers. The buyers' challenge is to heed or ignore the sycophants and connivers at their feet and to win in the

Italy will soon be opening its arms to three foreigners per club, instead of two. So, with maybe \$70 million chasing 20 new imports, the orgy of rumor, the laying of false trails, the cloak-and-dagger persua-sion of prime movers is under way. Francesco Morini, the general passager at Inventus, has tried dis-missing talk of a bid for West German playmaker Olaf Thon. "Naming clubs is a device to try to raise the price," he scoffed. "When serious negotiations are going on, everyone tries to keep quiet." Come, come. Denials amount to

leaks in price wars, and if Schalke escalates the fee for its blond cre-ator to \$5.2 million, Morini wouldn't mind if some other Italian pays. He might, on the other hand, like to push down the price for

commands. And what Agnelli wants is more class, more style at Juvenius. I think I know who he wants, for L'Avrocato, the Lawyer, as Agnelli is known, quizzed me

whisper that Barnes is one-footed. It's not so, but Agnelli half-be-

We discussed Peter Beardsley, also of Liverpool, but Ian Rush's painfully long adjustment at Juven-tus turns Aguelli from Britain. He shrugged when Bernd Schus-

ter's name came up. He didn't say terrible off Barcelona's hands?

For weeks the papparazzi shout-ed it would be Roma, until even Roma seemed to believe it. But a new twist suggests Real Madrid will hire Schuster and take over his alleged \$132,000 in undeclared Does that mean Madrid will review its no-sale stance on Michel,

Spain's player of the year? Agnelli thinks Michel "an excellent player, but already on a great team."
Georgi Hagi, the Romanian general? "I have tried," Aguelli said. "We all are trying. But it's almost impossible to get him out. If any-

one does it, it will be the Greek from Panathinaikos!"

nections, whose influence at the Vatican helped prize Zbigniew Boniek out of Poland? What Agnelli wants he usually

gets. To cut a long list short, he convinced (or misled) me that Numero Uno is Enzo Francescoli, the brooding Uruguayan of Matra Racing of Paris.

Maybe I convinced myself. I'm a fan of Francescoli's drama, his pace, strength, cunning and even occasional nastiness. Paris must be like a sleeping pill

for him. As a performer, he needs more hysteria - more rude noise - than Parisians throw at soccer. temember him at the 1986 World Cup in Mexico? Surrounded by Urugnayan maniacs, Francescoli stretched entire defenses on his own. He rose alone above the shame of Uruguayan dirty tactics. Mexico is history, but Frances-

coli still burns when it counts. Last summer, he ignited the South American championship final when Chileans put the boot in. He rose, smoldering, from their kicks. This from Agnelli, from the great Dark eyes set deep in hollow sock-



throughly on players.

Uruguay's Enzo Francescoli, rifling a header past Pedro Pasculli

We spoke of Liverpool's John of Argentina during a 1986 World Cup match in Puebla, Mexico.

One Chilean brute was sent off. After 28 minutes, another cut down the diminutive Alzamendi, and Francescoli snapped: He hurled the Chilean to ground, and was

Agnelli likes a fighter. To this day, he defends Claudio Gentile against those who use the epithet butcher of Turin."

Francescoli will leave Paris be-cause \$615,000 a year, rent-free luxury, his and hers Mercedes and 11 flights per year are not the essence of life for him or for his wife Mariella, a civil rights leader in Latin America and a lady without a cause in affluent Paris.

I could have misread Agnelli. Maybe Paris draws him simply because it's his kind of city.

Alternative names — and not all for Juventus — litter the Italian Lother Matthaus (Bayern Mu-

nich) appears headed to Inter Milan for \$4.4 million and, longerterm, Milan also seems likely to pick up Mika Aaltonen. Mika who? Even Inter asked, until Aaltonen, 22, scored for TPS Turku in Milan. whereupon Inter bought out his contract loaned the Finn to Bellinzona in Switzerland, ready to collect when the raw material is honed, around 1989. High on the imports list are Bra-zilians Müller, Silas and Valdo (all

São Paolo); Rijkaard, Winter, Bosman and Koeman (the Netherlands); Claudio Caniggia from River Plate; Martin Vasquez of Real Madrid; Paolo Futre of Atletico Madrid; Mark Hughes, on loan to Bayern Munich, and Saravakos of Panathinaikos. The stop-press rumors say Vero-

na is ignoring Roma's threat to sue anyone who violates its "first option" on the Argentine Caniggia, indeed that Verona is to offer Preben Elkjaer in partial exchange. And, to spike scurrilous reports

that Italy has nothing home-grown worth selling, the biggest and best hype suggests a three-way deal -Sampdoria to get Michel from Real Madrid, who would pay Sampdoria about \$17.5 million for Gianluca Vialli, and sell Hugo Sanchez to

If nothing else, it sells newspa-pers. Ask Agnelli, who is setting out to break the media monopoly built by AC Milan's president, Silvio Berlusconi. Morini might prefer silence, but it's as plain as newsprint that the bosses don't. Rob Hughes a on the staff of the Sunday Times

NHL Standings

All Spokes Supported Redskins' Wheel team Joe Gibbs has ever coached and the best By Tony Kornheiser 45-man team in the NFL. There's no deeper. Washington Post Service

SAN DIEGO - No one in his proper mind could argue that this season's Washington Redskins were a dominant team. They won a division in which all of their

rivals had losing records.

• Going into the playoffs they'd beaten only one team with a winning record — Minnesota (in overtime) and they'd lost to the National Football League's worst team,

 Going into Sunday's Super Bowl, seven of their 10 nonreplacement game victories had been by seven or fewer points. They had more close calls than Indiana

Nor could anyone argue that these Red-skins had a dominant player, someone who

There's no deeper, more resilient and bettercoached team in the game. Neither Joe Gibbs nor General Manager **Bobby Beathard should** have to take another step on concrete for the rest of the winter: Football people should be lining up to toss rose petals under their feet.

radiated glamor and celebrity from assorted

Recent Super Bowl champions have had them. The 1982 Redskins had Joe Theismann and John Riggins. The Los Angeles Raiders had Marcus Allen. San Francisco had Joe Montana. The Chicago Bear was personified by Richard Dent and Mike Singletary. And the New York Giants' Lawrence Taylor may be the biggest star of all in the 1980s.
Super Bowl XXII was supposed to be John

Elway's ascension to that pantheon. Perhaps the closest player to that category on these Redskins is Darrell Green, and he's merely faster than life, not larger. These Redskins didn't scare anyone. They

just beat them. Because of what transpired during the strike, the Redskins had to play just two big games (Miami, Minnesota in consecutive

road games) in the regular season, and three must games (Chicago, Minnesota, Denver) in the playoffs. They split the bigs and and swept the musts. Late in the season, nobody had it tougher and nobody did it better. With all due respect to the 49ers, these

National Basketball Association Leaders

Johnson, LAL, Stockton, Utch Porter, Port, Jackson, N.Y. Rivers, Att. Thomas, Def, Horper, Doll, Cheeks, Phil, Floyd, Hou.

Jordan. Chi Robertson, SA Lever, Dan Slockton, Utah Jockson, NY Drexier, Port

NBA Standings

more resilient and better-coached team in the game. Neither Gibbs nor General Manager Bobby Beathard should have to take another step on concrete for the rest of the winter: Football people should be lining up to toss

rose petals under their feet.

Beathard's acquisitions and Gibbs's teaching -the keen eye and the steady hand -are what have made the Redskins consistently competitive. This season's prime examples of their work came in separate three-game spans during the replacement games and the play-

Faced with building from ground zero to get ready for Scab Ball, Beathard and Gibbs

were the Wright brothers of the NFL. "Bobby has been very creative getting me the players," Gibbs said Monday. And Gibbs has been equally creative coaching them. It was an equal-opportunity situation, tabula rasa. All 28 teams had the same start-up time to get and train replacements. The Redskins were 3-0, and in two of those victories they were competing against teams well stocked with strike-breaking regulars. If that isn't teaching and coaching, what is? Washington's success in the playoffs is no

less illuminating. Gibbs and his staff have become known for their ability to adjust to formidable situations that arise during the game, to respond extemporaneously to unex-pected circumstances, to "bench coach" as they say in basketball. The trait is unusual considering the rigidity of most football coaches, whose game plans are written not just in ink but in stone.

Look at the Redskins' second-half defensive performances in the playoffs: They yielded a total of 6 points in 6 quarters; 31 points allowed in the first halves, six in the second -

The Bears may have limped into the playoffs, but they were home and had Jim McMahon starting

The Vikings had scored 80 points, demolishing New Orleans and San Francisco, and Denver had scored 72 in its previous two playoff games.

Washington kneecapped all of them. And who do we get when we call the honor roll? Well, the all-time Super Bowl record holder for one-game reception yardage is now Ricky Sanders, and the Super Bowl record holder for one-game rushing yardage is now rookie Timmy Smith and the Super Bowl record holder for one-game passing yardage is Doug Williams.

Nobody in the country had heard of Sanders and Smith before Sunday evening. Not only weren't all three stars this year, they weren't even starters this year. Williams finally beat out Jay Schroeder. Sanders substituted for the injured Art Monk, and Smith did

the same for George Rogers.

Beathard plucked Williams and Sanders from the United States Football League for draft choices; Williams cost him a fifth,



Gibbs: master mechanic, winning coach.

the fact that injuries allowed Smith to play a total of five games in his junior and senior seasons at Texas Tech.

In 1986, Schroeder, Monk and Russ Grimm made the Pro Bowl, and Rogers led the league in rushing touchdowns. On Sunday, none was a major factor in Washington's 42-10 victory. How many other teams could replace outstanding talent like that and not suffer a significant drop-off?

All season long there was shuffling in the offensive line and creative substituting at linebacker, and still the essential character of the team remained intact. It is the mark of these Redskins - and the highest tribute to Beathard and Gibbs - that they have brought honor to the notion of replaceable parts. They are a team in the truest sense of the word, perfectly balanced, equally dependent on all the spokes in the wheel.

And so we have another strike year and another Super Bowl victory for the National Labor Relations Board's favorite team.

Nets Finally Brake Road Skid

- NEW YORK - The calendar said Feb. 1, but Monday was more fike April Fool's Day in the Na-tional Basketball Association. • The New Jersey Nets snapped a 26-game road losing streak with a

NBA FOCUS

Mavericks, who had won 15 of 17 home games and have the thirdbest record in the league.

"How sweet it is," said Buck Wil-liams, who scored 23 points. "I haven't felt this good all season." • Isiah Thomas, Detroit's allstar guard, made just 4 of 18 shots and was held to mne points as the

and was held to mue pounts as the Cleveland Cavaliers, playing at home, beat the Pistons, 94-83.

"Tonight, I wasn't the best guard in the league" said Thomas, who averages 18.4 points a game. "I might as well have been a guy in the Continental Basketball Association the way I shot the ball."

"Chicago's Michael Jordan second 37 rounts but Sacramento's scored 37 points but Sacramento's

LaSalle Thompson blocked his layup with two seconds left to preserve the Kings' 97-95 home-court vic-"I just kind of sneaked up on bim," Thompson said. "He didn't

see me. He double-fake pumped and the other three guys were on the ground. I just timed it to get a piece of it — and I got a great piece of it."

The Nets had dropped all 18 road games this season and hadn't won away from home since March 18, 1987, against Detroit.

The NBA record is 32 straight road losses by the 1953-54 Balti-

New Jersey got a triple-double performance from guard John Bag-ley, who had 19 points, 10 assists and 10 rebounds, and rallied from an 11-point deficit in the third pen-

od Mark Agains led Dallas with The Mavericks, who lead Denver by four games in the Midwest Divi-sion and whose 28-13 record is the

got consecutive field goals by Otis Birdsong and Roy Hinson and led

"Before the game tonight I predicted we'd win some games on this road trip," Williams said, "It was just the law of averages and that we've played well against this team

"This has been a long season, said, and Dr without a doubt," Bagley added. information.

so long,"
Said John MacLeod, the Dallas Quotable coach. This doesn't feel good coming before the all-star break.



Phil Henderson (here hassling Sean Tyson) had a game-high 18 points as Duke buried Clemson, 101-63, in an ACC contest Monday.

SPORTS BRIEFS

4 Tapped by Pro Football Hall of Fame

CANTON, Ohio (AP) -- Coach Mike Ditka of the Chicago Bears and

CANTON, Ohio (AP) — Coach Mike Ditka of the Chicago Bears and three National Football League standouts of the 1970s — Fred Biletmikoff, Jack Ham and Alan Page — were selected Thesday as the 1988 inductees into the Pro Football Hall of Fame.

Ditka is the first pure tight end ever elected. Biletmikoff, a flanker-wide receiver, is the fifth Raider to be inducted. Following Joe Greene, Ham, a linebacker, is the second player from Pittsburgh's "Steel Curtain" years to be honored. Page, a long-time defensive tackle for Minnesota, became the second Viking to make the hall, joining quarterback Fran Tarkenton.

Ditka, 48, was the NFL's rookie of the year in 1961; in 12 seasons with Chicago, Philadelphia and Dallas, he had 427 receptions for 5,812 yards and 43 touchdowns. In 14 seasons with the Raiders, Biletnikoff, 44, eaught 589 passes — seventh best all-time — for 8,974 yards and 76 touchdowns.

sion and whose 28-13 record is the best in franchise history, tied the score at 85 early in the fourth quarter when Brad Davis hit a club-fer when Brad Dav record ninth straight 3-point shot row. He never missed a game in his 15-year career.

(taking from Jan. 23). (taking from Jan. 23). With the score 87-87, the Nets Belgian Lifter Banned for Using Drugs Pelgian Pelgian

BRUSSELS (UPI) — Patric van Rode, Belgium's top weightlifter, has been banned for a year for using drugs, the Belgian Olympic Committee announced Tuesday.

Van Rode, 25, who has lifted 260 kilograms (584 pounds) and was certain of a berth at the Seoul Olympics, was found to be have used several banned drugs under the supervision of doctors on the national Olympic Committee, said Jacques Rogge, vice-president of the BOC. Dr. Michel Devos was asked to resign as a result of the incident, Rogge said, and Dr. Jan Verstnyft, an aide, was censured for withholding

We've been undermanned, there were new players through trades, new coaches, lois of things. But right now the season doesn't seem so lone."

The affair came to light when state sports officials found that van Rode had used 30,000 francs (\$850) of his 100,000-franc annual training grant to buy the male hormone testosterone, anabolic steroids and probenicid, a masking agent.

• Denver Coach Dan Reeves, advised that the Broncos, 0-3 in Super "But we'll bounce back. That's Bowls, are threatening Minnesota's 0.4 record: "Bud Grant said 0.4 is better than 0.0. If we get another chance and lose, I'll let you know if that's true."

(LAT)

SCOREBOARD

Hockey

TEAM DEFENSE Atlanta Chicago Delles Utah Mihraukee Cleveland Houster New York Indiana LA Lakers Philostelahin

PBELL CONFERENCE

Norris Division

W 1. T Pts GF GA

24 19 8 56 201 173

24 21 5 53 181 179

22 28 3 47 187 214

14 30 8 40 146 224

15 29 9 39 196 223

Smythe Division

22 15 6 70 246 194

29 17 7 65 224 178

20 22 22 7 51 186 193

21 18 31 5 41 198 242

16 30 7 39 180 203 MONDAY'S RESULTS
St. Louis 2 1 6-5
Terante 2 2 6-4
Ronaing (4), Gingros (3), Hunter (23), Eyess
(3), Glimour (21); Terrion (3), Secard (13), Clork 2 (12), Shots on gool: St. Louis (on Basier) 6-14-10-30; Terenie (on Wamsiey) 14-12-Moormal 3 1 1-3 Koralc (1), Lamieux (22), Richer (31), Cha-lios (13), Wolfer (11); Francis (17), Turgeon (17), Ferrura (13), Tiosett (10), Stots on gost: Horiford (on Ray) 9-9-15-33; Montreal (on Liuf) 14-67-27.

6-160-297 Carcago con Santana, 2 3 6-3 Calgary 8 2 2-4 Abuller (26), Johnson 2 (10), Anderson (3), MacLean (12): Orto (6), Loob (32), Nieuwen-dyk (39), Sufer (12), Shels an eool: New Jer-sey (on Vennon 13-107-29) Coloury (on Chevrier) 10-14-7-31.

Transition

MINNESOTA-Signed Dwight Lowry,

acticher, to a one-year contract.

TEXAS—Signed Ed Vonde Berg, pitcher, to a one-year contact. Agreed to lerms with Jeff Russell, pitcher, on a one-year contract. Intervent confoct, and one-year communications of the confoct of t

SAM PRANCISCO—Agreed to let ma will SSO Uribe, shortshop, no one-year confined. BASKETBALL Notional Besketball Association BOSTON—Weived Grow Kite, center, INDIANA—Activated Scott Skilled, suard. POOTBALL Mathemat Sectional League

POOTBALL.

Neticand: Football League
PITTSBURGH—Felled to offer a contract
to Rav Pinney, offensive lockle, making hima
Bree Sgent.

ST. LOUIS—Named Dennis Thurman de-

ST. LOUIS—Named Dennis Intermed outer secondary coach, HOCKEY
HOCKEY Leaves
N.Y. RANGERS—Recalled Ron Dugucy, forward, from Calenade of the International Hackey Leaves, Rom Leaves, Houself Hackey Leaves, to Musicepan of the International Hockey Leaves, to Musicepan of the International Hockey Leaves, to Musicepan of the International Hockey Leaves, COLLEGE ABILENE CHRISTIAN—Named A. Den Dranten athletic director. EAST CAROLINA—Named Richard Bell tostboll defensive coordinator, SOUTH CAROLINA—Named AI Grah as-

95 106 110 124 61 69 106 120 271 306 102 116 mdlag

Berry, S.A.

Cope, LAC
Williams, N.J.
Olojuwan, Hou.
Barkley, Phil.
Laimbeer, Del.
ALMalone, Wosh.

Basketball

EASTERN CONFERENCE

GOVIDUAL

Scoring

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39 347 388 1108 28,4

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41 452 159 1121 26,1

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41 395 273 1083 25,9

41 429 166 1030 26,1

40 499 147 972 24,3

Good Perceptage WESTERN CONFERENCE Midwest Division NATE REPORT DIVISION
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17 22 A26 10
17 23 A36 10
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W L Pct. GB

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e 9 31 .225 23½

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College Top-20 Polls

total Parama (61)

2 1. Arizma (61)

49 2. Nev.-Los Vegos

5. 1 3. Brishom Young (1)

8.9 4. Duke

8.5 5. Temple

8.6 6. Purdue

8.4 7. Oklahoma

8.2 8. North Carolino

9. Pilitsburgh

10. Kentucky

11. Alchigan

1.60 1. Syrocuse

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2.95 1.1 lowa

2.11 1.2 Syrocuse

1.25 1.1 lowa

2.12 1.1 Founderbilt

7 2.55 1.1 lowa State

17 2.55 1.1 lowa State

18 Podley

19 Forlida

20 St. John's

The UPI fep 7

20. St. John's

The UPI top 20 (first-place voltar, records in parentheses; points; based on 15 for first, 14 for second, etc. and last week's rankings):

1. Arizono (31) (20-1)

2. Brightom Young (4) (15-9)

4. Temple (16-1)

5. Duke (13-2)

4. Purdue (17-2)

7. North Carolino (15-3)

8. Oktoborno (18-2)

299 10

Dickinson 74. Sussuehanna 72
Fordham 81. Marquette 62
MIT 69, Salve Regina 65
Massachusetts 60. St. Banaven
Mami. Fla. 79, Marist 76. OT
Novy 61. Delaware 60
Villanava 64. Georgetown 58
W. Connecticut 94. Yeshiva 87
Salv W. Connecticut W. Yeshivo 87

SOUTH

Campbell 77, East Caroline 50
Delto St. 93, Troy St, 84
Duke 101, Clemson 63
E. Kentucky 83, Aliddle Tann. 70
E. Tennessee St. 97, Cliddle 90
Furmon 90, Davidson 80
George Mosen 67, Vo. Commontupulsville 107, Virbinia Tech 99
Morsthall 101, W. Conciline 74
Morsthall 101, W. Conciline 74 MIDWEST

U.S. College Results

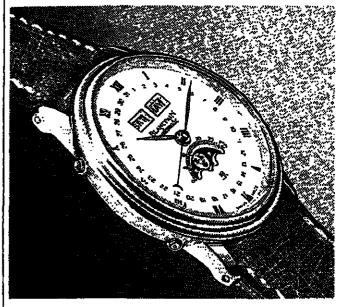
Botes 85, Southern Moine 84 Brandels 77, Suffolk 58 Coost Guard 98, Emerson 51 Dickinson 74, Susquehanna 72

MIDWEST
Austin Peay 78. Youngstown St. &
Chicago St. 81. Cenl. St. Ohlo 63
Cincinnati 81. N. Hitnels 68
Cinceland St. 74. Wis-Green Bay
Crelation 65. No. Kansos City 45
Detroit 65. St. Louis 99
Lovoto, III. 80. Evansville 74
Alichison St. 74. Ohlo St. 64
W. Hillas 73. N. Lowa 71
Wichito St. 114. Bradley 92
SOUTHWEST
Abilene Christian 69. Texas ABI

SOUTHWEST
Abilene Christian 69, Texas A&I 64
Arkansas Tech 61, Arkansas Col. 52
Fan American 74, Oral Roberts 72
FAR WEST
New Mexica 60, Colorada St. 51
S. Utoh 86, Natre Dame, Calif. 59
Son Diego St. 59, Hawaii 59
Southern Cal 67, Washington 65

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CHESERY PLATZ GSTAAD

Abie's English Phantom

By Russell Baker N EW YORK — When the English musical version of "The Phantom of the Opera" opened last week, it was already sold out until the second coming, which makes you wonder why they bothered to

open it. If it were my show, I'd say,
"Forget the opening: just run it."
A show you can't get into until your life expectancy has expired, it seems to me, is a closed show, and all the opening in the world is not going to unclose it.

In fact, if you really did open the thing, you might kill it. I for one get very little pleasure seeing a show for which just anybody can walk up to the box office and buy a ticket.

Some years ago I had tickets to "Nicholas Nickleby," an eight-hour test of stamina that I raved about for months afterward to everybody who hadn't been able to

The beauty part was that "Nich-olas Nickleby" was a limited run. Unlike "Abie's Irish Rose," it would not stay around for decades enabling my friends to see it in their dotage.

They would never, never be able to see "Nicholas Nickleby." Dwelling on that thought, I sometimes had to stifle a cackle of delight. Well, the thing closed, unseen by so many of my humiliated friends that it warmed my heart. And then - horribile dictu! - it opened

again.

The producers, acting on the theory that one good trip to the bank vault is wonderful but two are divine, decided to relent and let the United States's hitherto deprived theatergoers toss their money into

Misericordia! The show failed to sell out. When word spread that anyone who wanted to see it could get a ticket, people s'opped want-

ing to see it No longer did people cringe into submission postures when I told them "Nicholas Nickleby" was so splendid that the eight hours had passed as if they were but seven

Now they interrupted to say, "We thought all day was too long for a play, so decided not to go."

That was my one and only coup de theater ticket. Fortunately, my theatergoing career has toughened me to withstand the humiliations

around that I can't get in to see The Phantom of the Opera." There was the time shortly after "Oklahoma!" opened in 1943 when, as an apple-cheeked inno-cent who thought going to a show was like going to the movies, I walked up to the box office at the St. James Theater and said, "One in the second balcony, please." For when?

"For tonight, of course."
The roar of the crowd's laughter was heard all the way to Rahway, New Jersey. When I finally got in to see "Oklahoma!" it was 1946, I was a cynically battered man of the world. Curly had developed a pro-nounced potbelly and Ado Annie was old enough to say no unless they had Cadillacs.

Then came "My Fair Lady" in 1956. I had never heard of "My Fair Lady" until somebody said it would be impossible to get a ticket until the Cuban missile crisis, which wasn't scheduled until 1962. Generations passed before I finally saw "My Fair Lady." It was a revival, and through a typist's error was invited to the first-night per-

wearing a fur coat. Afterward I rushed out to tell everybody I'd seen "My Fair Lady" and they hadn't, but they all said they'd bet it wasn't as good as the Rex Harrison "My Fair Lady" they'd seen back in the Stone Age.

formance. Richard Burton came

Only after I started saying Richard Burton was there wearing a fur coat" did I see the satisfying glint of envy in their eyes. This line served a long time to

protect me from soul-poisoners who saw all the sold-out stuff. When they started to twist the knife, I would interrupt to ask, "Was Richard Burton there?" and, watching their egos collapse, con-tinue with, "When I saw 'My Fair Lady' Richard Burton came wearing a fur coat."

Alas, when a man recently started humiliating me because he had seen "Les Misérables," another sold-out-till-eternity show, I counterattacked with, "Was Richard Burton there?" and he said, "Of course not, he's dead."

Dreadful news. This "Phantom" starting to run forever, and Burton dead, who came wearing a fur coat: dreadful news.

New York Times Service

Melina Mercouri: Dramatizing Culture

Washington Post Service

ASHINGTON - The phone is jangling. It will not "No! No! No!" Melina Mercouri moans in a voice befit-ting Medea. "Not with that! I cannot! I am becoming crazy, crazy. crazy!" Somewhere, an acolyte hears

and responds. The phone is si-lenced, sacrificed on behalf of the Greek minister of culture. "I want cigarettes!" she calls. "A cigarette so I can concentrate!" Cigarettes appear. She inhales, luxuriating, and sinks into the fluffy couch. It has always been like this, she explains, "all my life. When you are a cinema actress, they protect you more. When you are a politician, you must be available to everyone."

And for the last 11 years, Melina Mercouri has been a politician, albeit unlike any Washington is used to.

At this moment, she is merely overwhelming her hotel room, but the day before she engulfed the National Gallery of Art, there to tell the press about the most obvious purpose for her visit — the opening of the exhibition "The Human Figure in Early Greek Art." In purple leather skirt and jacket, black boots, massive black hat and a long swatch of fur, she trailed a white rose languidly along the edge of a glass case, an exaggerated caress that spoke of fingers sliding across a beloved body. The cameras flashed and flashed again as she studied with nassion the model of the Acropois and casually brought the rose to her lips, where it rested for a moment before she moved on.

The tour was led by the gallery's director, J. Carter Brown, a man of such highly bred East Coast refinement he seems to inhabit a universe where the air would be far too thin for Mercouri. Still, she managed to suck him into her world with kisses on both cheeks, the greening "Darling!" and a hand that clutched his arm in appreciation through much of her speech.

In her hotel room, she is in black wool pants, heavy gold jew-elry and a new coif of honey When Me

"It is harmony and beauty and



Mercouri: An embracing belief in the power of art and artists.

centuries B.C. The stick-figure any questions about its authentic-Homeric warriors, elemental ity. This is, after all, the woman bronze statuettes and monumental young men and women — the Was Born Greek," making that kouroi and korai - with their simple statement sound like an firm, enigmatic mouths set in act of defiant principle. It is the what is called "the Archaic same passion she brings to the smile," are relatively unfamiliar smallest encounter, that makes to a world that equates Greek art strangers feel like intimates and with the naturalistic heroic fig-infuses her political speech ures of the Classical age. "You must look at it with delicatesse," says Mercouri, "with appreciation of the unique" - she utters a throaty jumble of sounds and turns to her husband. Jules Dassin, the film director.

"Uniqueness is good," he of-"Never with false veneration,"

When Mercouri speaks about the art and architecture that come under her jurisdiction, it is with says the American-born Dassin, elegance," she says of the exhibit, the lush passion of a lover, so smiling wryly. which covers the 11th to the 5th strong and expansive it negates Just past 60, Mercouri has

who titled her autobiography "I

which tends toward a loving, allembracing belief in the power of art and artists to save humanity. "When there was a dictator in my country, who were the people

who helped me then?" she asks. referring to the military junta that ran Greece from 1967 to 1973 and stripped Mercouri of her citizenship. "It was the artists, the scientists, the intellectuals, I think they are leading the world." "Oh, wouldn't that be nice,"

green eyes dense as stone, and feline movements. She slides from couch to floor and rests there, her legs curled under her. The deep eyes are ringed with dark eye liner and the pink lips slide quickly from pout to wide smile to pucker. The strong face has settled like an aging monument, crumbling a bit around the edges but wearing the years with something between bravery and bravado.

Mercouri comes from a politi-cal family — her father held cabi-net posts and her grandfather was mayor of Athens — and she says she has always felt the connection between artistic work and political expression. "When you are born Greek, you are always in a state of alert about social things. But for many years, politics did not invade the life of the diva who for many people was synonymous with her nation.

In those years, she says, "when I became, let us say, a star — because of Dassin — he did that for me" - Dassin smiles and demurs - "then you become a little egocentric, afraid about the closeup, and they make you afraid about your health, about everything. That was the only time I was a little Brechtian."

"You know how Brecht talks about seeing things from a distance," says Dassin. "Alien-

"It was like that for a while," says Mercouri. "Then the junta came and I was very much

During the years that followed, the exiled Mercouri became outspoken on the subject of Greece and its people's desire for democ-"When I came back to racy. Greece, it became impossible not to interfere in politics," she says. "Interfere meaning to participate," offers Dassin.

After the junta fell, Mercouri ran for parliament with the socialist PASOK party of Andreas Papandreou and lost. But three years later she won, becoming the first woman to be elected by the port town of Piraeus, where "Never on Sunday" was set. When PASOK won the national elections in 1981, Papandreou appointed her minister of culture and science, a post that has jurisdiction over Greeks abroad and

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to remind everyone of her dream that the 1996 Olympics will be held in Athens in honor of the centenary of the modern-day

Olympics. We believe in Greece that it is instice to come to Greece for the 100th anniversary and make the Olympic Games," she says. "It belongs to us. And I believe the athletes would be very happy to

Over the years, Mercouri has

received the most attention for

her campaign to bring back to Greece the marble sculptures that once decorated the Parthenon and now sit in the British Museum, where they have been since the early 19th century. The British Museum has not been receptive to the idea of relinquishing the Elgin Marbles, one of the cornerstones of its collection, and internationally many curators worry about the precedent set by such an act. Brown approaches the subject

cautiously: "The logical conclusion of that is a very bad one. If everything goes back to its com-try of origin, everyone sits behind their nationalistic barriers and no one understands anyone else's

"That would be chaos." Mercouri agrees. "You can't do that.
The thing is we speak specifically for the most famous temple in the world that was — les jambes, les bras, les yeur." - she pulls at her limbs as if dismembering herself.
"Broken away," says Dassin.
"It was smashed, broken, it was

tragic," she says. "It strikes me very much. When you are born, they talk to you about the Parthenon, the Acropolis. Everyone in Greece thinks they have built it with their own hands. It is the symbol of peace, of so much

The Greek position is that the Parthenon is a unique monument demanding a unique response. and Mercouri says she believes the British public and many political figures support her. "When they make a Gailup [poll], we win the Gallup," she

says. "If you ask me will I be alive when they come back — yes, I will be alive. And if I'm not alive, I will be reborn." And as she says that, her voice

deep and her head thrown back, it does not seem completely implanPEOP

Lord Carrington No. Chairman of Christie 📐

Lord Carrington will become chairman of Christie's International, the world's second largest auction house, when he retires as secre-tary general of NATO in July, it was announced Tuesday. Lord Carrington, 68. Britain's foreign secretary from 1979 to 1982, took over as the top civilian official of the North Atlantic Treaty Organization in 1984. Since 1983, he has also been chairman of the board of the Victoria and Albert Museum.

Rossano Brazzi, the 1950s Italian screen idol, has been cleared of arms trafficking charges after 2 three-month trial in Venice. Brazzi, 71, had consistently denied the charges. He was among 22 people acquitted. Nine defendants were found guilty of belonging to a network that supplied weapons and missiles to mercenaries and Middle East countries.

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Some Labor Party officials are dismayed at the British govern-ment's decision to award a knighthood to the former U.S. Defense Secretary Caspar W. Weinberger.
"I don't believe it. Knighting him? Are you kidding me?" said George Foulkes, a Labor member of Parliament, when he heard the news. Labor's defense spokesman in Parliament, Denzil Davies, said, "I thought the Falklands debt had been repaid when we allowed the Americans to bomb Libya from British bases." Conservative member of Parliament Edward Leigh described the knighthood as "ex-traordinary" and said, "Everybody knows that without private American help it wouldn't have been possible to have won the Falklands war . . . but I'm surprised it's been publicly acknowledged."

A Swiss-born architect, Bernard Tschung, best known as the supervising architect of the Parc de la Villette project in Paris, has been named dean of the Columbia University Graduate School of Architecture. Tschumi, who heads his own firm with offices in New York and Paris, will begin the job on March 1, according to Columbia president Michael L Sovera. The 44-year-old architect succeeds James Stewart Polshek, Tschumi was known primarily as a theorist until 1983, when he won a competition for the huge project on the northeast edge of Paris.

INTERNATIONAL BUSINESS MESSAGE

TODAY'S

INTERNATIONAL **CLASSIFIED SECTION**

Appears on PAGE 9

BUSINESS

OPPORTUNITIES

EXCLUSIVE BIO-TECH

LICENSE AVAILABLE

IMPORT/EXPORT
AGRICULTURAL REHABILITATION PROJECT
The Government of Sudan has at

tomed a credit from the International Development Association for the Agricultural Rehabilitation Project, it is intended that the proceeds of the credit will be used to finance the purchase of essential imports required to sustain irrupated crop production during the 1988/89 season.

The goods and materials expected to be procured and the procuring ages

Fuet and Lubricants (SGB) Spare Parts (RPMU)

The Tenders for Herbiddes and Insecti-cides to meet the 1988/89 Season re-quirement for 220,000 har. Cotton Crop and 100,000 har, other Crops have been notified in Khartoum on January 16. natified in Khartourn on January 1988, and the tender closing date February 19, 1988.

Interested Suppliers may obtain tender documents logarest payment of LS 500) & further information from: (1) SGB, Barokat Sudan. Teles. 50001.

(2) RPMU, Kharloum, Sudan Telex 22224 RPMU SD. BUSINESS OPPORTUNITIES

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